# PART 19 HISTORICAL FINANCIAL INFORMATION

The consolidated financial statements of the Group as at 31 December 2020 and for the year ended 31 December 2020



# ONE UNITED PROPERTIES SA AND SUBSIDIARIES

Consolidated financial statements for the year ended 31 December 2020

Prepared in accordance with International Financial Reporting Standards adopted by the European Union

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# INDEPENDENT AUDITOR'S REPORT

To the Shareholders of, One United Properties S.A.

# Opinion

- 1. We have audited the consolidated financial statements of One United Properties S.A. and its subsidiaries ("the Group"), with registered office in Bucharest Sector 1, Street Maxim Gorki, No. 20, identified by unique tax registration code 22767862, which comprise the consolidated statement of financial position as at December 31, 2020, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.
- 2. In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs).

# **Basis for Opinion**

3. We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), in accordance with ethical requirements relevant for the audit of the consolidated financial statements in Romania, including the Regulation and the Law, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Consolidated financial statements

- 4. Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.
- 5. In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- 6. Those charged with governance are responsible for overseeing the Group's financial reporting process.

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# Auditor's Responsibilities for the Audit of the Consolidated Financial statements

- 7. Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.
- 8. As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to
    fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
    sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
    resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,
    intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on
    the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast
    significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty
    exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated
    financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on
    the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may
    cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.
- 9. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

On behalf of: Deloitte Audit SRL

Alina Mirea

Bucharest, Romania May 26, 2021

Autoritatea Pentru Supravegherea Publică a Activității de Audit Statutar (ASPAAS)

Auditor financiar: Mirea Ioana Alina Registru Public Electronic: AF1504

Autoritatea Pentru Supravegherea Publică a Activității de Audit Statutar (ASPAAS)

Auditor financlar: Deloitte Audit S.R.L. Registru Public Electronic: FA25

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2020

(Amounts are expressed in RON, unless otherwise mentioned)

	Note	31 December 2020	31 December 2019
ASSETS			
Non-current assets			
Goodwill	7	19,256,076	19,256,076
Intangible assets	7	164,707	240,736
nvestment properties	8	1,010,415,976	790,855,879
Right of use assets	16	1,221,167	5-02.000
nvestments in associates	17	1,439,340	2,550
Property, plant and equipment	6	16,077,142	17,049,948
Total non-current assets		1,048,574,408	827,405,189
Current assets			
Inventories	9	257,348,157	173,210,870
Advance payments to suppliers	10	50,890,026	45,805,125
Trade receivables	11	104,643,962	129,071,523
Other receivables	11	70,781,030	46,963,473
Prepayments		545,370	711,837
Cash and cash equivalents	12	170,971,646	91,747,956
Total current assets		655,180,191	487,510,784
TOTAL ASSETS		1,703,754,599	1,314,915,973
EQUITY AND LIABILITIES			
Equity			
Share capital	14	259,824,598	146,964,903
Share premium	14	9,192	5,658
	14		
	14		4,250,630
Legal reserves	63.53	- (26,765,560)	4,250,630
Legal reserves Own shares	14	463,393	, 14 A.
Legal reserves Own shares Other capital reserves Retained earnings	14 14		
Legal reserves Own shares Other capital reserves Retained earnings	14 14	463,393	377,494,034
Legal reserves Own shares Other capital reserves Retained earnings Equity attributable to owners of the Group	14 14	463,393 498,235,187	377,494,03/ 528,715,225
Legal reserves Own shares Other capital reserves Retained earnings Equity attributable to owners of the Group Non-controlling interests	14 14	463,393 498,235,187 <b>731,766,810</b>	377,494,034 <b>528,715,225</b> 24,913,216
Legal reserves Own shares Other capital reserves Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity	14 14	463,393 498,235,187 <b>731,766,810</b> 92,264,592	4,250,630 377,494,034 528,715,225 24,913,216 553,628,441
Legal reserves Own shares Other capital reserves Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities	14 14	463,393 498,235,187 <b>731,766,810</b> 92,264,592	377,494,03/ <b>528,715,22</b> 24,913,210
Legal reserves Own shares Other capital reserves Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities Loans and borrowings from bank and others	14 14 14	463,393 498,235,187 731,766,810 92,264,592 824,031,402	377,494,034 528,715,22 24,913,210 553,628,44
Legal reserves Own shares Other capital reserves Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities Loans and borrowings from bank and others Loans and borrowings from minority shareholders	14 14 14	463,393 498,235,187 731,766,810 92,264,592 824,031,402 70,659,819	377,494,034 528,715,22 24,913,21 553,628,44 146,167,49
Legal reserves Own shares Other capital reserves	14 14 14	463,393 498,235,187 731,766,810 92,264,592 824,031,402 70,659,819 120,076,805	377,494,034 528,715,225 24,913,216 553,628,442

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2020

(Amounts are expressed in RON, unless otherwise mentioned)

	Note	31 December 2020	31 December 2019
Current liabilities			
Employee benefits		444,628	396,029
Loans and borrowings from bank and others	15	156,083,575	38,754,613
Loans and borrowings from minority shareholders	15	37,547,728	23,428,476
Lease liabilities	16	1,208,149	-
Trade and other payables	18	96,243,622	47,538,775
Accrued income			11,823
Current tax liabilities	13	1,964,019	2,572,757
Advance payments from customers	19	293,855,202	426,561,654
Total current liabilities		587,346,923	539,264,127
Total liabilities		879,723,197	761,287,532
TOTAL EQUITY AND LIABILITIES	-	1,703,754,599	1,314,915,973

The consolldated financial statements were approved by the Management of the Company, authorized for issue on 26 May 2021 and signed on its behalf by:

Victor Capitanu Administrator

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME AT 31 DECEMBER 2020

(Amounts are expressed in RON, unless otherwise mentioned)

	Note	31 December 2020	31 December 2019
Revenues from sales of residential property	20	437,503,724	147,426,152
Cost of sales of residential property	20	(284,286,135)	(110,948,983)
Net income from residential property	_	153,217,589	36,477,169
Gains from office buildings under development	8	58,349,105	189,551,990
Gains from completed investment property	8	3,739,093	5,122,612
Gains from investment property for further development (landbank)	8	34,165,272	36,268,915
Gains from investment property	_	96,253,470	230,943,517
Rental income	20	1,313,724	11,973,375
Revenues from services to tenants	20	355,719	4,554,754
Expenses from services to tenants		(355,719)	(4,554,754)
Other property operating expenses	_	(684,749)	-
Net rental income	_	628,975	11,973,375
Completions for brokerson and estate	21	(1,093,357)	(2,111,831)
Commissions for brokerage real estate Administrative expenses	22	(29,952,793)	(20,709,582)
Other operating expenses	23	(3,737,757)	(5,269,008)
Profit on disposal of investment property		632,372	
Other operating income		1,377,287	1,474,971
Result from operating activity	_	217,325,786	252,778,611
-	24	3,797,874	4,598,650
Financial income Financial expenses	24	(15,198,802)	(14,583,414)
Net financial result		(11,400,928)	(9,984,764)
Share of result of associates	17	733,803	
Result before tax	17 	206,658,661	242,793,847
Tax on profit	13	(29,722,318)	(45,387,171)
Net result of the period	-	176,936,343	197,406,676
Total comprehensive income for the period	-	176,936,343	197,406,676
Net result attributable to:			
Ourser of the Group		168,679,112	180,467,600
Owners of the Group Non-controlling interests		8,257,231	16,939,076
Total comprehensive income attributable to:			
Owners of the Group		168,679,112	180,467,600
Non-controlling interests		8,257,231	16,939,076
Basic/diluted carnings per share attributable to equity holders	32	188	213

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 26 May 2021 and signed on its behalf by:

Victor Capitanu Administrator

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ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020 (Amounts are expressed in RON, unless otherwise mentioned)

176,936,343 112,863,229 553,628,441 (41,682,627) 463,393 12,433,420 Total equity 36,154,763 (26,765,560) 24,913,216 47,327,306 8,257,231 12,433,420 Non-controlling (666,581) interests 377,494,034 (41,016,046) 168,679,112 4,250,630 (11,172,543) Retained earnings 5 (26,765,560) Own shares 463,393 capital reserves (4,250,630) Legal 4,250,630 reserves 5,658 103,909,427 Share (103,905,893) premiums 8,953,802 103,905,893 Share capital 146,964,903 Notes 14 14 14 14 14 26 26 26 Issue of ordinary shares- premium shares conversion Non-controlling interest without change in control Dividends allocated from the statutory profit Transfer of legal reserve in retained earnings Transactions with non-controlling interests Other comprehensive income Balance at 1 January 2020 Acquisition of own shares Employee share scheme Issue of ordinary shares Profit of the year

Other

Balance as at 31 December 2020

The consolidated financial statements were approved by the Management of the Company, authorized for issue an 26 May 2021 and signed on its behalf by:

824,031,402

92,264,592

498,235,187

(26,765,560)

463,393

9,192

259,824,598

Victor Capitanu Administrator

Notes attached are an integrant part of these consolidated financial statements.

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ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020 (Amounts are expressed in RON, unless otherwise mentioned) Other

	Notes	Share capital	Share premiums	Legal reserves	capital reserves	0wn shares	Retained earnings	Retained Non-controlling earnings interests	Total equity
Balance at 1 January 2019		9,073,720	93,693,129 1,876,220	1,876,220		•	244,390,045	6,986,510	356,019,624
Profit of the year		5	Ľ	č	Ľ	ŀ	180,467,600	16,939,076	197,406,676
Other comprehensive income				à	5	,		•	•
Dividends allocated from the statutory profit		•		ĩ		1	(43,753,912)	(304,888)	(44,058,800)
Issue of ordinary shares	14	330,831	43,872,881	1	i,	i			44,203,712
Issue of ordinary shares- premium shares conversion	14	137,560,352	(137,560,352)	C		I.	E.		
Net gain from sale of own shares		•	ĩ	1	1	1	1,541,892		1,541,892
legal reserve	14			2,374,410		1	(2,374,410)	ì	
Non-controlling interest without change in control		1	3		×	•	(2,777,181)	1,292,518	(1,484,663)
Balance as at 31 December 2019		146,964,903	5,658	5,658 4,250,630			377,494,034	24,913,216	553,628,441

The consolidated financial statements were approved by the Management of the Company, authorized for issue an 26 May 2021 and signed on its behalf by:

Victor Capitanu Administrator

Notes attached are an integrant part of these consolidated financial statements.  $\overline{\gamma}$ 

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AT 31 DECEMBER 2020

(Amounts are expressed in RON, unless otherwise mentioned)

	Note	31 December 2020	31 December 2019
Cash flows from operating activities Result for the year		176 026 242	107 405 575
Adjustments for:		176,936,343	197,406,676
Depreciation and amortization	22	1,577,459	4,082,671
Share of result of associates	17	(733,803)	4,062,071
Allowances for current assets - receivables	23	26,413	206 200
Increase/(decrease) in provisions	23	620,603	206,299
Provisions for untaken holidays	23		16,340
Increase in fair value of investment property	8	(19,704) (96,253,470)	45,980
Profit on disposal of investment property	o		(230,943,517)
Share-based payments	22	(632,372)	
(Gain)/Loss on sale of property, plant and equipment	22	463,393	(44,770)
Unrealised foreign exchange loss/(gain)		131,512	(11,738)
Interest expenses	24	4,147,142	3,792,328
Interest expenses		8,602,102	6,989,214
	24	(1,029,602)	(284,755)
Income tax expenses	13	29,722,318	45,387,171
Changes in working capital			
(Increase)/Decrease in trade and other receivables		14,702,812	(23,653,272)
(Increase)/Decrease in inventories		(8,988,944)	(9,174,912)
Increase/(Decrease) in trade and other payables		18,554,399	3,471,990
Increase/(Decrease) in advance payments from customers		(132,706,452)	82,183,444
Income tax paid	12	(5,167,915)	(7,724,401)
Net cash from operating activities	2	9,952,234	71,789,518
Acquisition of property, plant and equipment		(706,563)	(2,716,931)
Acquisition of Intangible assets		(124,792)	(185,513)
Acquisition of investment property		(34,364,756)	
Expenditure on investment property under development		(148,584,177)	(42,161,872)
Expenditure on completed investment property		(148, 384, 177) (870, 671)	(58,490,860)
Proceeds from sale of property, plant and equipment			
Proceeds from sale of investment property		104,716	
Amounts paid for transactions with non-controlling interests	26	4,720,275	-
Consideration received for transaction with non-controlling interests	26	(22,350,036)	(1,505,512)
Acquisition of associates	20	48,088,931	-
Interest received		(702,987) 1,029,602	284,755
Net cash flows used in investing activities		(153,760,458)	(104,775,933)
Brocoods from laws and becausing			
Proceeds from loans and borrowings	27	290,059,196	38,028,286
Repayment of borrowings	27	(89,748,396)	(16,858,917)
Dividends paid		(62,050,137)	(30,810,755)
Proceeds from Issue of share capital and share premium		112,863,229	44,203,712
Acquisition of own shares		(19,328,247)	
Cash proceeds from sale of own shares			1,541,892
Interest paid	27	(7,849,774)	(6,848,790)
Principal elements of lease payments	27	(913,957)	-
Net cash from financing activities		223,031,914	29,255,428
Net changes in cash and cash equivalents		79,223,690	(3,730,987)
Cash and cash equivalents at the beginning of the year		91,747,956	95,478,943
Cash and cash equivalents at the end of the year	12	170,971,646	91,747,956
		210/071/010	31,141,330

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 26 May 2021 and signed on its behalf by:

Victor Capitanu Administrator

## NOTE 1. CORPORATE INFORMATION

The consolidated financial statements of One United Properties SA and its subsidiaries (collectively, the Group) for the year ended 31 December 2020 were authorized for issue on 19 April 2021.

The parent company, One United Properties SA (the "Company"), was established in 2007 according to Law no. 31/1990, having as object of activity real estate development and sale. The Company has fiscal code RO22767862 and is registered with the Trade Registry under no. J40/21705/2007. The registered office of the Company is at Maxim Gorki street 20, Bucharest, district 1 and second office at Pipera-Tunari street 2/III, One North Gate, Building NG2, Ilfov.

The share capital of the Company is RON 259,824,598 divided into 997,752 shares at a nominal value of RON 260.41/each. One United Properties SA is owned by Mr. Andrei Diaconescu and Mr. Victor Capitanu holding 37.703% each and other shareholders holding 24.594%. All shares are paid in full.

The object of activity of the Group consists in the development and sale/lease of residences and offices in Bucharest, Romania.

The Company had the following subsidiary undertakings as at 31 December 2020 and 31 December 2019:

Name of the subsidiary	Activity	% ownership as at 31 December 2020	% ownership as at 31 December 2019	Registered office
One Modrogan SRL	Real estate developer in Bucharest	99.99%	99.99%	Maxim Gorki street 20, Bucharest, district 1
One Peninsula SRL (former One Herastrau Park Residence SA)	Real estate developer in Bucharest	99.99%	90.00%	Maxim Gorki street 20, Bucharest, district 1
One Charles de Gaulle Residence SRL	Real estate developer in Bucharest	99.99%	99.99%	Maxim Gorkl street 20, Bucharest, district 1
One Herastrau Plaza SRL	Real estate developer in Bucharest	98.00%	98.00%	Maxim Gorki street 20, Bucharest, district 1
One Verdi Park S.A.	Real estate developer in Bucharest	90.00%	90.00%	Maxim Gorki street 20, Bucharest, district 1
X Architecture & Engineering Consult SRL	Architecture services for group and non-group projects	80.00%	80.00%	Maxim Gorki street 20, Bucharest, district 1
One Mircea Eliade Properties SRL	Real estate developer in Bucharest	99.99%	99.99%	Maxim Gorki street 20, Bucharest, district 1
One Long Term Value SRL	Real estate developer in Bucharest	98.00%	98.00%	Maxim Gorki street 20, Bucharest, district 1
One Herastrau Towers SRL	Real estate developer in Bucharest	98.00%	98.00%	Maxim Gorki street 20, Bucharest, district 1
One Cotroceni Park SRL (former One Herastrau Properties SRL)	Real estate developer in Bucharest	80.00%	80.00%	Maxim Gorki street 20, Bucharest, district 1
Skia Real Estate SRL	Operational services – project development	51.00%	51.00%	Maxim Gorki street 20, Bucharest, district 1
One Lake District SRL (former One District Properties SRL)	Real estate developer in Bucharest	98.00%	98.00%	Maxim Gorki street 20, Bucharest, district 1
One North Gate SA	Real estate developer in Bucharest	56.74%	72.13%	Maxim Gorki street 20, Bucharest, district 1
One United Tower SA (former One United Tower SRL)	Real estate developer in Bucharest	70.24%	99.99%	Maxim Gorki street 20, Bucharest, district 1
Neo Properties Development SA	Real estate developer in Bucharest	82.35%	70.00%	Maxim Gorki street 20, Bucharest, district 1

## ONE UNITED PROPERTIES SA AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED AT 31 DECEMBER 2020 (Amounts are expressed in RON, unless otherwise mentioned)

Group companies	Activity	% ownership as at 31 December 2020	% ownership as at 31 December 2019	Registered office
Neo Floreasca Lake SRL	Real estate developer in Bucharest	80.58%	60.00%	Maxim Gorki street 20, Bucharest, district 1
Neo Mamaia SRL	Real estate developer in Bucharest	82.33%	69.99%	Maxim Gorki street 20, Bucharest, district 1
Neo Timpuri Noi SRI.	Real estate developer in Bucharest	82.33%	69.99%	Maxim Gorki street 20, Bucharest, district 1
Neo Herastrau Park SRL (former Neo Dorobanti SRL)	Real estate developer in Bucharest	81.53%	69.30%	Maxim Gorki street 20, Bucharest, district 1
Neo Downtown SRL	Real estate developer in Bucharest	81.53%	69.30%	Maxim Gorki street 20, Bucharest, district 1
One Florcasca Towers SRL (former One Herastrau IV SRL)	Real estate developer in Bucharest	99.99%	99.98%	Maxim Gorki street 20, Bucharest, district 1
One Long Term Investments SRI. (former One Herastrau Real Estate SRL)	Real estate developer in Bucharest	100.00%	99.98%	Maxim Gorki street 20, Bucharest, district 1
One Cotrocenl Park Office SA	Real estate developer in Bucharest	72.00%	-	Maxim Gorki street 20, Bucharest, district 1
One Cotroceni Park Office Faza 2 SA	Real estate developer in Bucharest	72.00%		Maxim Gorki street 20, Bucharest, district 1
One Cotroceni Park Office Faza 3 SA (former One Verdi Park Office SA)	Real estate developer in Bucharest	70.00%	-	Maxim Gorki street 20, Bucharest, district 1
One Mamala SRL	Real estate developer in Bucharest	99.99%	-	Maxim Gorki street 20, Bucharest, district 1

# NOTE 1. CORPORATE INFORMATION (CONTINUED)

There were four new subsidiaries established during 2020: One Cotroceni Park Office SA, One Cotroceni Park Office Faza 2 SA, One Cotroceni Park Office Faza 3 SA and One Mamaia SRL. During 2019, there were two new subsidiaries established: One Long Term Investments SRL (former One Herastrau Real Estate SRL) and One Floreasca Towers SRL (former One Herastrau IV SRL).

# NOTE 2. GENERAL INFORMATION

# 2.a Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Union, applicable at the date of the Group's annual reporting, 31 December 2020.

The accompanying consolidated financial statements are based on the statutory accounting records of the Group, adjusted and reclassified in order to obtain a fair presentation, according to IFRS. The consolidated financial statements provide comparative information in respect of the previous period.

The Group's financial statements have been prepared on a historical cost basis, except for investment property and financial assets and liabilities (where the case) at fair value through profit or loss which are measured at fair value. The consolidated financial statements are presented in RON, except where otherwise indicated.

# 2.b Going concern

The Group has prepared forecasts, including certain sensitivities, considering the potential impact on the business of the COVID-19 virus. Having considered these forecasts, the Directors remain of the view that the Group's financing arrangements and capital structure provide both the necessary facilities and covenant headroom to enable the Group to conduct its business for at least the next 12 months. Accordingly, the consolidated financial statements have been prepared on a going concern basis, which means that the Group will continue its activity in the foreseeable future, the current results estimated by the management of the companies and shareholders being considered solid.

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES

# NOTE 2. GENERAL INFORMATION (CONTINUED)

# 2.c Standards, amendments and new interpretations of the standards

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Company as of 1 January 2020. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective and anticipates that the adoption of these new standards and amendments to the existing standards will have no material impact on the financial statements of the Group in the period of initial application.

#### New and amended standards and interpretations effective for the current reporting period

The following new standards, amendments to the existing standards and new Interpretation issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current reporting period:

- Amendments to IFRS 3: Definition of a Business The amendment to IFRS 3 Business Combinations clarifies that to be
  considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive
  process that, together, significantly contribute to the ability to create output. Furthermore, it clarifies that a business can
  exist without including all the inputs and processes needed to create outputs. These amendments had no impact on the
  consolidated financial statements of the Group but may impact future periods should the Group enter into any business
  combinations.
- Amendments to IFRS 7, IFRS 9 and IAS 39 Interest Rate Benchmark Reform The amendments to IFRS 9 and IAS 39
  Financial Instruments: Recognition and Measurement provide a number of reliefs, which apply to all hedging relationships
  that are directly affected by interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to
  uncertainty about the timing and/or amount of benchmark-based cash flows of the hedged item or the hedging instrument.
  These amendments have no impact on the consolidated financial statements of the Group as it does not have any interest
  rate hedge relationships.
- Amendments to IAS 1 and IAS 8 Definition of Material The amendments provide a new definition of material that states, "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity." The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users. These amendments had no impact on the consolidated financial statements of, nor is there expected to be any future impact to the Group.
- Conceptual Framework for Financial Reporting Issued on 29 March 2018 The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the IASB in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards. This will affect those entities which developed their accounting policies based on the Conceptual Framework. The revised Conceptual Framework includes some new concepts, updated definitions and recognition criteria for assets and liabilities and clarifies some important concepts. These amendments had no impact on the consolidated financial statements of the Group.
- Amendments to IFRS 16 Covid-19 Related Rent Concessions On 28 May 2020, the IASB issued Covid-19-Related Rent
  Concessions amendment to IFRS 16 Leases. The amendments provide relief to lessees from applying IFRS 16 guidance on
  lease modification accounting for rent concessions arising as a direct consequence of the Covid-19 pandemic. As a practical
  expedient, a lessee may elect not to assess whether a Covid-19 related rent concession from a lessor is a lease modification.
  A lessee that makes this election accounts for any change in lease payments resulting from the Covid-19 related rent
  concession the same way it would account for the change under IFRS 16, if the change were not a lease modification. The
  amendment applies to annual reporting periods beginning on or after 1 June 2020. Earlier application is permitted. This
  amendment had no impact on the consolidated financial statements of the Group.

### 2.d Comparative information

The Group has presented in more granularity some of the information in the current year to increase the level of relevance. Where applicable, the Group has reclassified the comparative information for consistency purposes. The following captions from the consolidated statement of profit or loss and other comprehensive income and consolidated statement of financial position were changed due to such reclassifications: rental income, expenses from services to tenants, administrative expenses, other operating income and loans and borrowings.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements requires management to make professional judgments, estimates and assumptions that affect the application of accounting policies, as well as the recognized value of assets, liabilities, revenue and expenses, and the accompanying disclosures. The actual results may vary from the estimated values. The estimates and assumptions are based on the historical experience and other elements, including the expectations regarding the future events considered reasonable in the existing circumstances. The underlying estimates and assumptions are periodically revised. The revision of accounting estimates is recognized starting with the period in which the estimates are revised.

For preparing the consolidated financial statements according to IFRS adopted by the EU, the Group makes estimates and assumptions related to future developments that might have a significant effect on the recognition of the value of the reported assets and liabilities, presentation of contingent liabilities as at the preparation date of the consolidated financial statements and the revenue and expenses reported for the respective period.

#### 3.a Judgements

In the process of applying the Group accounting policies, the management made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

## 3.a.1 Revenue from contracts with customers

The Group applied the following judgements that significantly affect the determination of the amount and timing of revenue from contracts with customers:

## Determination of performance obligations

With respect to the sale of property, the Group concluded the goods and services transferred in each contract constitute a single performance obligation. In particular, the promised goods and services in contracts for the sale of property under development mainly include design work, procurement of materials and development of the property.

Generally, the Group is responsible for all these goods and services and the overall management of the project. Although these goods and services are capable of being distinct, the Group accounts for them as a single performance obligation because they are not distinct in the context of the contract. The Group uses those goods and services as inputs and provides a significant service of integrating them into a combined output i.e., the completed property for which the customer has contracted.

In relation to the services provided to tenants of investment property (such as cleaning, security, landscaping, reception services, catering) as part of the lease agreements into which the Group enters as a lessor, the Group has determined that the promise is the overall property management service and that the service performed each day is distinct and substantially the same. Although the individual activities that comprise the performance obligation vary significantly throughout the day and from day to day, the nature of the overall promise to provide management service is the same from day to day. Therefore, the Group has concluded that the services to tenants represent a series of daily services that are individually satisfied over time, using a time-clapsed measure of progress, because tenants simultaneously receive and consumes the benefits provided by the Group.

# Principal versus agent considerations - services to tenants

The Group arranges for certain services provided to tenants of investment property included in the contract the Group enters into as a lessor, to be provided by third parties. The Group has determined that it controls the services before they are transferred to tenants, because it has the ability to direct the use of these services and obtain the benefits from them. In making this determination, the Group has considered that it is primarily responsible for fulfilling the promise to provide these specified services because it directly deals with tenants' complaints and it is primarily responsible for the quality or suitability of the services. In addition, the Group has discretion in establishing the price that it charges to the tenants for the specified services.

Therefore, the Group has concluded that it is the principal in these contracts. In addition, the Group has concluded that it transfers control of these services over time, as services are rendered by the third-party service providers, because this is when tenants receive and at the same time, consume the benefits from these services.

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED AT 31 DECEMBER 2020 (Amounts are expressed in RON, unless otherwise mentioned)

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### 3.a Judgements (continued)

#### 3.a.1 Revenue from contracts with customers(continued)

## Determining the timing of revenue recognition on the sale of property

The Group has evaluated the timing of revenue recognition on the sale of property based on a careful analysis of the rights and obligations under the terms of the contract.

The Group has generally concluded that contracts relating to the sale of completed property are recognised at a point in time when control transfers. For unconditional exchanges of contracts, control is generally expected to transfer to the customer together with the legal title. For conditional exchanges, this is expected to take place when all the significant conditions are satisfied.

For contracts relating to the sale of property under development, the Group has generally concluded that the overtime criteria are met and, therefore, recognises revenue over time. The Group's performance does not create an asset with alternative use to the Group. Furthermore, the Group has generally an enforceable right to payment for performance completed to date. It has considered the factors that indicate that it is restricted (contractually or practically) from readily directing the property under development for another use during its development.

In addition, in most contracts, the Group is at all times entitled to an amount that at least compensates it for performance completed to date (usually costs incurred to date plus a reasonable profit margin). In making this determination, the Group has carefully considered the contractual terms as well as any legislation or legal precedent that could supplement or override those contractual terms.

The Group has determined that the input method is the best method for measuring progress for these contracts because there is a direct relationship between the costs incurred by the Group and the transfer of goods and services to the customer.

# 3.a.2 Transfers of assets both from and to investment property

IAS 40 Investment property requires that transfers from and to investment property are evidenced by a change in use. Conditions which are indications of a change in use are judgmental and the treatment can have a significant impact on the financial statements since investment property is recorded at fair value and inventory is recorded at cost.

Transfers are made to (or from) investment property only when there is evidence of a change in use (such as commencement of development with the view to sale or inception of an operating lease to another party). For a transfer from investment property to inventories, the deemed cost for subsequent accounting is the fair value at the date of change in use. If an inventory property becomes an investment property, the difference between the fair value of the property at the date of transfer and its previous carrying amount is recognised in profit or loss. The Group considers as evidence the receiving of the construction permit (for a transfer from investment property to inventories) or inception of an operating lease to another party or change in the construction permit scope (for a transfer from investment property).

# 3.a.3 Determining the lease term of contracts with renewal and termination options - Group as lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether It is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate.

The Group included the renewal period as part of the lease term for leases with shorter non-cancellable period (i.e., six months to 1 year). Furthermore, the periods covered by termination options are included as part of the lease term only when they are reasonably certain not to be exercised.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

## 3.b Estimates and assumptions

The key assumptions concerning future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared.

Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

# 3.b.1 Measurement of progress when revenue is recognised over time

For those contracts involving the sale of property under development that meet the overtime criteria of revenue recognition, the Group's performance is measured using an input method, by reference to the inputs towards satisfying the performance obligation relative to the total expected inputs to satisfy the performance obligation, i.e., the completion of the property. The Group generally uses the costs incurred method as a measure of progress for its contracts because it best depicts the Group's performance. Under this method of measuring progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. The Group adjusts the input method for any cost incurred that are not proportionate to the Group's progress in satisfying the performance obligation.

#### 3.b.2 Valuation of investment property

Valuation and recoverable amounts of the property developed for sale and investment property.

The Company has obtained a report from an international valuation company, Cushman & Wakefield Echinox, setting out the estimated market values for the Company's investment property. The most recent real estate investment assessment took place on 31 December 2020. Cushman & Wakefield Echinox is an independent professionally qualified valuation specialist who holds a recognized relevant professional qualification and has recent experience in the locations and categories of the valued properties. The valuation was based on the assumption as to the best use of each property by a third-party developer.

For investment property assets are mainly valued using the market approach or income approach based on the discounted cash flow technique.

For market approach the key assumptions underlying the market value of the groups land assets are: the selection of comparable land plots resulting in order to determine the "offer price" which is taken as the basis to form an indicative price and the quantum of adjustments to apply against the offer price to reflect deal prices, and differences in location and condition.

For income approach based on the discounted cash flow technique the valuations are prepared by considering the aggregate of the net annual rents' receivable from the properties, and where relevant, associated costs. A yield which reflects the risks inherent in the net cash flows is then applied to the net annual rentals to arrive at the property valuation.

The key assumptions used to determine the fair value of the properties and sensitivity analyses are summarized in note 8. The valuation is highly sensitive to these variables and adjustments to these inputs would have a direct impact on the resulting valuation.

The fair value measurement for all the investment properties has been categorized as a Level 3 fair value. The management considers that the valuation of its property developed for sale and investment property is currently subject to an increased degree of judgment and an increased likelihood that actual proceeds on a sale may differ from the carrying value.

### 3.b.3 Operating cycle

The normal operating cycle of the Group is of three years for inventories (residential projects). As a result, the current assets and liabilities contain elements whose realization is designed and/or anticipated to take place during the normal operating cycle of the Group.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### 3.b Estimates and assumptions (continued)

# 3.b.4 Leases – Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in leases where it is the lessee, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

# NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies presented below were consistently applied for all periods shown in these consolidated financial statements by the parent company and its subsidiaries.

# 4.1 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 31 December, each year. Control is achieved where the Company:

- has the power over the investee;

- is exposed, or has rights, to variable return from its involvement with the investee; and

- has the ability to use its power to affect its returns.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

#### Subsidiaries

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date it ceases to control the subsidiary. The subsidiaries' financial statements are prepared for the same reporting period as those of the parent company, using consistent accounting policies.

The global result of a subsidiary is attributed to the equity holders of the parent company and to the non-controlling interests, even if this results in the non-controlling interests having a negative balance.

Changes in the ownership of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Group loses control on a subsidiary, then it will derecognize the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

#### Intra-group transactions

All intra-group assets and liabilities, allotments of dividends and intra-group transactions as well as any profit not realised as result of intra-group transactions are eliminated in full on consolidation.

#### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree.

#### 4.1 Basis of consolidation (continued)

#### Business combinations and goodwill (continued)

For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

The Group determines that it has acquired a business when the acquired set of activities and assets include an input and a substantive process that, together, significantly contribute to the ability to create outputs. The acquired process is considered substantive if it is critical to the ability to continue producing outputs, and the inputs acquired include an organised workforce with the necessary skills, knowledge, or experience to perform that process or it significantly contributes to the ability to continue producing outputs and is considered unique or scarce or cannot be replaced without significant cost, effort, or delay in the ability to continue producing outputs.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. In case the business combination is realized in stages, the previous ownership is restated at the fair value of the acquisition date and any gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognized in the statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group reassesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cashgenerating units (CGUs) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU.

### Non-controlling interest and others

The interest of non-controlling shareholders is stated at the non-controlling interest's proportion of the value of the assets and liabilities recognised.

Subsequently, all comprehensive income is attributed to the owners and the non-controlling interests, which may result in the non-controlling interest having a debit balance. The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where a subsidiary is disposed of which constituted a major line of business, it is disclosed as a discontinued operation. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the Group.

#### 4.2 Current versus non-current classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when it is:

- · Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- · Expected to be realised within twelve months after the reporting period
- Or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months
  after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarlly for the purpose of trading
- It is due to be settled within twelve months after the reporting period
- Or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

#### 4.3 Revenue

Revenue is recognised when the performance obligation associated with the sale is completed. The transaction price comprises the fair value of the consideration received or receivable, net of value added tax, rebates and discounts and after eliminating sales within the Group.

The Group's key sources of income include:

- Revenue from contracts with customers:
  - ✓ Sale of residential property completed property and property under development
  - Services to tenants including management charges and other expenses recoverable from tenants
- Rental income

#### 4.3.1 Revenues from the sale of residential property

The Group enters into contracts with customers to sell property that are either completed or under development.

i) Completed inventory property

The sale of completed property constitutes a single performance obligation and the Group has determined that this is satisfied at the point in time when control transfers. For unconditional exchange of contracts, this generally occurs when legal title transfers to the customer. For conditional exchanges, this generally occurs when all significant conditions are satisfied.

Payments are usually received on the date when contracts are signed or with several days delay.

ii) Property under development

The Group considers whether there are promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. For contracts relating to the sale of property under development, the Group is responsible for the overall management of the project and identifies various goods and services to be provided, including design work, procurement of materials, site preparation and foundation pouring, framing and plastering, mechanical and electrical work, installation of fixtures (e.g., windows, doors, cabinetry, etc.) and finishing work. The Group accounts for these items as a single performance obligation because it provides a significant service of integrating the goods and services (the inputs) into the completed property (the combined output) which the customer has contracted to buy.

#### 4.3 Revenue (continued)

## 4.3.1 Revenues from the sale of residential property (continued)

Revenue arising on contracts which give the customer control over properties as they are constructed, and for which the Group has an enforceable right to payments for work performed to date, is recognised over time. For contracts that meet the overtime revenue recognition criteria, the Group's performance is measured using an input method, by reference to the costs incurred to the satisfaction of a performance obligation (e.g., resources consumed, costs incurred or labour hours expended) relative to the total expected inputs to the completion of the property. The Group excludes the effect of any costs incurred that do not contribute to the Group's performance in transferring control of goods or services to the customer (such as unexpected amounts of wasted materials, labour or other resources) and adjusts the input method for any costs incurred that are not proportionate to the Group's progress in satisfying the performance obligation (such as uninstalled materials).

Variations in contract work, claims and incentive payments are included to the extent that it is probable that they will result in revenue and they are capable of being reliably measured. When legal title to land is transferred at the start of a long-term contract, revenue is recognised at that point in time for the land.

Where the outcome of a long-term contract cannot be estimated reliably, contract revenue where recoverability is probable is recognised to the extent of contract costs incurred. The costs associated with fulfilling a contract are recognised as expenses in the period in which they are incurred. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

# iii) Other consideration related to the sale of residential property

In determining the transaction price, the Group considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

If the consideration in a contract for the sale of property under development includes a variable amount in the form of delay penalties and, in limited cases, early completion bonuses, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur. At the end of each reporting period, an entity updates the estimated transaction price, including its assessment of whether an estimate of variable consideration is constrained to represent faithfully the circumstances present at the end of the reporting period and the changes in circumstances during the reporting period.

In most of the contracts involving the sale of property, the Group is entitled to receive an initial deposit. The initial deposits are used to protect the Group from the other party failing to adequately complete some or all of its obligations under the contract where customers do not have an established credit history or have a history of late payments.

In addition, for contracts involving the sale of property under development, the Group requires customers to make progress payments of the selling price, as work goes on, that give rise to a significant financing component. For contracts where revenue is recognised over time, the Group uses the practical expedient for the significant financing component, as it generally expects, at contract inception, that the length of time between when the customers pay for the asset and when the Group transfers the asset to the customer will be short.

#### Part exchange

In certain instances, property may be accepted in part consideration for a sale of a residential property. The fair value of the exchanged property is established by independent surveyors or by the parties, reduced for costs to sell. The original sale is recorded in the normal way, with the fair value of the exchanged property replacing cash receipts.

#### 4.3.2 Rental income

The Group earns revenue from acting as a lessor in operating leases which do not transfer substantially all the risks and rewards incidental to ownership of an investment property.

## 4.3 Revenue (continued)

## 4.3.2 Rental income (continued)

Rental income arising from operating leases on investment property is accounted for on a straight-line basis over the lease term and is included in revenue in the statement of profit or loss due to its operating nature, except for contingent rental income which is recognised when it arises. Initial direct costs incurred in negotiating and arranging an operating lease are recognised as an expense over the lease term on the same basis as the lease income.

Lease incentives that are paid or payable to the lessee are deducted from lease payments. Accordingly, tenant lease incentives are recognised as a reduction of rental revenue on a straight-line basis over the term of the lease. The lease term is the non-cancellable period of the lease together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, the Group is reasonably certain that the tenant will exercise that option.

Amounts received from tenants to terminate leases or to compensate for damages are recognised in the statement of profit or loss when the right to receive them arises.

### 4.3.3 Revenue from services to tenants

For investment property held primarily to earn rental income, the Group enters as a lessor into lease agreements that fall within the scope of IFRS 16. These agreements include certain services offered to tenants (i.e., customers) including common area maintenance services (such as cleaning, security, landscaping and snow removal of common areas), as well as other support services (e.g., reception services, catering and other event related services). These services are specified in the lease agreements and separately invoiced.

The Group has determined that these services constitute distinct non-lease components (transferred separately from the right to use the underlying asset) and are within the scope of IFRS 15. The Group allocates the consideration in the contract to the separate lease and revenue (non-lease) components on a relative stand-alone selling price basis.

In respect of the revenue component, these services represent a series of daily services that are individually satisfied over time because the tenants simultaneously receive and consume the benefits provided by the Group. The Group applies the time elapsed method to measure progress.

The Group arranges for third parties to provide certain of these services to its tenants. The Group concluded that it acts as a principal in relation to these services as it controls the specified services before transferring them to the customer. Therefore, the Group records revenue on a gross basis.

#### 4.4 Contract assets and contract liabilities

A contract asset is the right to consideration in exchange for goods or services transferred to the customer when that right is conditioned on something other than the passage of time, for example, billings require certification by the customer. Contract assets are initially recognised for revenue earned from property under development rendered but not yet to be billed to customers. Upon billing of invoice, the amounts recognised as contract assets are reclassified to trade receivables. Contract assets are subject to impairment assessment.

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e. transfers control of the related goods or services to the customer).

Unlike the method used to recognise contract revenue related to sale of completed property, the amounts billed to the customer for the sale of a property under development are based on achievement of the various milestones established in the contract. The amounts recognised as revenue for a given period do not necessarily coincide with the amounts billed to the customer. In the case of contracts in which the goods or services transferred to the customer exceed the related amount billed, the difference is recognised (as a contract asset) and presented in the statement of financial position under "Trade receivables", whereas in contracts in which the goods or services transferred are lower than the amount billed to the customer, the difference is recognised (as a contract liability) and presented in the statement of financial position under "Advance payments from customers". Contract liabilities include non-refundable deposits received from customers on conditional exchange of contracts relating to sale of property under development.

## 4.5 Foreign currencles

The Group's consolidated financial statements are presented in RON, which is also the parent Company's functional currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognized in profit or loss. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

In determining the spot exchange rate to use on initial recognition of the related asset, liability, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of advance consideration.

#### 4.6 Borrowing costs

Borrowing costs directly attributable to the acquisition or construction of an investment property that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. Interest is capitalised from the commencement of the development work until the date of practical completion, i.e., when substantially all the development work is completed. The capitalisation of finance costs is suspended if there are prolonged periods when development activity is Interrupted.

All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs incurred in relation to property under development are expensed as incurred.

## 4.7 Investment property

Investment property comprises completed property and property under development or re-development that is held, or to be held, to earn rentals or for capital appreciation or both. Property held under a lease is classified as investment property when it is held to earn rentals or for capital appreciation or both, rather than for sale in the ordinary course of business or for use in production or administrative functions.

Investment property comprises principally offices, commercial and retail property that are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. These buildings are substantially rented to tenants and not intended to be sold in the ordinary course of business.

Investment property is measured initially at cost, including transaction costs. Transaction costs include transfer taxes, professional fees for legal services and (only in case of investment property held under a lease) initial leasing commissions to bring the property to the condition necessary for it to be capable of operating.

Subsequent to initial recognition, investment property is stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment property are included in profit or loss in the period in which they arise, including the corresponding tax effect.

For the purposes of these financial statements, in order to avoid double counting, the fair value reported in the financial statements is:

 Reduced by the carrying amount of any accrued income resulting from the spreading of lease incentives and/or minimum lease payments

#### 4.7 Investment property (continued)

Transfers are made to (or from) investment property only when there is evidence of a change in use (such as commencement of development or inception of an operating lease to another party). For a transfer from investment property to inventories, the deemed cost for subsequent accounting is the fair value at the date of change in use. If an inventory property or a property under development becomes an investment property, the difference between the fair value of the property at the date of transfer and its previous carrying amount is recognised in profit or loss. The Group considers as evidence the receipt of the construction permit and the commencement of development with a view to sale (for a transfer from investment property to inventories) or inception of an operating lease to another party or change in the construction permit scope (for a transfer from investment property).

Investment property is derecognised either when it has been disposed of (i.e., at the date the recipient obtains control) or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition. The amount of consideration to be included in the gain or loss arising from the derecognition of investment property is determined in accordance with the requirements for determining the transaction price in IFRS 15.

#### 4.8 Inventory property

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value (NRV).

Principally, this is residential property that the Group develops and intends to sell before, or on completion of, development.

Cost incurred in bringing each property to its present location and condition includes:

- Freehold and leasehold rights for land
- Amounts paid to contractors for development
- Planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, development overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs necessary to make the sale.

When an inventory property is sold, the carrying amount of the property is recognized as an expense in the period in which the related revenue is recognized. The carrying amount of inventory property recognized in profit or loss is determined with reference to the directly attributable costs incurred on the property sold and an allocation of any other related costs based on the relative size of the property sold.

### 4.9 Impairment of non-financial assets

The Group assesses at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

The Group bases its Impairment calculation on most recent budgets and forecast calculations, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated.

Impairment losses of continuing operations are recognised in the statement of profit or loss in expense categories consistent with the function of the impaired asset.

# 4.9 Impairment of non-financial assets (continued)

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Group estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

Goodwill is tested for impairment annually as at 31 December and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

### 4.10 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### **Financial Assets**

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, and subsequently measured at amortised cost, fair value through other comprehensive income, or fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. As the Group's rent and other trade receivables do not contain a significant financing component, they are measured at the transaction price determined under IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows.

#### Subsequent measurement

For purposes of subsequent measurement, the Group measures financial assets at amortised cost if both of the following conditions are met:

 The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows

And

The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of
principal and interest on the principal amount outstanding

#### 4.10 Financial instruments (continued)

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to Impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired. Since the Group's financial assets (rent and other trade receivables, cash and short-term deposits, loans issued) meet these conditions, they are subsequently measured at amortised cost.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statement of financial position) when:

The rights to receive cash flows from the asset have expired

Or

The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the
received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a)
the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither
transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership.

When it has neither transferred nor retained substantially all the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Impairment of financial assets

The Group recognises an allowance for expected credit losses (ECLs) for all receivables and contract assets held by the Group. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade and other receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date (i.e., a loss allowance for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default). The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full. Indicators that there is no reasonable expectation of recovery include, among others, the probability of insolvency or significant financial difficulties of the debtor. Financial assets are written off when there is no reasonable expectation of recovery.

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate. For all the financial assets due more than 90 days, the Group performs cash collection procedures. The Group maintains close client relationships through its internal sales team, and clients' creditworthiness is monitored regularly by the Group's team.

# 4.10 Financial instruments (continued)

#### **Financial liabilities**

# Initial recognition and measurement

The Group's financial liabilities comprise interest-bearing loans and borrowings, lease liabilities and trade and other payables.

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. Refer to the accounting policy on lease for the initial recognition and measurement of finance lease liabilities, as this is not in the scope of IFRS 9. All financial liabilities are recognized initially at fair value and, in the case of all financial liabilities except derivative financial instruments, net of directly attributable transaction costs.

#### Subsequent measurement

For purposes of subsequent measurement, all financial liabilities, except derivative financial instruments, are subsequently measured at amortised cost using the effective Interest rate method (EIR). Gains and losses are recognized in profit or loss when the liabilities are derecognized, as well as through the EIR amortisation process.

Amortised cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss. Refer to the accounting policy on lease for the subsequent measurement of finance lease liabilities.

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

#### Advance payments from customers

Advance payments from customers, measured at amortised cost, are recorded as a liability on receipt and released to the income statement as revenue upon legal completion or over time where the Group has a right to payments for work performed.

## Offsetting of financial instruments

Financial assets and financial liabilities are offset, and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

# 4.11 Cash and short-term deposits

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term highly liquid deposits with an original maturity of three months or less, that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.

# 4.12 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### 4.12 Leases (continued)

## i) Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment. Refer to accounting policies on impairment on non-financial assets in this note.

#### ii) Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities are increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset. IFRS 16 requires certain adjustments to be expensed, while others are added to the cost of the related right-of-use asset.

#### iii) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### Group as a lessor

Refer to the accounting policies on rental income.

### 4.13 Rent receivables

Rent receivables are recognized at their original invoiced value except where the time value of money is material, in which case rent receivables are recognized at fair value and subsequently measured at amortised cost. Refer to accounting policies on financial assets in this note.

#### 4.14 Tenant deposits

Tenant deposits are initially recognized at fair value and subsequently measured at amortised cost. Any difference between the initial fair value and the nominal amount is included as a component of operating lease income and recognized on a straight-line basis over the lease term. Refer also to accounting policies on financial liabilities in this note.

## 4.15 Trade receivables

A trade receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Revenue earned from property development activities, but not yet to be billed to customers, is initially recognized as contract assets and reclassified to trade receivables when the right to consideration becomes unconditional. Refer also to the accounting policies on financial assets in this note for more information.

## 4.16 Warranties

The sale of property contains certain warranties covering a period of up to 3 years after completion of the property, such as the property meeting specific operational performance requirements (e.g., insulation, energy efficiency, etc.). These conditions represent 'assurance-type' warranties that are legally required to be provided as quality guarantees. Minor repairs are expensed immediately and included in other property operating expenses.

A provision is recognized for expected warranty claims on property sold during the year, based on past experience of the level of major repairs and considering also the stipulations in the contracts with the suppliers (which offer in return warranty for the services provided and the equipment installed). Assurance-type warranty provisions for the year are charged to cost of sales. The estimate of such provision is revised annually.

#### 4.17 Investment in associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control over those policies.

The Group's investments in its associates are accounted for using the equity method. Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment separately.

The statement of profit or loss reflects the Group's share of the results of operations of the associate. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognized directly in the equity of the associate, the Group recognized its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and noncontrolling interests in the subsidiaries of the associate. The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and then recognizes the loss within 'Share of profit of an associate' in the statement of profit or loss.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

#### 4.18 Intangible assets

#### i) Goodwill

Goodwill is measured as described in note 4.1. Goodwill is not amortized but is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses. Once impaired, goodwill can no longer be appreciated.

#### 4.18 Intangible assets (continued)

#### ii) Licences

Separately acquired licences are shown at historical cost. Licences acquired in a business combination are recognized at fair value at the acquisition date. They have a finite useful life and are subsequently carried at cost less accumulated amortization and impairment losses.

# III) Software

Separately acquired software is measured at cost. After initial recognition, the software is carried at cost less any accumulated amortization and any accumulated impairment losses, if any.

Costs associated with maintaining software programmes are recognized as an expense as incurred.

#### Iv) Amortisation method and period

Software is amortized on a straight-line basis for a period of maximum 3 years and licenses are amortized over their validity periods. The amortization period and amortization method for an intangible asset with a determined useful life are reviewed at least at the end of each reporting period. Changes in expected useful lives or expected future economic benefits embodied in assets are accounted for by changes in the method or the amortization period as appropriate and are treated as changes in accounting estimates.

Gains or losses arising from the derecognition of an intangible asset are calculated as difference between the net disposal proceeds and the carrying amount of the item and are recognized in profit or loss when the asset is derecognized.

#### 4.19 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and/or accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repair and maintenance costs are recognized in profit or loss when incurred.

#### Depreciation

The economic useful life is the amount of time that the asset is expected to be used by the Group. Depreciation is calculated using the straight-line method over the life of the asset.

Туре	Useful life
Light constructions (shacks, etc.)	3-10 years
Bullding	8-40 years
Technological equipment	1-5 years
Vehicles	3-5 years
Other fixed assets and IT equipment	1-5 years

The useful life and depreciation method are reviewed periodically and, if necessary, adjusted prospectively, so that there is a consistency with the expected economic benefits of those assets.

#### Derecognition

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use or disposal. Any gain or loss resulting from the derecognition of an asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the income statement when the asset is derecognized.

#### Impairment

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Refer to accounting policies on impairment on non-financial assets in this note.

## 4.20 Taxes

#### Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or pald to taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted, at the reporting date.

Current income tax relating to items recognized directly in other comprehensive income or equity is recognized in OCI or in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognized for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss;
- In respect of taxable temporary differences associated with investments in subsidiaries, branches and associates and
  interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it
  is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of
  an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects
  neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, branches and associates
  and interests in joint arrangements, deferred tax assets are recognized only to the extent that it is probable that
  the temporary differences will reverse in the foreseeable future and taxable profit will be available against which
  the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognized subsequently if there is new information about changes in facts and circumstances. The adjustment is either treated as a reduction in goodwill (as long as it does not exceed goodwill) if it was incurred during the measurement period or recognized in profit or loss.

#### 4.20 Taxes (continued)

The Group offsets deferred tax assets and deferred tax liabilities if, and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 4.21 Share-based payments

Employees (senior executives) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions).

#### Equity-settled transactions

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model.

That cost is recognized in administrative expenses, together with a corresponding increase in other reserves in equity, over the period in which the service conditions and, where applicable, the performance conditions are fulfilled (the vesting period).

The cumulative expense recognized for equity- settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The expense or credit in the statement of profit or loss for a period represents the movement in cumulative expense recognized as at the beginning and end of that period and is recognized in administrative expenses.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions.

Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognized for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognized is the grant date fair value of the unmodified award, provided the original vesting terms of the award are met. An additional expense, measured as at the date of modification, is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through profit or loss.

#### 4.22 Fair value measurements

The Group measures investment property at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

In the principal market for the asset or liability

Or

In the absence of a principal market, in the most advantageous market for the asset or liability

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES

# NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 4.22 Fair value measurements (continued)

The principal or the most advantageous market must be accessible by the Group at the measurement date.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities, for which fair value is measured or disclosed in the financial statements, are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

## NOTE 5. RISK MANAGEMENT

## 5.1. General objectives, policies and processes

The Group's activities may give rise to various risks. Management is aware of and monitors the effects of those risks and events that may have adverse effects on the Group's operations. The main risks to which the Group is exposed may be classified as follows:

#### Financial risks:

- Credit risk
- Liquidity risk
- Market risk, which includes interest rate risk, foreign exchange risk and price risk

### Other risks:

- Operating risk
- Strategic risk

# 5.2. Financial risks

This note provides information on the Group's exposure to the risks mentioned above, the Group's objectives, policies and processes to manage the risks and the methods used to measure them. More quantitative information on these risks is presented in these consolidated financial statements. There were no material changes in the Group's exposure to the risks of a financial instrument, objectives, policies, and processes to manage those risks, or the methods used to measure them in prior periods, unless otherwise specified in this note.

# NOTE 5. RISK MANAGEMENT (continued)

#### 5.2. Financial risks (continued)

The Group is primarily exposed to risks arising from the use of financial instruments. A summary of the financial instruments held by the Group, depending on the classification category, is presented below:

	Trade receivables, short-term deposits and cash cash equivalents		
Description	31 December 2020	31 December 2019	
Trade receivables	33,509,766	4,972,282	
Other receivables	38,938,572	8,457,198	
Cash and cash equivalents	170,971,646	91,747,956	
Total	243,419,984	105,132,436	
	Financial liabilities	at amortized cost	
Description	31 December 2020	31 December 2019	
Trade and other payables	94,754,577	46,336,636	
Short and long-term loans	384,367,927	208,350,588	
Lease liabilities	1,208,149		
Total	480,330,653	254,687,224	

Management has the overall responsibility for determining risk management objectives, policies and processes while retaining ultimate responsibility in this respect.

The overall objective of management is to set policies that aim at mitigating risks as much as possible without unjustifiably affecting the Group's competitiveness and flexibility. Further details on these policies are provided below:

#### 5.2.1. Credit risk

The carrying amounts of financial assets represent the Group's maximum exposure to credit risk for existing receivables.

Credit risk is the risk that the Group will incur a financial loss as a result of non-fulfilment of the contractual obligations by a client or counterparty to a financial instrument, and this risk arises mainly from the Group's trade receivables, cash and cash equivalents, and short-term deposits.

Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with its policies.

The Group's maximum exposure to credit risk for the components of the statement of financial position at 31 December 2020 and 31 December 2019, respectively, is the carrying amounts of each class of financial instruments.

In the course of its business, the Group is subject to credit risk, particularly due to trade receivables and bank deposits. The Group management constantly and closely monitors exposure to credit risk.

Credit risk is low due to the fact that the advance required from clients covers up to 80% of the contracts' value, and the transfer of ownership of the property is done only after the entire receivable has been collected. The customers' outstanding balances were also analysed individually for creditworthiness and after the assessment performed, management considers that the credit quality of the various receivables is good in respect of the amounts outstanding and therefore credit risk is considered to be low. There is no significant concentration of risk.

As required by IFRS 9, the Group used the simplified approach in calculating ECL for trade receivables and contract assets that did not contain a significant financing component. The Group performed the allowance trade receivable analysis taking in consideration historical credit loss experience based on the past due status of the debtors, adjusted as appropriate to reflect current conditions and estimates of future economic conditions Also the outstanding balances from customers at 31 December were analysed for collections in the subsequent period until the issue of these financial statements and minimal risk of non-collection was identified.

# NOTE 5. RISK MANAGEMENT (continued)

# 5.2. Financial risks (continued)

## 5.2.1. Credit risk (continued)

The ECLs relating to cash and short-term deposits of the Group rounds to zero. Group policy is that surplus cash is placed on deposit with the Group's main relationship banks and with other banks. The arrangements in place result in a favourable mix between flexibility and interest earnings. The Group's exposure to credit risk associated cash and cash equivalents is limited using financial institutions of good standing for investment and cash handling purposes. There is no significant concentration of risk to any single counterparty.

## 5.2.2. Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations when they become due. The Group's approach to liquidity management is to ensure, as far as possible, that it will have sufficient liquidity to meet its outstanding obligations under both normal and crisis conditions, without incurring major losses or risking affecting the Group's reputation. The Group prepares budgets, cash flow analyses and forecasts, which enable the Directors to assess the level of financing required for future periods. Budgets and projections are used to assess any future potential investments and are compared to existing funds held on deposit to evaluate the nature, and extent of any future funding requirements.

Currently the Group's liquidity enables it to meet the committed and due payments. Furthermore, the Group have drawn a long-term credit facility of EUR 50 million in 2021 which allowed it to repurchase in advance the bonds in balance at 31 December 2020 (RON 82,980,346) and reimburse minority shareholders loans of RON 54,003,847. During 2020, the focus of the business was on operations, liquidity and capital allocation. The Group has access to a sufficient variety of sources of funding which enable it to meet its financial obligations when they become due.

The table below shows the remaining contractual maturities for financial liabilities:

As at 31 December 2020	Less than 1 year	1 to 5 years	More than 5 years
Trade and other payables	94,754,577	-	
Short and long-term loans	193,631,303	166,681,974	24,054,650
Lease liabilities	1,208,149	-	- 1,00 1,000
Total	289,594,029	166,681,974	24,054,650
As at 31 December 2019	Less than 1 year	1 to 5 years	More than 5 years
Trade and other payables	46,336,636	-	-
Short and long-term loans	62,183,089	116,523,081	29,644,418
Lease liabilities			
Total	108,519,725	116,523,081	29,644,418

The following table details the due date for the Group's financial assets and contract assets. The table below was based on the remaining maturities of the financial assets and contract assets, including the interest earned on these assets, except for those in which the Group anticipates that the cash flow will take place in a different period.

As at 31 December 2020	Less than 1 year	1 to 5 years	More than 5 years
Cash and cash equivalents	170,971,646	2	020
Trade and other receivables	72,448,338	-	-
Contract assets	71,134,196		
Total	314,554,180		-

# NOTE 5. RISK MANAGEMENT (continued)

## 5.2. Financial risks (continued)

5.2.2. Liquidity risk (continued)

As at 31 December 2019	Less than 1 year	1 to 5 years	More than 5 years
Cash and cash equivalents	91,747,956	-	-
Trade and other receivables	13,384,480	-	5 C
Contract assets	124,144,241		
Total	229,276,677	-	

# 5.2.3. Market risk

Market risk is the possibility of recording losses or not realizing the estimated profits that result, directly or indirectly, from market price fluctuations, the interest rate or exchange rate related to the Group's assets and liabilities. Consequently, the main subcategories of market risk are the following:

- (i) Interest rate risk: the risk that the fair value of future cash flows or future cash flows for financial instruments will fluctuate in line with interest rate variations;
- (ii) Foreign currency risk: the risk that the fair value of future cash flows or future cash flows associated with financial instruments will fluctuate in line with exchange rate fluctuations;

The financial Instruments held by the Group that are affected by market risk are principally loans and borrowings

# (i) Interest rate risk

Interest rate risk is the risk that the future cash flow of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to its long-term debt obligations with floating interest rates.

The interest rates on loans from related parties and minority shareholders are fixed. The annual fixed interest rate of the debenture loan is 5.25% at 31 December 2020. As far as bank loans are concerned, the variable interest is based on 6M or 3M Euribor, plus a margin of 2.75% to 3.55% pa.

31 December 2020	Loans and borrowings – short-term and long term		
Description	Interest rate fixed	Interest rate variable	
Bank loans and bond issued	82,779,800	117,480,524	
Loans from related parties	17,920,339	-	
Loans from minority shareholders	38,241,153		
Total	138,941,292	117,480,524	
31 December 2019	Loans and borrowings – short-term and long term		
Description	Interest rate fixed	Interest rate variable	
Bank loans and bond issued	95,586,000	55,685,648	
Loans from related parties	23,418,570	-	
Loans from minority shareholders	2,389,650		
Total	121,394,220	55,685,648	
31 December 2020	Loans granted		
Description	Interest rate fixed	Interest rate variable	
Loans granted to related parties	6,646,525		
Ebdits Brancea to related partial			

#### NOTE 5. RISK MANAGEMENT (continued)

5.2. Financial risks (continued)

#### 5.2.3. Market risk (continued)

At 31 December 2019, the Group have no loans granted to related or other parties.

Bank deposits held by the Group are short-term deposits, which makes them sensitive to changes in interest rates on the market.

The annual rate of interest of debenture loans is 7.35% and is adjustable to 5.25% in function of the Group's performance, according to the bond contract. The interest rate was revised in 2019 to 5.25% p.a. (and was applied also in 2020) as the financial covenants agreed in the contract for interest rate reduction were met.

The Group's sensitivity analysis of interest rate risk was calculated below, taking into account the interest expense and the interest income recognized in the profit or loss for that year.

Period	Interest rate variation	Change in Group's result
31 December 2020	+/-5%	-/+ 378,625
31 December 2019	+/-5%	-/+ 335,223

## (ii) Foreign exchange risk

Currency risk is the risk that the fair value or future cash flows for financial instruments will fluctuate due to exchange rate fluctuations.

The Group is exposed to foreign exchange risk on loans that are denominated in a currency other than the functional currency of the Group. The currency used on the domestic market is the Romanian leu (RON). The currency that exposes the Group to this risk is mainly EUR.

The Group's exposure to the risk of changes in foreign exchange rates relates also to its operating activities (when revenue or expense is denominated in a foreign currency).

The carrying amounts of monetary assets and liabilities denominated in foreign currency at the reporting date are as follows:

31 December 2020	EUR	USD	TOTAL in RON
Monetary assets			
Cash and cash equivalents	15,494,403	14,715	75,506,806
Other receivables	-	- 1,1-15	-
Monetary liabilities			
Loans	(62,414,690)	(1,085,000)	(308,225,203)
Trade and other payables	(1,633,534)	-	(7,954,330)
Net excess/(exposure)	(48,553,821)	(1,070,285)	(240,672,727)
31 December 2019	EUR	USD	TOTAL in RON
Monetary assets			
Cash and cash equivalents	12,363,777	225	59,091,158
Other receivables	562,050	<u> </u>	2,686,206
Monetary liabilities			
Loans	(40,153,615)	22	(191,906,174)
Trade and other payables	(5,890)		(28,150)
Net excess/(exposure)	(27,233,678)	225	(130,156,960)

#### NOTE 5. RISK MANAGEMENT (continued)

#### 5.2. Financial risks (continued)

#### 5.2.3. Market risk (continued)

Sensitivity analysis for foreign exchange risk

A 5% appreciation of the RON against the EUR on 31 December 2020 would increase the Group's profit by RON 11,821,399 (2019: RON 6,518,174), while a 5% depreciation of the RON against the EUR as of 31 December 2020 would have a similar, but opposite effect. The 5% sensitivity is the reasonable estimate of management of possible changes in foreign exchange rates.

Sensitivity analysis includes only monetary elements denominated in foreign currency and adjusts their translation at the end of the period for a 5% change in foreign exchange rates. This analysis assumes that all other variables, especially interest rates, remain constant.

#### 5.3. Other risks

Management cannot anticipate all the developments that could have an impact on the financial market liquidity, depreciation of financial assets and increased volatility on foreign exchange markets and the effect, if any, which it could have on the consolidated financial statements.

The management of the Group believes that it has taken all the necessary measures to support the sustainability and growth of the company's business in the current circumstances through:

- preparing a liquidity crisis strategy and laying down specific measures together with shareholders' support to address potential liquidity crises;
- constant monitoring of its liquidity position;
- short-term forecasting of its liquidity position.

#### (I) Operating risk

The process of risk assessment over the last few years on the international financial markets has affected the performance of these markets, including the Romanian financial and banking market, and raises an increased uncertainty about the future economic development. Determining the compliance with the lending agreement and other contractual obligations, as well as assessing significant uncertainties, including uncertainties associated with the Group's ability to continue its activity for a reasonable amount of time, have their own challenges.

The Group's debtors could also be affected by the low liquidity level, which could also have an impact on their ability to pay their overdue loans.

#### (ii) Strategic risk

Strategic risk is the risk that one or more assumptions on which the Group's business strategy is based are no longer valid due to internal and / or external changes. Strategic risk is difficult to quantify because it refers to:

- the strategic decisions of the Group's management;
- uncertainties related to the external environment;
- the management's response level and time to changes in the internal and/or external environment;
- the quality of the IT systems etc.

#### (iii) Ownership title risk

In Romania, title to private property is guaranteed by the Constitution. However, under the Roman Civil Code, if the ownership title to an immovable property is cancelled, all subsequent acts of transfer of ownership may, under certain circumstances, also be cancelled.

#### NOTE 5. RISK MANAGEMENT (continued)

#### 5.3. Other risks (continued)

Therefore, in theory, almost any ownership title in Romania could be exposed to a third-party risk through a litigation or claims for property restitution (either before or after the transfer of the ownership title). For the Group's management, the Group's title risk is low in the light of past history.

#### (iv) Legislative risk

The Group's economic environment is also influenced by the legislative environment.

In addition, obtaining building permits and other documents required to start residential projects can be affected by political instability as well as possible changes in the administrative organizational structure at the level of local governments where the Group intends to develop its projects.

#### (v) Taxation risk

The Romanian tax system is subject to many constant interpretations and changes. In Romania, the prescription for tax audits is 5 years. However due to state of emergency from 2020, the prescription period for financial years 2015-2019 was prolonged with 9 months and for the financial years staring 2016 the prescription period of 5 years starts at July 1 of the next financial year.

The legislation and fiscal framework in Romania and their implementation are subject to frequent changes. Tax audits, by their nature, are similar to tax audits carried out by designated tax authorities in many countries, but may extend not only to tax issues, but also to other legislative or regulatory aspects in which the agency in question might be interested.

Moreover, tax returns are subject to verification and correction by the tax authorities for a period of five years after their registration (and following the general rules described above), and therefore the Group's tax returns from 2015 to 2020 are still subject to such verifications.

In accordance with the relevant tax laws, the tax assessment of a transaction conducted between affiliates is based on the concept of the market price pertaining to the respective transaction. Based on this concept, transfer pricing needs to be adjusted such as to reflect the market rates set between non-affiliates acting independently in an arm's length transaction.

It is likely that the tax authorities should conduct verifications of the transfer pricing to determine whether the respective prices are arm's length, and the taxable base of the Romanian taxpayer is not distorted.

In case of an audit, tax authorities may request a transfer pricing file also for taxpayers not classified as large taxpayers, but which carry out transactions with affiliates, in order to determine whether the arm's length principle has been complied with.

#### 5.4. Capital management

The objectives of the Group's management regarding capital management are to protect the Group's ability to continue its activity in order to share profit to shareholders, provide benefits to other stakeholders and to maintain an optimal capital structure in order to reduce the cost of capital.

The Group's management reviews the capital structure and considers the cost of capital and the risks associated with each class of capital. The Group has a gearing ratio of 26% at 31 December 2020 (21% at 31 December 2019) determined as the proportion of net debt to equity.

Debt is defined as long- and short-term borrowings and lease liabilities. The net debt is computed as debt less cash and cash equivalents. Equity includes all capital and reserves of the Group that are managed as capital.

In order to maintain or adjust the capital structure, the Group's management can adjust the shareholders' share of profitability or may issue new shares to reduce debts. There were no changes in the Group's management approach to managing capital during 2020 and 2019. ONE UNITED PROPERTIES SA AND SUBSIDIARIES NOTES TO THE CONSOUDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED AT 31 DECEMBER 2020 (Amounts are expressed in RON, unless otherwise mentioned)

NOTE 6. PROPERTY, PLANT AND EQUIPMENT

Cost       1,738,271         At 1 January 2019       1,738,271         Additions       13,455,164         Disposals       13,455,164         As at 31 December 2019       257,125         Disposals       257,125         Additions       (16,821)         As at 31 December 2020       15,433,739		equipment	devices	Vehicles	current assets	Total
	38,271	39,639	289,334	1,862,127	712,634	4,642,005
	155,164	201,584	171,015	213,924	832,182	14,873,869
			(3,422)	(301,823)	1	(305,245)
	193,435	241,223	456,927	1,774,228	1,544,816	19,210,629
ecember 2020	257,125	115,239	102,874		278,755	753,993
	16,821)	(77,854)	(13,511)	(331,057)	(109,392)	(548,635)
	433,739	278,608	546,290	1,443,171	1,714,179	19,415,987
impairment	CO 7 1 10	1 055	789 067	305 745	70 849	1.674.720
At 1 January 2019 Additions 115,54	115,547	27,961	53,424	394,508	137,072	728,512
ıt	e i					(123 640)
Disposals	5		(3,422)	(222,122)	,	(TCC'747)
As at 31 December 2019 1,032,740	332,740	29,826	338,069	552,125	207,921	2,160,681
he year	615,775	75,403	125,236	402,376	224,351	1,443,141
Impairment (4,731 Disposals	(4,731)	(29,766)	(13,511)	(200,014)	(16,955)	(264,977)
As at 31 December 2020 1,643,784	643,784	75,463	449,794	754,487	415,317	3,338,845
Net book value						
As at 31 December 2019 14,150,695	160,695	211,397	118,858	1,222,103	1,336,895	17,049,948
As at 31 December 2020 13,789,955	789,955	203,145	96,496	688,684	1,298,862	16,077,142

Under the "land, buildings and barracks" are presented the Group assets from which the main amount is related to One North Gate SA. At 31 December 2019, the Company has reclassified part of the land and building owned by the subsidiary One North Gate SA from investment property in property, plant and equipment for the value of RON 12,156,938, following the occupancy of the own office space. During 2020, there were no other similar transfers. As at 31 December 2020, the recoverable amount of One North Gate land and building of RON 12,584,201, based on fair value less costs of disposal, indicates there is no impairment in value registered. Furthermore, no indication of impairment was identified for the rest of property, plant and equipment in balance.

#### NOTE 7. INTANGIBLE ASSETS

Description	Goodwill	Concessions, patents, licenses	Other intangible assets	Total
Cost				
As at 1 January 2019	22,436,396	177,705	362,359	22,976,460
Additions	-	4,433	181,080	185,513
Disposals				-
As at 31 December 2019	22,436,396	182,138	543,439	23,161,973
Additions	121	23,358	103,413	126,771
Disposals	(3,180,320)	-	(4,834)	(3,185,154)
As at 31 December 2020	19,256,076	205,496	642,018	20,103,590
Amortization and impairment				
As at 1 January 2019		23,609	287,393	311,002
Amortization	-	38,916	134,923	173,839
Impairment	3,180,320	-		3,180,320
Disposals	-	-	-	-
As at 31 December 2019	3,180,320	62,525	422,316	3,665,161
Amortization	-	53,437	147,384	200,821
Impairment		-	-	
Disposals	(3,180,320)		(2,855)	(3,183,175)
As at 31 December 2020		115,962	566,845	682,807
Net book value	-			
As at 31 December 2019	19,256,076	119,613	121,123	19,496,812
As at 31 December 2020	19,256,076	89,534	75,173	19,420,783

As at 31 December 2020 and 31 December 2019 other intangible assets include mainly, costs of licenses and IT software.

As at 31 December 2019, the Company recorded impairment for the goodwill value of RON 3,180,320 related to One Charles de Gaulle Residence SRL following the impairment test performed. This goodwill was written off during 2020. The goodwill which remains in balance refers to One Peninsula. The Group tests goodwill annually for impairment or more frequently if there are indications that goodwill might be impaired.

As at 31 December 2020, the Group performed the assessment of the recoverable amount of goodwill allocated to One Peninsula based on a value in use calculation taking in consideration the financial budget approved by the management which comprise forecasts of revenue, construction development costs and overheads based on current and anticipated market conditions and a discount rate of 3.30%.

As at 31 December 2020, following the impairment test performed for One Peninsula, the Group assessed the recoverable amount of the identified CGU to which the goodwill relates to be higher than its carrying amount, therefore no impairment loss is recognized.

## NOTE 8. INVESTMENT PROPERTY

The Group investment properties are measured at fair value by professionaly qualified valuers at annual reporting dates. The fair value measurement of the investment properties is done at year end reporting dates. The Group holds mainly undeveloped land, office buildings and residential properties held to earn rentals:

#### Completed investment property:

- Land In surface area of 12,000 sq m located at Sos Pipera Tunari, 2III, owned by subsidiary One North Gate SA;
- Office building in surface area of 34,628 sq m located at Sos Pipera Tunarl, 2III, owned by subsidiary One North Gate SA; -
- 6 apartments and 12 parking spaces owned by subsidiary One Long Term Value SA;

#### Investment property under development:

- Land in surface area of 5,563 sq m owned by subsidiary One Verdi Park SRL and related construction in progress;
- Land In surface area of 58,723 sq m located at Sergent Nutu Ion Street and Calea 13 Septembrie, owned by subsidiary One Cotroceni Park SRL and related construction in progress;
- Land in surface area of 6,096 sq m and related office building under construction located at Calea Floreasca, Nr. 159-165, owned by subsidiary One United Tower SA;

## Investment property for further development (landbank):

- Land in surface area of 4,200 sq m and related demolished building located at Aleea Modrogan, Nr. 1A, owned by subsidiary One Modrogan SRL;
- Land in surface area of 82,734 sq m owned by subsidiary One Lake District SRL;
- Land in surface area of 5,627 sq m owned by subsidiary One Floreasca Towers SRL;

The changes in investment property values during 2020 and 2019 were as follows:

#### Completed investment property

	31 December 2020	31 December 2019
At 1 January	145,509,235	153,156,605
Capital expenditure on owned property	522,561	-
Transfer to owner occupied	-	(12,156,938)
Disposals	(5,537,848)	(613,044)
Fair value adjustment during the year	3,739,093	5,122,612
Lease incentive	348,110	-
At 31 December	144,581,151	145,509,235

#### Investment Property under development (office buildings)

	31 December 2020	31 December 2019
At 1 January	503,555,477	234,344,314
Capital expenditure	157,093,336	57,977,800
Acquisition	-	3,835,437
Interest capitalized	625,364	-
Transfer (to)/from inventories	-	17,845,936
Lease incentive	1,110,710	-
Fair value adjustment during the year	58,349,105	189,551,990
At 31 December	720,733,992	503,555,477

Investment Property for further development (landbank)

31 December 2020	31 December 2019)
141,791,167	66,682,758
3,955,274	513,061
37,144,686	38,326,433
(71,955,566)	
34,165,272	36,268,915
145,100,833	141,791,167
1,010,415,976	790,855,879
	141,791,167 3,955,274 37,144,686 (71,955,566) 34,165,272 145,100,833

Investment property comprises land and properties held with the purpose of capital appreciation or to be rented to third parties.

#### Valuation processes

The Company's investment properties were valued at 31 December 2020 and 31 December 2019 by Cushman & Wakefield, external, independent evaluator, authorized by ANEVAR, having recent experience regarding the location and nature of the properties evaluated. The valuation models in accordance with those recommended by the International Valuation Standards Committee have been applied and are consistent with the principles in IFRS 13.

For all investment properties, their current use equates to the highest and best use. Below there is description of the valuation technique used in determination of the fair value of investment property.

#### Fair value hierarchy

Based on the inputs to the valuation technique, the fair value measurement for investment property has been categorized as Level 3 fair value at 31 December 2020 and 31 December 2019. This assessment is deemed appropriate considering the adjustments of the date for comparable lands and of the construction assessments, including future level of net operating revenues of the investment properties. These adjustments are based on location and condition and are not directly observable. There were no transfers from levels 1 and 2 to level 3 during the year.

#### Valuation techniques

The following table presents the valuation techniques used in the determination of the fair value of investment properties categorized as a Level 3 fair value:

#### 31 December 2020

Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement		
The fair values are determined through the application of the market comparison technique. The valuation	<ul> <li>Offer price per square meter for land in Bucharest (239 Euro /square meter up to 2,422 Euro per square meter)</li> </ul>	The estimated fair value would increase/(decrease) if:		
model is based on a price per square meter for both land and buildings, derived from data observable in the market, in an active and transparent market.	<ul> <li>Adjustments to observable offer prices to reflect deal prices, location and condition (5-10% discount for asking price, 5-25% discount for location, access and position)</li> </ul>	<ul> <li>Adjustments for liquidity, location, size were lower/ (higher)</li> </ul>		
	<ul> <li>Offer price per square meter for apartments in Bucharest (2,307 EUR/sq. m up to 6,393 EUR/sq. m)</li> </ul>			
	<ul> <li>Adjustments to observable offer prices to reflect deal prices, location and condition (2-3% discount for asking price, 0-15%</li> </ul>			

discount for location, access and position

# Discounted cash-flows (DCF) method.

Valuation technique

This method involves the projection of a series of cash flows, to which an appropriate market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The exit yield is separately determined and differs from the discount rate.

The duration of the cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, lease renewal, redevelopment and refurbishment. Cash flows are typically estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance cost, agent and commission cost and other operating and management expenses. The series of periodic net operating income, along with an estimate of the terminal value anticipated at the end of the projection period, is then discounted.

The Residual Approach of valuation is used when a property has development or redevelopment potential, and it is needed when there is an element of latent value that can be released by the expenditure of money on a property. This approach assumes that a potential buyer, who normally would be a developer, will acquire the subject property as at the date of valuation in its current condition and will develop it till completion and sell.

- Exit yield: 7.00% 8.5%
- Discount rate: 8.23% 9.83%

Significant unobservable inputs

- Average rent office: 10.62-18.5 EUR/sq. m/month
- Average rent retail: 13.50-36 EUR/sq. m/month
- Service charge: 3.5 EUR/sq. m/month
- Future vacancy: 2.5-8.5%
- Capex of NOI: 2%
- ERV growth: 1.5%

Inter-relationship between key unobservable inputs and fair value measurement The estimated fair value would

Increase/(decrease) if:

 Discount rates were lower/ (higher)

 Costs with tenants were lower/(higher)

 Annual rent per sqm was higher/(lower)

- Hard costs (office): 535-750 EUR/sq. m
- Hard costs for underground: 450-500 EUR/sq. m
- Obtainable rent for the retail space: 14.5-20 EUR/sq. m/month
- Obtainable rent for office space: 14-14.50 EUR/sq. m/month
- Rent for underground parking (office): 95-100 EUR/parking space
- Rent for above ground parking: 80 EUR/parking space
- Profit on Cost: ca.40%

## 31 December 2019

Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
The fair values are determined through the application of the market comparison technique. The valuation model is based on a price per square meter for both land and buildings, derived from data observable in the market, in an active and transparent market.	<ul> <li>Offer price per square meter for land in Bucharest (187 Euro /square meter up to 3,400 Euro per square meter)</li> <li>Adjustments to observable offer prices to reflect deal prices, location and condition (5-10% discount for location, access and position)</li> <li>Offer price per square meter for apartments in Bucharest (2,800 EUR/sq. m up to 5,000 EUR/sq. m)</li> <li>Adjustments to observable offer prices to reflect deal prices, location and condition (2-3% discount for location, access and position)</li> </ul>	The estimated fair value would Increase/(decrease) if: • Adjustments for liquidity, location, size were lower/ (higher)
Discounted cash-flows (DCF) method. The valuation model based on the DCF method estimates the	<ul> <li>Exit yield: 7.00% - 8.5%</li> <li>Discount rate: 8.36% - 9.83%</li> </ul>	The estimated fair value would increase/(decrease) if:
present value of net cash flows to be	<ul> <li>Average rent office: 9.51-17.99</li> </ul>	<ul> <li>Discount rates were lower/ (higher)</li> </ul>
generated by a rented building	EUR/sq. m/month	
considering occupancy rate and costs to be paid by the tenants. The	<ul> <li>Average rent retail: 13.50-30.83</li> </ul>	<ul> <li>Costs with tenants were lower/(higher)</li> </ul>
discount rate estimation considers,	EUR/sg. m/month	<ul> <li>Annual rent per sgm was</li> </ul>
inter alia, the quality of a building	<ul> <li>Service charge:3.5 EUR/sq. m/month</li> </ul>	higher/(lower)
and its location.	Future vacancy: 4-7.5%	
	Capex of NOI: 2%	
	ERV growth: 1.5	
	• Hard costs (office):740-800 EUR/sq.	
The Residual Approach of valuation	m	
s used when a property has	<ul> <li>Hard costs for underground: 450-</li> </ul>	
levelopment or redevelopment potential, and it is needed when	500 EUR/sq. m	
here is an element of latent value	<ul> <li>Obtainable rent for the retail space:</li> </ul>	
hat can be released by the expenditure of money on a property.	14.5-20 EUR/sq. m/month	
This approach assumes that a	<ul> <li>Obtainable rent for office space:</li> </ul>	
potential buyer, who normally	14.25-14.50 EUR/sq. m/month	
would be a developer, will acquire he subject property as at the date	<ul> <li>Rent for parking (office):60-100</li> </ul>	
of valuation in its current condition	EUR/parking space	
and will develop it till completion and sell.	Profit on Cost: ca.35%	

## Sensitivity analysis at 31 December 2020 and 31 December 2019

A quantitative sensitivity analysis for the properties where discounted cash-flows (DCF) method was used in the valuation report at 31 December 2020 and 31 December 2019, is presented below:

		Effect on fair value		
2020	Sensitivity used	Completed Investment Property	Investment Property under development	Investment Property for further development (landbank)
Decrease in Estimated Rental Value (ERV)	5%	(7,791,040)	(12,076,112)	n/a
Increase in Discount Rate/yield	0.25%	(4,723,318)	(16,215,102)	n/a

		E	Effect on fair value	
2019	Sensitivity used	Completed Investment Property	Investment Property under development	Investment Property for further development (landbank)
Decrease in Estimated Rental Value (ERV)	5%	(7,312,329)	(24,517,809)	n/a
Increase in Discount Rate/yield	0.25%	(4,301,370)	(12,951,903)	n/a

A quantitative sensitivity analysis for the properties where residual approach of valuation or market comparison techniques were used in the valuation report performed at 31 December 2020 and 31 December 2019, is presented below:

		Eff	ect on fair value	
2020	Sensitivity used	Completed Investment Property	Investment Property under development	Investment Property for further development (landbank)
Decrease with 1% of Fair Value	1%	(198,379)	(3,931,067)	(2,120,672)

		Eff		
2019	Sensitivity used	Completed Investment Property	Investment Property under development	Investment Property for further development (landbank)
Decrease with 1% of Fair Value	1%	(243,314)	(2,250,572)	(1,406,070)

## NOTE 9. INVENTORIES

Most of the Company's subsidiaries have as object of activity the development of residential real estate projects that are sold in the normal course of business. Depending on the estimated completion and sales dates of each real estate project, considering the Group's operating cycle (a period of approximately three years), inventory is detailed as follows:

Developer	Project name	31 December 2020	31 December 2019
One Charles de Gaulle Residence SRL	One Charles de Gaulle	2	3,838,690
One Peninsula SRL (former One Herastrau Park Residence SRL)	One Peninsula	52,067,436	62,805,632
One Herastrau Plaza SRL	One Herastrau Plaza	48,694	1,239,623
One Verdi Park SRL	One Verdi Park	10,459,270	5,827,816
One Mircea Eliade Properties SRL	One Floreasca City	58,824,703	43,829,091
One Herastrau Towers SRL	Herastrau Towers	36,271,271	24,104,324
Neo Floreasca Lake SRL	Neo Floreasca Lake	13,457,443	8,486,244
Neo Mamaia SRL	Neo Mamaia	3,303,496	8,096,044
Neo Timpuri Noi SRL	Neo Timpuri Noi	11,277,012	9,926,669
Neo Herastrau Park SRL (former Neo Herastrau	Neo Herastrau Park		0101101000
Towers SRL)		5,519,261	4,999,003
One Modrogran	One Modrogan	57,635,787	
Neo Mamaia - faza 2		7,401,254	
Other inventories		1,082,530	57,734
Total		257,348,157	173,210,870

A summary of movement in inventories is set out below:

	2020	2019
At 1 January	173,210,870	164,035,958
Development costs incurred	302,422,623	119,505,406
Transfer to investment property	(5,954,767)	
Transfer from investment property	71,955,566	-
Transfer from property, plant and equipment	-	618,489
Disposals (recognized in cost of sales)	(284,286,135)	(110,948,983)
At 31 December	257,348,157	173,210,870

The amounts recognised in cost of sales for the year are as follows:

	2020	2019
In respect of sale of completed inventory property	(5,127,160)	(16,325,320)
In respect of sale of residential property under development	(279,158,975)	(94,623,663)
Total	(284,286,135)	(110,948,983)

## NOTE 10. ADVANCES TO SUPPLIERS

As at 31 December 2020 and 31 December 2019, advances to suppliers are detailed as follows:

Description	31 December 2020	31 December 2019
Advances to suppliers for acquisition of goods	11,538,794	17,763,719
Advances to suppliers for acquisition of services	39,351,232	28,041,406
Total	50,890,026	45,805,125

#### NOTE 11. TRADE AND OTHER RECEIVABLES

As at 31 December 2020 and 31 December 2019 trade and other receivables are detailed as follows:

Description	31 December 2020	31 December 2019
Trade receivables – customers	33,513,129	4,787,301
Loss allowances for trade receivables	(53,239)	(26,826)
Accrued receivables	49,876	166,807
Contract assets	71,134,196	124,144,241
Total trade receivables	104,643,962	129,071,523
VAT receivable	29,807,365	38,506,275
Various debtors	1,451,059	1,898,650
Loans granted to related parties	9,501,359	284
Loans granted to others	225,000	2,895,288
Prepald Interim dividends	23,865,864	3,498,300
Income tax receivables	2,035,093	-
Interest receivable	85,121	-
Other receivables	3,810,169	344,149
Loss allowances for other receivables		(179,473)
Total other receivables	70,781,030	46,963,473
Total	175,424,992	176,034,996

Related parties' balances are disclosed in Note 25.

Contract assets represents the amounts estimated by the management of the Group based on the application of *IFRS 15 Revenue from Contracts with Customers* provisions. For contracts relating to the sale of property under development, the Group has generally concluded that the overtime criteria are met and, therefore, recognises revenue over time with reference to the stage of completion of the contract activity at the balance sheet date.

As at 31 December 2020 and 31 December 2019, for the VAT recoverable, the Group filed refund applications. Parent company One United Properties SA acts as the representative of the single tax VAT group. The tax authorities have approved the fund application and after the control performed, the Group collecting the amounts approved for reimbursement.

Trade receivables and contract assets are written off where there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group.

## NOTE 11. TRADE AND OTHER RECEIVABLES (continued)

The allowance for expected credit losses of trade receivables as at 31 December 2020 was determined as follows:

31-Dec-20	1				
RON	Current	< 90 days	91 - 365 days	> 365 days	Total
Expected loss rate Gross carrying amount - trade	0%	0%	0.5%	2.0%	
receivables	25,229,088	2,116,902	4,711,295	1,455,844	33,513,129
Allowance for doubtful receivables	-	10 No.	24,122	29,117	53,239

The expected loss rate for the trade receivable overdue over 90 days as at 31 December 2020 were established based on historical credit losses adjusted for any known factors that would influence the future amount to be received in relation to the receivable. The Group have also taken in consideration the subsequent collections procedures performed until the date of issue of these financial statements and creditworthiness analysis made by the Group's sales team at individual client level.

By using the simplified expected credit loss model, the Group assessed its receivables for allowance and concluded that a net amount of expected credit losses of RON 53,239 (31 December 2019: RON 26,826) are unlikely to be recovered.

## NOTE 12. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are detailed as follows:

Description	31 December 2020	31 December 2019
Bank deposits in EUR	44,743,006	42,386,289
Bank deposits in RON	88,100,448	15,066,164
Bank accounts in EUR	30,705,439	16,703,910
Bank accounts in USD	58,361	851
Bank deposits in GBP	-	107
Bank accounts in RON	7,193,063	17,418,848
Petty cash – RON	171,329	171,787
Total	170,971,646	91,747,956

Also, the maturity of bank deposits is as follows:

Description	31 December 2020	Maturity	31 December 2019	Maturity
Bank deposits in EUR	44,743,006	2021	42,386,289	2020
Bank deposits in RON	88,100,448	2021	15,066,164	2020
Total	132,843,454		57,452,453	

The ECLs relating to cash and short-term deposits of the Group is determined as not material. The cash and cash equivalent amounts are deposited in banks from Romania that belong to banking Groups at European level or state-owned banks and in the recognizable past in Romania there were no cases of bank defaults.

The arrangements in place result in a favourable mix between flexibility and interest earnings. The Group's exposure to credit risk associated cash and cash equivalents is limited using financial institutions of good standing for investment and cash handling purposes.

There is no significant concentration of risk to any single counterparty.

#### NOTE 13. PROFIT TAX

Parent company One United Properties SA and its subsidiaries: One Peninsula SRL, One Mircea Eliade Properties SRL, One United Tower SA, X Architecture & Engineering SRL, One North Gate SA, One Herastrau Towers SRL, One Charles de Gaulle Residence SRL, One Herastrau Plaza SRL, One Long Term Value SRL, One Cotroceni Park SRL, One Verdi Park SRL, Neo Mamala SRL and Neo Timpuri Noi SRL - are profit tax payers as of 31 December 2020, the other subsidiaries being micro-entities paying income tax, according to the provisions of Law no. 571/2003 regarding the Fiscal Code and the application rules. The tax rates for 2020 and 2019 are 16% for taxable profit and between 1% and 3% of total revenues for micro entities.

The Group's current profit tax for the years 2020 and 2019 is determined at a statutory rate of 16% based on the statutory profit adjusted by non-deductible expenses and non-taxable revenues. The deferred profit tax as at 31 December 2020 and 31 December 2019 is determined based on the 16% tax rate, which is expected to be effective when temporary differences are reversed.

The current and deferred tax assets and liabilities are detailed as follows:

Description	31 December 2020	31 December 2019
Current profit tax liabilities Deferred tax liabilities	(1,964,019) (100,904,737)	(2,572,757) (75,741,596)
Total assets /(liabilities)	(102,868,756)	(78,314,353)

Income tax expense for the years ended 31 December 2020 and 31 December 2019 is detailed as follows:

Description	2020	2019
Current profit tax expenses Deferred profit tax expenses	4,559,177 25,163,141	7,153,044 38,234,127
Total expenses /(revenues)	29,722,318	45,387,171

## (i) Reconcillation of effective tax rate

The numerical reconciliation between profit tax expenses and the product of accounting result and applicable profit tax rate is as follows:

	2020	2019
Gross result	206,658,661	242,793,847
16% rate	33,065,386	38,847,016
Effect of non-deductible elements	9,936,108	7,778,609
Effect of tax losses	(9,727,563)	-
Legal reserve	(771,191)	(379,906)
Other tax effects	100,989	624,210
Profit tax decrease due to sponsorship expenses	(2,881,411)	(1,482,758)
Total profit tax expenses	29,722,318	45,387,171

#### NOTE 13. PROFIT TAX (continued)

## (ii) Deferred tax balance movements

As at 31 December 2020 and 31 December 2019, the net deferred tax assets or liabilities relate to temporary differences attributable to:

	Consolidated statement of financial position		Consolidated profit or loss	
	31 December 2020	31 December 2019	2020	2019
Construction contracts – IFRS15 effect Fair value increase of investment property and effect	(33,683,701)	(10,163,891)	23,519,810	534,640
of amortization	(72,455,846)	(65,577,705)	6,878,141	37,699,487
Inventories	(7,410,930)	1	7,410,930	-
Trade and other receivables	(5,746)		5,746	
Fiscal losses	9,727,563	-	(9,727,563)	-
Sponsorship	2,881,411	-	(2,881,411)	
Leases	1,188	-	(1,188)	-
Property, plant and equipment	41,324	5 <b>-</b> 0	(41,324)	-
Deferred tax expenses / (income)			25,163,141	38,234,127
Deferred tax assets / (liabilities) net	(100,904,737)	(75,741,596)		

## NOTE 14. EQUITY

Management monitors capital, which includes all components of equity (i.e., share capital, retained earnings and reserves). The primary objective of the parent company is to protect its capital and ability to continue its business so that it can continue to provide benefits to its shareholders and other stakeholders.

The parent company establishes the amount of capital that it imposes pro rata with risk. The parent company manages the capital structure and makes adjustments according to the evolution of the economic conditions and the risk characteristics of the underlying assets.

#### (i) Share capital

As at 31 December 2020 the Group's share capital is RON 259,824,598 (31 December 2019: RON 146,964,903) divided into 997,752 shares (31 December 2019: 940,455 shares) at a nominal value of RON 260.41 each (31 December 2019: RON 156.27 each). All issued shares are fully paid.

During 2020, according to the decision of the extraordinary general meeting of shareholders number 52/28.09.2020 and Board of Directors approval, the share capital increased by RON 112,859,695 (2019: RON 137,891,182.85) due to Incorporation of the share premiums RON 103,905,893 (RON 137,560,353) and share issue RON 8,953,802 (RON 330,830).

#### NOTE 14. EQUITY (continued)

#### (i) Share capital (continued)

#### Structure of share capital

31 December 2020		31 December 2019				
Name of shareholder	Number of shares	Nominal value [RON]	Holding [%]	Number of shares	Nominal value [RON]	Holding [%]
Andrei Liviu						
Diaconescu	376,182	97,961,555	37.7030%	395,297	61,773,062	42.0326%
Victor Capitanu	376,182	97,961,555	37.7030%	395,297	61,773,062	42.0326%
Others	245,388	63,901,488	24.5940%	149,861	23,418,779	15.9348%
Total	997,752	259,824,598	100.00%	940,455	146,964,903	100.00%

#### (ii) Legal reserve

As at 31 December 2020, the legal reserve from 31 December 2019 of RON 4,250,620 was reclassified to retained earnings. The legal reserve of RON 9,070,575, as at 31 December 2020 is recognized in retained earnings.

The legal reserve is established in accordance with the Company Law, according to which 5% of the statutory annual accounting profit is transferred to legal reserves until their balance reaches 20% of the company's share capital. If this reserve is used wholly or partially to cover losses or to distribute in any form (such as the issuance of new shares under the Company Law), it becomes taxable.

The management of the Group does not expect to use the legal reserve in a way that it becomes taxable (except as provided by the Fiscal Code, where the reserve constituted by the legal entities providing utilities to the companies that are being restructured, reorganized or privatized can be used to cover the losses of value of the share package obtained as a result of the debt conversion procedure, and the amounts intended for its subsequent replenishment are deductible when calculating taxable profit).

The accounting profit remaining after the distribution of the legal reserve is transferred to retained earnings at the beginning of the financial year following the year for which the annual financial statements are prepared, from where it will be distributed.

#### (iii) Own shares

During Q4 2020, the Company has repurchased a number of 18,243 own shares in amount of RON 26,765,560. The parties have agreed, along with the transfer of shares, to transfer any right over or in relation thereto, including, but not limited to the dividends of the Company related to the shares for the financial year 2020.

#### (iv) Other reserves – share based payments

The share-based payments reserve is used to recognise the value of equity-settled share-based payments provided to senior employees, as part of their remuneration.

A share-based payment plan was set up during Q4 2020 by which a number of 941 shares of the holding company were granted to an employee. The vesting period is of minimum 12 months and the option can be exercised up to 15 months from the granting date. The Group has estimated the reserve by taking into account the fair value of the instrument and the vesting period.

## NOTE 15. BORROWINGS

The loans outstanding as at 31 December 2020 and 31 December 2019 are detailed as follows:

Description	Original Currency	31 December 2020	31 December 2019
Secured loans			
Bonds issued due in one year	EUR	82,779,800	1.20
Bonds issued due in more than one year	EUR	-	95,586,000
Interest related to bonds issued due in one year	EUR	200,546	233,727
Bank loans due in one year	EUR	52,260,413	5,104,148
Bank loans due in more than one year	EUR	65,220,111	50,581,499
Unsecured loans			
Loans received from minority shareholders due in one year	EUR	14,977,322	11,690,961
Loans received from minority shareholders due in more than			
one year	EUR	70,107,873	-
Loans received from minority shareholders due in one year	USD	1,844,190	-
Loans received from minority shareholders due in one year	RON	20,726,216	11,737,515
Loans received from minority shareholders due in more than			
one year	RON	49,968,932	253
Loans received from related parties due in one year	EUR	18,376,029	28,709,839
Loans received from related parties due in one year	USD	2,458,920	-
Loans received from related parties due in one year	RON	7,867	4,706,899
Loans received from related parties due in more than one			
year	RON	5,439,708	
Total		384,367,927	208,350,588
Of which:			
Long-term		190,736,624	146,167,499
Short-term		193,631,303	62,183,089

Detailed information about the balances and transactions with related parties are presented in Note 25.

The annual interest rate of the debenture loan is 5.25%.

On October 2017, the Company issued a number of 20 bonds in the nominal value of EUR 1,000,000 each, collecting their equivalent value, respectively EUR 20,000,000 on November 2017. The loan maturity is 48 months from the date of Issue. For this bond loan, the Company has set up a mortgage on the shares held in the following subsidiaries companies: One Herastrau Towers SRL, One Herastrau Plaza SRL and One Verdi Park SRL. The Company has repurchased in advance a number of 3 bonds during Q4 2020 and the remaining number of 17 bonds during Q1 2021 for EUR 1,000,000 each and therefore all pledges were removed

Interest rates for bank loans are based on EURIBOR plus margins that vary from 2.75% to 3.55%.

Some of the Group's borrowings have, among others, loan-to-value and debt service coverage ratio covenants. The Group has complied with the financial covenants of its borrowing facilities during the 2020 and 2019 reporting period.

The bank loan contracts signed during 2020 by the following subsidiaries One Verdi Park SRL, One Herastrau Towers SRL, One Mircea Eliade Properties SRL contain pledges on the real estate projects (land and construction in progress), as well as receivables from customers and bank accounts. In addition, in the subsidiary One Verdi Park bank loan there is a pledge on the holding company's shares in the subsidiary One North Gate SA for a number of 5,104 shares (RON 51,553). The carrying value as at 31 December 2020 of the land plots pledged is of RON 126,090,642 (31 December 2019: RON 25,724,100), construction under development (RON 88,334,749), investment property completed (RON 128,933,115), trade receivables (RON 13,395,996), contract assets (RON 57,398,003), current bank accounts (RON 31,532,932).

#### NOTE 15. BORROWINGS (continued)

During February 2021, the subsidiary One United Tower SA has reimbursed in full the loans received from minority shareholders (RON 34,744,661) and related parties (RON 17,920,339) that were outstanding on 31 December 2020 and paid related interest balance of RON 1,338,848.

During March and April 2021, the subsidiary One Mircea Ellade SRL reimbursed in full (prepaid) the remaining bank loan balance (balance at 31 December 2020: RON 28,394,767), therefore the pledges attached to land (RON 35,397,537), construction under development (RON 23,427,165), trade receivables (RON 3,848,360) and contract assets (RON 47,975,972) were removed

The subsidiary One Cotrocenl Park SRL agrees to convert in share capital the loans received from minority shareholders in total amount of EUR 24,618,910.

As at 31 December 2020 and 31 December 2019, the Group have split the statement of financial position line "Loans and borrowings" included in current and non-current liabilities in two lines for a more disaggregated information: "Loans and borrowings from minority shareholders" and "Loans and borrowings from bank and others".

The reconciliation of the changes in liabilities arising from financing activities is provided in Note 27.

#### NOTE 16. LEASES

#### Group as a lessor

The Group has entered into leases on its office property portfolio. Refer to Notes 20 for further information.

#### Group as a lessee

The Group leases various land, building and equipment. Rental contracts are typically made for fixed periods of 1 to 2 years but may have extension options. Extension and termination options are included in a number of property and equipment leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. The Group has lease contracts with lease terms of 12 months or less and has certain leases of equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

	Land	Buildings	Equipment	Total
At 1 January 2020	998,598	<b>1</b>	-	998,598
Additions	45,474	619,355	396,180	1,061,009
Depreciation expense	(544,545)	(159,895)	(134,000)	(838,440)
At 31 December 2020	499,527	459,460	262,180	1,221,167

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	2020	2019
As at 1 January	998,598	-
Additions	1,061,009	-
Accretion of interest	40,906	-
Payments	(913,957)	-
Translation difference	21,593	-
As at 31 December	1,208,149	2

## NOTE 16. LEASES (continued)

The reconciliation of the changes in liabilities arising from financing activities is provided in Note 27.

The following are the amounts recognised in profit or loss:

	2020	2019
Depreciation expense of right-of-use assets	(191,390)	
Interest expense on lease liabilities	(21,807)	23
Currency translation gain / (loss)	(21,594)	
Expense relating to leases of low-value assets	(21,577)	-
Expense relating to short-term leases	(43,776)	-
Total amount recognised in profit or loss	(300,144)	20

# NOTE 17. INVESTMENTS IN ASSOCIATES

As at 31 December 2020, the Group has interests in a number of individually immaterial associates that are accounted for using the equity method:

Name of the entity	Place of business/ country of incorporation	% of owners	ship interest	Carrying	amount
		31-Dec-20	31-Dec-19	31-Dec-20	31-Dec-19
Reinvent Energy SRL	Romania	20%	20%	535,840	50
CTT & ONT AG	Switzerland	49.9%	23	675,656	_
Glass Rom Invest SRL	Romania	20%	20	143,793	2
One Property Support Services SRL	Romania	20%	20%	81,551	-
One Herastrau Office Properties S.A.	Romania	30%		-	-
One Herastrau Office S.A.	Romania	20%	-	*	-
Asociatia ASAR	Romania	20%	20%	2,500	2,500
Total equity-accounted investments				1,439,349	2,550

	2020	2019
Aggregate amounts of the Group's share of:		
Profit from continuing operations	733,803	<b>7</b>
Post-tax profit or loss from discontinued operations	-	-
Other comprehensive income	<u> </u>	-
Total comprehensive income	733,803	

## NOTE 18. TRADE AND OTHER PAYABLES

Trade and other payables are detailed as follows:

Description	31 December 2020	31 December 2019
Currellan	37,714,480	23,663,020
Suppliers		8,909,655
Accrued payables	17,621,651	
Performance guarantees retained from suppliers	22,953,965	13,499,015
Capital recharges with shareholders		-
Dividends	16,701	15,284
Other taxes and duties	1,489,045	1,202,139
Other creditors	16,412,996	249,662
Interest payable	34,784	-
Total trade and other payables	96,243,622	47,538,775

The normal operating cycle of the Group is three years. As a result, current assets and liabilities include items whose realization is intended and / or anticipated to occur during the normal operating cycle of the Group.

Accrued payables represent the value of accepted services rendered by entrepreneurs and contractors for which invoices have not yet been received at the reporting date.

## NOTE 19. ADVANCES RECEIVED FROM CLIENTS

At the moment of signing the bilateral sales undertakings between the promissory-seller and the promissory-purchaser, the promissory-seller undertakes not to sell, not to encumber, promise or offer for sale the apartments (with / without parking spaces) to a third party.

Developer	Project Name	31-Dec-20	31-Dec-19
One Herastrau Towers SRL	One Herastrau Towers	-	46,702,386
One Floreasca Towers	One Floreasca Towers	29,263,190	
One Modrogan SRL	One Modrogan	1,333,568	-
One Herastrau Plaza SRL	One Herastrau Plaza	79,025	752,453
One Peninsula SRL	One Peninsula	74,129,060	89,241,410
One Mircea Eliade Properties SRL	One Mircea Eliade	42,037	84,088,719
One Verdi Park SRL	One Verdi Park	27,260,311	29,888,625
One Cotroceni Park SRL	One Cotroceni Park	105,733,111	105,733,111
One Lake District SRL	One District Properties	31,702,025	28,887,486
Neo Floreasca Lake SRL	Neo Floreasca Lake	12,972,613	10,514,800
Neo Mamaia SRL	Neo Mamaia	7,352,187	8,136,746
Neo Timpuri Noi SRL	Neo Timpuri Noi	266,119	17,950,431
Neo Herastrau Park SRL	Neo Herastrau Park	3,721,956	4,665,487
Total	-	293,855,202	426,561,654
Description	-	2020	2019
Advances received from clients in	relation to residential portfolio		
(contract liabilities)		127,156,877	291,941,057
Advances received from clients in r	elation to investment property	166,698,325	134,620,597
Total		293,855,202	426,561,654

## NOTE 20. NET INCOME FROM RESIDENTIAL PROPERTY

Contract revenue results from the development of apartments.

The revenues from sales of inventory property and residential property under development are detailed below:

Description	2020	2019
Sales of inventory property – One Peninsula, One Charles de Gaulle		
Residence and One Herastrau Plaza	6,836,173	4,637,892
Contract revenues - One Herastrau Towers	81,476,817	39,907,880
Contract revenues - One Peninsula	24,986,806	286,122
Contract revenues - One Verdi Park	16,048,216	1,948,571
Contract revenues - One Mircea Eliade Properties	189,410,355	75,840,297
Contract revenues - Neo Floreasca Lake	12,587,810	125,970
Contract revenues - Neo Timpuri Noi	38,840,099	10,727,526
Contract revenues - Neo Mamaia	44,384,164	13,951,894
Contract revenues - Neo Herastrau Park	1,346,479	
Contract revenues - One Modrogan	19,119,721	-
Contract revenues - Neo Mamaia - faza 2	2,467,084	-
Total revenues from contracts with customers	437,503,724	147,426,152

The Group's revenue includes revenue from construction contracts that are recognised over time by reference to the stage of completion of the contract with the customer.

At 31 December 2020, the aggregate amount of the transaction price allocated to unsatisfied performance obligations on construction contracts was RON 384,847,664 (2019: RON 389,046,037), of which approximately 65% is expected to be recognised as revenues during 2021.

	2020	2019
Rental income (excluding straight-lining of lease incentives) Straight-lining of lease incentives	1,429,912	11,973,375
straight-lining of lease incentives	(116,188)	
Rental income	1,313,724	11,973,375

The Group has granted incentives such as rent free and fit outs. The total unamortised portion of lease incentives is, as follows:

	2020	2019
Gross amount of lease incentives not fully amortised	1,575,010	
Cumulative amount recognised in profit or loss	(116,188)	-
Net amount of lease incentives not fully amortised	1,458,822	-0

The net amount of lease incentives not fully amortised are included in the statement of financial position under 'Investment property' at 31 December 2020.

The Group has entered into leases on its office property portfolio. The office property leases typically have lease terms of between 5 and 10 years and include clauses to enable periodic upward revision of the rental charge according to prevailing market conditions. Some leases contain options to break before the end of the lease term.

# NOTE 20. NET INCOME FROM RESIDENTIAL PROPERTY (continued)

The cost of sales of residential property is detailed below:

ne cost of sales of residential property is actained below	2020	2019
Court of colors of investigation presentation. One Regional One Charles de		
Cost of sales of inventory property – One Peninsula, One Charles de	5,127,160	16,325,320
Gaulle Residence and One Herastrau Plaza		25,787,466
Contract cost - One Herastrau Towers	50,168,031	
Contract cost - One Peninsula	21,068,578	52,925
Contract cost - One Verdi Park	10,679,592	1,249,123
Contract cost - One Mircea Eliade Properties	103,861,747	52,155,893
Contract cost - Neo Floreasca Lake	8,048,099	107,038
Contract cost - Neo Timpuri Noi	26,581,051	7,342,365
Contract cost - Neo Mamaia	38,077,182	7,928,853
Contract cost – Neo Herastrau Park	1,587,472	17
Contract cost – One Modrogan	16,620,139	
Contract cost – Neo Mamaia – faza 2	2,467,084	-
Total cost of sales	284,286,135	110,948,983

# NOTE 21. SALES BROKERAGE EXPENSES AND OVERHEAD EXPENSES

Description	2020	2019
Sales brokerage commissions	1,093,357	2,111,831
Total	1,093,357	2,111,831

Sales brokerage commissions are recorded and paid for signing bilateral purchase undertakings of apartments.

## NOTE 22. GENERAL AND ADMINISTRATIVE EXPENSES

The general and administrative expenses in 2020 and 2019 are detailed as follows:

Description	2020	2019
Bank commissions and similar charges	432,808	98,089
Commissions, fees and legal consultancy	3,194,990	1,924,244
Contractors	2,156,620	2,903,648
Fuel, office equipment and similar	1,153,185	947,544
Amortization of fixed assets	1,386,070	782,492
Owner expenses related to properties which are available for lease	1,902,945	-
Fit out expenses not included in cost of sales	244,328	842,953
Power and water	186,918	506,230
Protocol, advertising and publicity	3,621,261	3,179,841
Taxes and duties	806,395	629,178
Accounting, audit and consultancy services	1,369,770	1,792,694
Valuation services	460,323	50,979
Consultancy in intermediation of purchase and rent of investment	Const Transit	
property	1,001,527	1,135,961
Other consultancy services	828,524	-
Administration services	3,451,683	906,439
Other expenses with third party services	466,187	57,018
Salaries and similar contributions	5,937,380	3,459,426
Share based payment transactions	463,393	-
Postage and telecommunication expenses	123,183	103,043
Transport and travels	186,215	642,953
Sundry rentals	164,504	496,482
Recruitment	96,035	63,555
Insurance	127,159	186,813
Depreciation RoU	191,390	
Total	29,952,793	20,709,582

## NOTE 23. OTHER OPERATING EXPENSES

Other operating expenses in 2020 and 2019 are detailed as follows:

Description	2020	2019
Donations granted	2,736,795	1,482,758
Expense with provisions and allowance for impairment	647,015	3,386,619
Contractual penalties	74.011	235,464
Other operating expenses	279,936	164,167
Total	3,737,757	5,269,008

# NOTE 24. NET FINANCIAL RESULT

The financial income and expenses in 2020 and 2019 are detailed as follows:

Description	2020	2019
Interest income	1,029,602	284,755
Foreign exchange income	2,768,272	4,313,895
Total financial income	3,797,874	4,598,650
Interest expenses	8,602,102	6,989,214
Foreign exchange expenses	6,596,700	7,594,200
Total financial expenses	15,198,802	14,583,414
Total net financial result	(11,400,928)	(9,984,764)

## NOTE 25. RELATED PARTIES

The Group's related parties with which have incurred transactions at 31 December 2020 and 31 December 2019 are:

Name	Country	Type of affiliation	
Andrei Liviu Diaconescu	Romania	Shareholder and key management personnel	
Victor Capitanu	Romania	Shareholder and key management personnel	
Vinci Invest SRL	Romania	Other related party	
Liviu Investments SRL	Romania	Other related party	
Lemon Interior Design SRL	Romania	Other related party	
Lemon Office Design SRL	Romania	Other related party	
Smart Capital Investments SA	Romania	Other related party	
Ploiesti Logistics SRL	Romania	Other related party	
Element Investments SRL	Romania	Other related party	
Element Invest Partners SRL	Romania	Other related party	
DR Consulting & Other Services SRL	Romania	Other related party	
Reinvent Energy SRL	Romania	Associate	
One Property Support Services SRL	Romania	Associate	
One Herastrau Office Properties S.A.	Romania	Associate	
One Herastrau Office S.A.	Romania	Associate	
Glass Rom Invest SRL	Romania	Associate	
CTT & ONE AG	Switzerland	Associate	

## NOTE 25. RELATED PARTIES (continued)

Name	Country	Type of affiliation
Lulav Consult SRL (legal represented		Key management personnel (Chief of Board of Directors,
by David Hay Flusberg)	Romania	replaced in April 2019 by Dragos-Horia Manda)
Dragos-Horia Manda	Romania	Key management personnel
Gabriel-Ionut Dumitrescu	Romania	Key management personnel, minority shareholder of the Group
Adriana-Anca Anton	Romania	Key management personnel
Mihai-Andrei Ionescu	Romania	Key management personnel
Ciprian Nicolae	Polonia	Key management personnel
Raluca-Elena Dragan	Romania	Key management personnel
Claudio Cisullo	Romania	Key management personnel
Marius-Mihail Diaconu	Romania	Key management personnel
Marius-Mihail Diaconu	Romania	Key management personnel

In its normal course of business, the Group carries out transactions with the key management personnel (executive management and directors). The volume of such transactions is presented in the table below:

Key management personnel compensation	2020	2019
Short - term employee benefits	593,593	559,135

The following tables provides the total amount of transactions that have been entered into with related parties during 2020 and 2019, as well as balances with related parties as at 31 December 2020 and 31 December 2019:

			financial position owing (to)/from)
		31 December	31 December
Nature of balances	Related party categories	2020	2019
Receivables and other receivables			
related to goods and services sold	Key management personnel of the Group	14,471	8,739
related to boots and some set	Associates	3,040,023	-
	Other related parties	11,061,376	284,869
Advances paid for purchases of go			
and services	Key management personnel of the Group		-
	Associates	14,764,439	4,136,889
	Other related parties	12,918,302	10,040,123
Payables related to goods and ser	A PROVINCE AND A REPORT OF A		
paid	Key management personnel of the Group	3,055	-
	Associates	24,379,051	4,672,601
	Other related parties	1,242,836	1,905,428
Dividends paid during the year, no	et of		
tax	Key management personnel of the Group	50,979,993	21,972,592
2002	Non-controlling interests	-	
Advance payments received	Other related parties	920,311	100
		Income statement (In	come/(expense))
Nature of transactions	Related party categories	2020	2019

Nature of transactions	Related party categories	2020	2019
Sales of goods and services	Key management personnel of the Group	-	
<b>u</b>	Associates	3,003,737	
	Other related parties	9,754,600	319
Purchases of various goods and			
services	Key management personnel of the Group	44,640	
	Associates	20,792,641	13,003,747
	Other related parties	6,532,461	4,474,419

## NOTE 25. RELATED PARTIES (continued)

Loans from related parties	_	Interest expenses	Amounts owed to related parties
	2020	503,636	23,823,603
Companies – Other related parties	2019	16,705	33,369,743
	2020		2,458,920
Key management personnel of the Group:	2019	38,025	46,994
Total loans from related parties	2020	503,636	26,282,523
	2019	54,730	33,416,737

Loans granted related parties		Interest income	Amounts granted to related parties
	2020	50,909	9,501,076
Loans granted to associates	2019		-
	2020	22,170	284
Loans granted to other related parties	2019	80,440	284
	2020	-	<u> </u>
Key management personnel of the Group:	2019	-	( <del>-</del>
Total loans from related parties	2020	73,079	9,501,359
	2019	80,440	284

At 31 December 2020, the Group have entered into contractual commitments with related parties for the sale of property, development of investment property and residential property in relation to which the related parties perform constructions works such as: design, structure, site organization, installations, envelope, finishes and other services such as: property management, broker commissions.

The transactions with related parties are made on terms equivalent to those that prevail in arm's-length transactions.

NOTE 26. NON-CONTROLLING INTERESTS

Set out below is summarised financial information for each subsidiary that has non-controlling interests that are material to the Group. The amounts disclosed for each subsidiary are before inter-company eliminations.

Summarized balance sheet	One Cotroceni Park	Park	One North Gate	ate	One United Tower	ower
	2020	2019	2020	2019	2020	2019
Current assets	43,276,907	5,659,854	5,060,242	8,037,717	5,433,552	7,227,957
Current liabilities	108,479,901	139,435,671	3,234,045	30,417,751	174,736,510	101,451,233
Current net assets	(65,202,994)	(133,775,817)	1,826,197	(22,380,034)	(169,302,958)	(94,223,276)
Non-current assets	323,280,609	194,945,075	135,930,555	132,313,319	316,435,258	255,995,437
Non-current liabilities	156,702,999	10,127,326	50,348,424	46,847,847	26,000,739	26,720,126
Non-current net assets	166,577,610	184,817,749	85,582,131	85,465,472	290,434,519	229,275,311
Net assets	101,374,616	51,041,932	87,408,328	63,085,438	121,131,561	135,052,035

	One Cotroceni Park	i Park	One North Gate	Sate	One United Towers	owers
Summarized statement of comprehensive income	2020	2019	2020	2019	2020	2019
Revenue	9,148	90,908	2,726,095	16,168,186	t.	40,268,688
Profit for the period	50,318,143	25,534,047	(3,587,110)	7,213,403	(13,920,474)	106,260,929
Total comprehensive income	50,318,143	25,534,047	(3,587,110)	7,213,403	(13,920,474)	106,260,929
NCI % at year end	20.00%	20.00%	43.26%	27.87%	29.76%	0.01%
Profit allocated to NCI	10,063,629	5,106,809	(1,551,819)	2,010,375	(4,142,733)	10,626
Dividends paid to NCI	э	a				
Summarized statement of cash flow	2020	1	2020	1	2020	
Net cash from operating activities	(7,242,087)		(4,206,735)		(2,176,702)	
Net cash flows from used in investing activities	(65,041,333)		(278,666)		(64,892,012)	
Net cash from financing activities	105,435,280	1	2,294,214	1	67,942,562	
Net changes in cash and cash equivalents	33,151,860	I	(2,191,187)	1	873,848	

NOTE 26. NON-CONTROLLING INTERESTS (continued)

NOTE 26. NON-CONTROLLING INTERESTS (continued)

# Transactions with non-controlling interests

During 2020, the Group had several transactions with non-controlling interests. The effect of the main transactions on the equity attributable to owners of the parent is summarised as follows:

	One	Neo Floreasca	One United	One United	One North	Neo Properties	One Verdi	Othors	Total
	Feninsula	Lake	IOWERS	Invers	anpo	nevelopinent	Lain	Officia	10/01
	10% change in NCI	10% change in NCI	30% change in NCI	0.25% change in NCI	15.39% change in NCI	12.35% change in NCI	No change in NCI		
Carrying amount of non-controlling interests acquired/sold	39,329	(172,739)	(39,880,710)	307,465	(9,735,379)	2,130,876		(16,148)	(47,327,306)
Consideration (paid)/received to/from non-controlling interests	(7,219,050)	(2,672,450)	39,321,257	(327,136)	8,749,674	(1,715,521)		17,989	36,154,763
Impact in retained earnings	(7,179,721)	(2,845,189)	(559,453)	(19,671)	(985,705)	415,355		1,841	1,841 (11,172,543)
Non-controlling interest on incorporation of subsidiary or on increase in share capital of subsidiary (without change in control)	,		12,074,020	,	,		300,000	59,400	12,433,420

1-Jan-20	New leases	Interest charge	capitalized in investment property	Cash flows payments	Foreign exchange movements	Other movements	31-Dec-20
- 109,283,594	0.2	5,079,334 2,472,487	- 135,779	(19,726,481) (51,274,997)	1,807,766 1,178,013		82,980,346 117,480,574
155,259,572		935,714	59,610	(5,953,955)	951,551	(17,056,435)	157,624,533
25,516,029 2,059,607		92,760 21,807	410,876 19,099	(20,642,736) (913,957)	205,980 21,593	(12,717,122) -	26,282,524 1,208,149
292,118,802		8,602,102	625,364	(98,512,126)	4,164,903	(29,773,557)	385,576,076
New leases		Interest charge	Interest charge capitalized in investment property	Cash flows payments	Foreign exchange movements	Other movements	31-Dec-19
3		4,801,163	1	(4,896,300)	2,317,549	ĸ	95,819,727
4,171,812		2,119,106	,	(12,974,482)	1,238,533	ř.	55,685,648
5,906,660		30,920	•	(1,177,025)	185,827	ä	23,428,476
27,949,815 -		38,025	1.1	(4,659,900) -	50,419 -	63	33,416,737 -
38,028,287		6,989,214		(23,707,707)	3,792,328		208,350,588

CHANGES IN LIABILITIES ARISING FROM FINANCING ACTIVITIES NOTE 27.

#### NOTE 28. COMMITMENTS

Through the contracts concluded with the clients, the Group undertakes to deliver on time, state-of-the-art apartments forming the object of the concluded contracts. Other obligations resulting from the contracts concluded with clients: the apartments were not and are not removed from the civil circuit; are not the subject of any rental agreement; are not the subject of any litigation; are not subject to any form of forced execution; does not constitute contribution to the set-up of any commercial company; is not alienated or mortgaged; is free from any liens.

The Group has no significant capital commitments at 31 December 2020 (2019: none).

#### NOTE 29. CONTINGENCIES

There are several lawsuits in which the Group entities are involved in the normal course of business, which in case of negative outcome, may have an effect on the Group's operations. However, the Group does not anticipate significant impact based on the status of these lawsuits at the issue date.

The Group in the normal course of business has given warranties for the quality of the apartments for 3 years and is obliged by the local legislation to guarantee the construction design on the entire lift time of the construction. Provision is made for the Directors' best estimate of all known legal claims and all legal actions in progress. The Group takes legal advice as to the likelihood of success of claims and actions and no provision is made where the Directors consider, based on that advice, that the action is unlikely to succeed.

Starting with October 2019, the Romanian tax authorities carried out a control for the VAT refund that covers the amounts requested for refund until 31 May 2019 Inclusive. This control was completed in April 2020 and the Company is in process of collecting the amounts approved for reimbursement. The amounts declined are insignificant for the Group, representing approximately 1% from the total amount requested for refund, however the Company intends to challenge them in front of the authorities.

#### NOTE 30. FAIR VALUE HIERARCHY

The Group holds financial instruments that are not measured at fair value in the consolidated statement of financial position. For financial instruments such as cash and cash equivalents, trade and other receivables, the management of the Group has estimated that their carrying amount is an approximation of their fair value. The fair value of these types of instruments was determined as level 3 in the fair value hierarchy.

Financial liabilities that are not measured at fair value are loans with a contractual maturity of less than one year, debts to employees, trade payables and other debts and qualify for level 3 in the fair value hierarchy.

Set out below is a comparison by class of the carrying amounts and fair value of the Group's financial instruments, other than those with carrying amounts that are reasonable approximations of fair values:

	Carrying a	amount	Fair v	alue
-	31 December 2020	31 December 2019	31 December 2020	31 December 2019
Financial liabilities for which fair values are disclosed:				
Interest-bearing loans and borrowings	384,367,927	208,350,588	345,486,467	197,070,820
Advances from customers	293,855,202	426,561,654	275,054,242	399,599,618

Quantitative disclosures of the Group's financial instruments in the fair value measurement hierarchy as at 31 December 2020:

31 December 2020	Level 1	Level 2	Level 3	Total
Financial liabilities for which fair values are disclosed:				
Interest-bearing loans and borrowings	-	345,486,467	-	345,486,467
Advances from customers		275,054,242	2	275,054,242

## NOTE 30. FAIR VALUE HIERARCHY (continued)

31 December 2019				
	Level 1	Level 2	Level 3	Total
Financial llabilities for which fair values are disclosed:				
Interest-bearing loans and borrowings		197,070,820	-	197,070,820
Advances from customers		399,599,618	-	399,599,618

There were no transfers between Level 1 and 2 during 2020 or 2019.

Management has assessed that the fair values of cash and short-term deposits, trade and other receivables, trade payables and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. The following methods and assumptions were used to estimate the fair values:

- Receivables are evaluated by the Group based on parameters such as interest rates, specific country risk factors, individual creditworthiness of the customer, and the risk characteristics of the financed project. Based on this evaluation, allowances are taken into account for the estimated losses of these receivables. As at 31 December 2020, the carrying amounts of such receivables, net of allowances, were not materially different from their calculated fair values.
- The fair value of advances from customers is estimated by discounting future cash flows using rates currently
  available for debt on similar terms, credit risk and remaining maturities.
- Fair values of the Group's interest-bearing borrowings and loans are determined by using the DCF method, using a
  discount rate that reflects the issuer's borrowing rate including its own non-performance risk as at 31 December 2020.

#### NOTE 31. SEGMENT REPORTING

Reporting segments are residential, office and corporate and the Group manages operations in accordance with this classification.

There are no sales between segments. Segment results, assets and liabilities include items directly attributable to a segment, as well as those that can be allocated on a reasonable basis.

Segment results 31 December 2020	Residential	Office	Corporate	Total
RON				
Revenues from sales of residential property	437,503,724	-	12	437,503,724
Revenues from rentals, service charge and similar	2 2 E	1,669,443	. <del>.</del>	1,669,443
Cost of sales of residential property	(284,286,135)			(284,286,135)
Cost of rental revenues, service charge and similar	-	(1,040,468)	-	(1,040,468)
Net income	153,217,589	628,975	2	153,846,564
Gains from investment property		96,253,470		96,253,470
Commissions for brokerage real estate	(1,093,357)		-	(1,093,357)
Administrative expenses	(9,947,164)	(9,936,997)	(10,068,631)	(29,952,792)
Other operating expenses	(3,293,328)	(60,822)	(383,606)	(3,737,757)
Profit on disposal of investment property	-	632,372	-	632,372
Other operating income	734,857	608,076	34,352	1,377,286
Result from operating activity	139,618,597	88,125,074	(10,417,885)	217,325,786
Financial income	1,140,237	1,271,314	1,386,322	3,797,873
Financial expenses	(1,717,627)	(5,882,199)	(7,598,976)	(15,198,801)
Share of result of associates			733,803	733,803
Result before tax	139,041,207	83,514,190	(15,896,736)	206,658,661

Segment results 31 December 2019	Residential	Office	Corporate	Total
RON				
Revenues from sales of residential property	147,426,152	-		147,426,152
Revenues from rentals, service charge and similar	-	16,528,129	-	16,528,129
Cost of sales of residential property	(110,948,983)	-	120	(110,948,983)
Cost of rental revenues, service charge and similar		(4,554,754)	( <u>1</u> 2)	(4,554,754)
Net income	36,477,169	11,973,375	-	48,450,544
Gains from investment property		230,943,517		230,943,517
Commissions for brokerage real estate	(2,111,831)			(2,111,831)
Administrative expenses	(9,475,624)	(5,545,341)	(5,688,617)	(20,709,583)
Other operating expenses	(4,726,184)	(476,378)	(66,445)	(5,269,008)
Profit on disposal of investment property	80 <del>7</del> 0	-	-	-
Other operating income	12,744	1,423,047	39,181	1,474,971
Result from operating activity	20,176,273	238,318,219	(5,715,881)	252,778,610
Financial income	660,315	724,299	3,214,036	4,598,650
Financial expenses	(786,994)	(5,417,532)	(8,378,888)	(14,583,414)
Share of result of associates	-		-	-
Result before tax	20,049,594	233,624,986	(10,880,734)	242,793,846
				Track
Segment results 31 December 2018	Residential	Office	Corporate	Total
RON				
Revenues from sales of residential property	219,669,494	-	-	219,669,494
Revenues from rentals, service charge and similar	71	24,587,564	53	24,587,564
Cost of sales of residential property	(152,603,609)	17	-	(152,603,609)
Cost of rental revenues, service charge and similar		(8,110,483)	•	(8,110,483)
Net income	67,065,885	16,477,081		83,542,966
Gains from investment property		64,884,205		64,884,205
Commissions for brokerage real estate	(2,626,147)			(2,626,147)
Administrative expenses	(5,704,906)	(1,196,071)	(1,909,193)	(8,810,170)
Other operating expenses	(3,369,445)	(77,654)	(39,836)	(3,486,935)
Gains on disposal of available -for sale financial assets	-	-	4,232,892	4,232,892
Other operating income	117,947	39,614	102,015	259,576
Result from operating activity	55,483,335	80,127,175	2,385,877	137,996,387
Financial income	819,147	1,043,439	2,530,406	4,392,992
Financial expenses	(897,111)	(3,164,824)	(9,365,997)	(13,427,932)
Share of result of associates		-		-
Result before tax	55,405,371	78,005,790	(4,449,714)	128,961,447

Segment assets and liabilities 31 December 2020	Residential	Office	Corporate	Total
RON				
Goodwill	19,256,076	<u>1</u> 20	2	19,256,076
Intangible assets	3,661	3,316	157,730	164,707
Investment properties	-	1,010,415,976	-	1,010,415,976
Investments in associates			1,439,340	1,439,340
Right of use assets	763,922	457,245	2010 - 200 - 2010 - 2010 -	1,221,167
Property, plant and equipment	1,652,523	1,021,637	13,402,983	16,077,142
Total non-current assets	21,676,182	1,011,898,173	15,000,053	1,048,574,408
Inventories	257,348,157	-	22	257,348,157
Advance payments to suppliers	29,156,837	21,207,572	525,617	50,890,026
Trade receivables	99,154,890	5,415,842	73,229	104,643,962
Other receivables	5,402,760	2,338,820	63,039,450	70,781,030
Prepayments	224,180	263,905	57,284	545,370
Cash and cash equivalents	67,046,373	46,609,896	57,315,377	170,971,646
Total current assets	458,333,197	75,836,035	121,010,958	655,180,191
Total assets	480,009,379	1,087,734,209	136,011,011	1,703,754,599
Loans and borrowings - long term	9,555,953	181,180,670	20	190,736,623
Provisions	642,043	6,310	86,560	734,913
Deferred tax liabilities	21,136,500	79,880,609	(112,372)	100,904,738
Total non-current liabilities	31,334,496	261,067,590	(25,812)	292,376,274
Employee benefits	81,576	29,144	333,908	444,628
Loans and borrowings - short term	48,716,743	57,607,528	87,307,031	193,631,302
Trade and other payables	59,989,717	26,605,392	9,648,513	96,243,622
Accrued Income	- -	-	-	-
Lease liabilities	762,650	445,500	-	1,208,149
Current tax liabilities	10,139	82,471	1,871,409	1,964,019
Advance payments from customers	127,156,877	166,698,326		293,855,202
Total current liabilities	236,717,701	251,468,361	99,160,861	587,346,923
Total liabilities				

Segment assets and liabilities 31 December 2019	Residential	Office	Corporate	Total
RON				
Goodwill	19,256,076	-	-	19,256,076
Intangible assets	8,120	1,537	231,078	240,736
Investment properties	20 - 20 - 20 - 20 - 20 - 20 - 20 - 20 -	790,855,879	-	790,855,879
Investments in associates	3 <del>.</del> 0	-	2,550	2,550
Right of use assets	-	-		-
Property, plant and equipment	2,203,587	1,234,248	13,612,113	17,049,948
Total non-current assets	21,467,783	792,091,664	13,845,742	827,405,189
L. La Contra Con	173,210,870		-	173,210,870
Inventories	31,226,367	14,559,613	19,145	45,805,125
Advance payments to suppliers Trade receivables	121,821,735	7,229,904	19,884	129,071,523
Other receivables	2,653,574	368,680	43,941,219	46,963,473
	513,044	184,355	14,438	711,837
Prepayments Cash and cash equivalents	53,706,324	9,701,455	28,340,177	91,747,956
Total current assets	383,131,914	32,044,006	72,334,863	487,510,783
Total assets	404,599,697	824,135,670	86,180,605	1,314,915,973
Loans and borrowings - long term	1	50,581,499	95,586,000	146,167,499
Provisions	36,264	10,720	67,326	114,310
Deferred tax liabilities	10,163,891	65,577,705	-	75,741,596
Total non-current liabilities	10,200,155	116,169,924	95,653,326	222,023,405
Employee benefits	222,676	14,910	158,443	396,029
Loans and borrowings - short term	22,380,276	35,241,051	4,561,762	62,183,089
Trade and other payables	28,447,769	16,567,667	2,523,339	47,538,775
Accrued income		11,823		11,823
Lease liabilities	2		8 <b>2</b> 6	-
Current tax liabilities	(143,228)	(1,070,241)	3,786,226	2,572,757
Advance payments from customers	291,941,057	134,620,597	-	426,561,654
Total current llabilities	342,848,550	185,385,807	11,029,770	539,264,127
Total liabilities	353,048,705	301,555,731	106,683,096	761,287,532

Advance payments to suppliers	22,436,396 67,305 - - 2,180,490 24,684,191 164,035,958 21,226,596 142,010,795	- 498 454,183,676 - - 714,840 454,899,015 -	161,259 3,569 71,955 <b>236,783</b>	22,436,396 229,062 454,183,676 3,569 - 2,967,285 479,819,988
Intangible assets Investment properties Investments in associates Right of use assets Property, plant and equipment Total non-current assets Inventories Advance payments to suppliers Trade receivables Other receivables Prepayments	67,305 - - 2,180,490 24,684,191 164,035,958 21,226,596 142,010,795	454,183,676 - - 714,840	3,569 - 71,955	229,062 454,183,676 3,569 - 2,967,285
Investment properties Investments in associates Right of use assets Property, plant and equipment Total non-current assets Inventorles Advance payments to suppliers Trade receivables Other receivables Prepayments	2,180,490 24,684,191 164,035,958 21,226,596 142,010,795	454,183,676 - - 714,840	3,569 - 71,955	454,183,676 3,569 2,967,285
Investments in associates Right of use assets Property, plant and equipment Total non-current assets Inventories Advance payments to suppliers Trade receivables Other receivables Prepayments	2,180,490 24,684,191 164,035,958 21,226,596 142,010,795	714,840	71,955	3,569 2,967,285
Right of use assets Property, plant and equipment Total non-current assets Inventories Advance payments to suppliers Trade receivables Other receivables Prepayments	2,180,490 24,684,191 164,035,958 21,226,596 142,010,795		71,955	3,569 2,967,285
Property, plant and equipment Total non-current assets Inventories Advance payments to suppliers Trade receivables Other receivables Prepayments	2,180,490 24,684,191 164,035,958 21,226,596 142,010,795		00.000.0000	2,967,285
Total non-current assets Inventorles Advance payments to suppliers Trade receivables Other receivables Prepayments	<b>24,684,191</b> 164,035,958 21,226,596 142,010,795		00.000.0000	
Inventories compliers complexes comp	164,035,958 21,226,596 142,010,795	454,899,015	236,783	479,819,988
Advance payments to suppliers Trade receivables Other receivables Prepayments	21,226,596 142,010,795	-		
Advance payments to suppliers Trade receivables Other receivables Prepayments	21,226,596 142,010,795		-	164,035,958
Trade receivables g Other receivables Prepayments	142,010,795	4,739,053	28,961	25,994,610
Other receivables Prepayments		3,156,728		145,167,523
	2,213,434	1,875,432	36,688,365	40,777,231
Cash and cash equivalents	86,038	151,521	35,978	273,537
	35,920,028	8,841,288	50,717,628	95,478,943
Total current assets	365,492,849	18,764,022	87,470,932	471,727,802
Total assets3	390,177,040	473,663,036	87,707,714	951,547,790
Loans and borrowings - long term	-	52,551,983	93,278,000	145,829,983
Provisions	42,622	4,047	51,301	97,970
Deferred tax liabilities	9,629,251	27,878,218	-	37,507,469
Total non-current liabilities	9,671,873	80,434,248	93,329,301	183,435,422
Employee benefits	218,282	10,098	31,904	260,284
Loans and borrowings - short term	1,247,285	35,839,782	331,415	37,418,482
	31,871,569	4,932,313	6,050,729	42,854,612
Accrued income		1,313,760	-	1,313,760
Lease liabilities	<u>a</u>	-	2	-,
Current tax liabilities	2,910,423	406,991	2,071,366	5,388,780
Advance payments from customers 2	48,288,769	76,568,057	-	324,856,826
Total current liabilities2	84,536,328	119,071,002	8,485,414	412,092,744
Total liabilities 2				

#### NOTE 32. EARNING PER SHARE

The calculation of earnings per share for the year ended 31 December 2020 was based on the profit attributable to equity holders of RON 176,936,343 (31 December 2019: RON 197,406,676) and the weighted average ordinary shares in issue during the year.

The Group have no diluted shares as at 31 December 2020 and 31 December 2019.

RON	31 December 2020	31 December 2019
Profit for the year attributable to equity holders	176,936,343	197,406,676
Weighted average number of shares in issue	941,868	927,675
Basic earnings per share attributable to equity holders	188	213

#### NOTE 33. EVENTS AFTER THE REPORTING PERIOD

During Q1 2021, the Company has repurchased in advance the remaining number of 17 bonds for EUR 1,000,000 each in relation to the bond agreement signed on October 2017 with a loan maturity of 48 months from the date of issue.

On 19 January 2021, the subsidiary One United Towers SA has signed the loan agreement with Black Sea Trade and Development Bank for an amount of maximum EUR 50,000,000. The loan agreement requires the observance of some financial indicators such as: financial debt less restricted cash to value ratio, forward-looking debt service coverage ratio, debt service coverage ratio.

During February 2021, the subsidiary One United Tower SA has reimbursed in full the loans received from minority shareholders and related parties in total amount of RON 54,003,847.

During March and April 2021, the subsidiary One Mircea Eliade SRL reimbursed in full the remaining bank loan balance (balance at 31 December 2020: RON 28,394,767).

During Q4 2020, the Company has repurchased a number of 18,243 own shares in amount of RON 26,765,560, which were resold during Q1 2021 for a total price value of EUR 7,371,267.

On 26 January 2021, the general meeting of shareholders have approved the sale of shares held in share capital of the subsidiary, Neo Downtown SRL with a nominal value of RON/shares 10.

In March 2021, the subsidiary One Verdi Park SRL has obtained the re-authorization for change in destination from a mixt project, including office to a residential project. As a consequence, the subsidiary has signed an addendum to the existing bank loan contract in order to accommodate the change in destination of the project. The credit facility period was reduced from 144 to 28 months.

The reception procedures for the residential construction of subsidiary Neo Mamaia SRL were finalized during Q1 2021.

In April 2021, the subsidiary One Cotroceni Park SRL has received the authorization for the development of a residential project.

In 2021, new subsidiaries were established: One Prolect 1 SRL, One Prolect 3 SRL, One Prolect 4 SRL and One Prolect 6 SRL which are 100% owned by the Company.

During 2021, the Company changed its ownership in the share capital of the subsidiary One Herastrau Towers SRL from 98% at 31 December 2020 to 100%.

On 19 April 2021, the ordinary general meeting of the shareholders, have approved to be distributed dividends in amount of RON 49,243,000, the equivalent of EUR 10,000,000, from the net profit of the Company.

On 19 April 2021, the extraordinary general meeting of the shareholders have approved to list the holding company One United Properties SA on the regulated market of the Bucharest Stock Exchange.

# NOTE 33. EVENTS AFTER THE REPORTING PERIOD (continued)

On 19 April 2021, the extraordinary general meeting of the shareholders have approved to increase the Company share capital from the amount of RON 259,824,598 to the amount of RON 260,014,171, by increasing the nominal value of the shares from the amount of RON 260.41/share to the amount of RON 260.60/share, by incorporating the reserves of RON 189,573. Also have approved to amend the nominal value of one share from the amount of RON 260.60/share to RON 0.2/share. The total number of shares following this change is of 1,300,070,856 shares.

On 22 April 2021, the principal shareholders Victor Capitanu and Andrei Diaconescu have concluded a share sale agreement representing 5% of the subscribed and paid share capital of the Company. The structure of share capital following this change is: the contribution of Victor Capitanu and Andrei Diaconescu to the share capital decreased from 37.7030% each to 35.2030% each and other minority shareholders increased its contribution to the share capital by 5% from 24.5940%.

In May 2021, the subsidiary, One Cotroceni Park SRI have concluded a presale transaction with CCT&One Properties SA for a total value of EUR 20,016,501 for the selling of apartments and parking spaces located in the residential project One Cotroceni Park which is under construction.

In May 2021, the subsidiary, One Lake District SRL have concluded a presale transaction with CCT&One Properties SA for a total value of EUR 14,916,000 for the selling of apartments and parking spaces located in the residential project One Lake District which is under construction on the plot of the land located in Bucharest.

During May 2021, the Company have appointed a new chairman of the board of directors in the person of Mr. Claudio Cisullo.

The consolidated financial statements of the Group as at 31 December 2019 and for the year ended 31 December 2019



# ONE UNITED PROPERTIES SA AND SUBSIDIARIES

Consolidated financial statements for the year ended 31 December 2019

Prepared in accordance with International Financial Reporting Standards adopted by the European Union

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# Deloitte.

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# INDEPENDENT AUDITOR'S REPORT

To the Shareholders of, One United Properties S.A.

#### Opinion

- 1. We have audited the consolidated financial statements of One United Properties S.A. and its subsidiaries ("the Group"), with registered office in Bucharest Sector 1, Street MAXIM GORKI, No. 20, identified by unique tax registration code 22767862, which comprise the consolidated statement of financial position as at December 31, 2019, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.
- 2. In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs).

#### **Basis for Opinion**

3. We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), in accordance with ethical requirements relevant for the audit of the consolidated financial statements, including the Regulation and the Law, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

4. We draw attention to Note 24 in the consolidated financial statements describing management's evaluation of the actual or potential impact of the effects of the COVID-19 coronavirus on the entity. Our opinion is not modified in respect of this matter.

# Responsibilities of Management and Those Charged with Governance for the Consolidated financial statements

- 5. Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.
- 6. In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- 7. Those charged with governance are responsible for overseeing the Group's financial reporting process.

Numele Deloitte se referă la organizația Deloitte Touche Tohmatsu Limited, o companie cu răspundere limitată din Marea Britanie, la firmele membre ale acesteia, în cadrul cărela fiecare firmă membră este o persoană juridică independentă. Pentru o descriere amănunțită a structurii legale a Deloitte Touche Tohmatsu Limited și a firmelor membre, vă rugăm să accesați www.deloitte.com/ro/despre.

# Deloitte.

# Auditor's Responsibilities for the Audit of the Consolidated Financial statements

- 8. Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.
- 9. As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.
- 10. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Deloitte Audit SRL Alina Mirea Romania Buchare

May 19, 2020

On behalf of:

Autoritatea Pentru Supravegherea Publică a Activității de Audit Statutar (ASPAAS)

Auditor financiar: Mirea Ioana Alina

Registru Public Electronic: AF1504

Autoritatea Pentru Supravegherea Publică a Activității de Audit Statutar (ASPAAS)

Auditor financlar: Deloitte Audit S.R.L.

**Registru Public Electronic: FA25** 

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2019

(Amounts are expressed in RON, unless otherwise mentioned)

	Note _	31 December 2019	31 December 2018
ASSETS			
Non-current assets			
Goodwill	7	19,256,076	22,436,396
Intangible assets	7	240,736	229,062
Investment properties	8	790,855,879	454,183,676
Investments in associates		2,550	3,569
Property, plant and equipment	6 _	17,049,948	2,967,285
Total non-current assets		827,405,189	479,819,988
Current assets			
Inventories	9	173,210,870	164,035,958
Advance payments to suppliers	10	45,805,125	25,994,610
Trade receivables	11	129,071,523	145,167,523
Other receivables	11	46,963,473	40,777,231
Prepayments		711,837	273,537
Cash and cash equivalents	12 _	91,747,956	95,478,943
Total current assets	_	487,510,784	471,727,802
TOTAL ASSETS	_	1,314,915,973	951,547,790
TOTAL ASSETS EQUITY AND LIABILITIES	-	1,314,915,973	951,547,790
	-	1,314,915,973	951,547,790
EQUITY AND LIABILITIES	-	<b>1,314,915,973</b> 146,964,903	<b>951,547,790</b> 9,073,720
EQUITY AND LIABILITIES Equity	- 14 14		
EQUITY AND LIABILITIES Equity Share capital		146,964,903	9,073,720
EQUITY AND LIABILITIES Equity Share capital Share premium	14	146,964,903 5,658	9,073,720 93,693,129
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves	14	146,964,903 5,658	9,073,720 93,693,129
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items	14	146,964,903 5,658 4,250,630	9,073,720 93,693,129 1,876,220
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings	14	146,964,903 5,658 4,250,630 - 377,494,034	9,073,720 93,693,129 1,876,220 - 244,390,045
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings Equity attributable to owners of the Group	14	146,964,903 5,658 4,250,630 - 377,494,034 <b>528,715,225</b>	9,073,720 93,693,129 1,876,220 - 244,390,045 <b>349,033,114</b>
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity	14	146,964,903 5,658 4,250,630 - 377,494,034 <b>528,715,225</b> 24,913,216	9,073,720 93,693,129 1,876,220 - 244,390,045 <b>349,033,114</b> 6,986,510
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities	14 14 — —	146,964,903 5,658 4,250,630 377,494,034 <b>528,715,225</b> 24,913,216 <b>553,628,441</b>	9,073,720 93,693,129 1,876,220 - 244,390,045 <b>349,033,114</b> 6,986,510 <b>356,019,624</b>
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities Loans and borrowings	14	146,964,903 5,658 4,250,630 377,494,034 <b>528,715,225</b> 24,913,216 <b>553,628,441</b> 146,167,499	9,073,720 93,693,129 1,876,220 - 244,390,045 <b>349,033,114</b> 6,986,510 <b>356,019,624</b> 145,829,983
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities Loans and borrowings Provisions	14 14 — — 15	146,964,903 5,658 4,250,630 - 377,494,034 <b>528,715,225</b> 24,913,216 <b>553,628,441</b> 146,167,499 114,310	9,073,720 93,693,129 1,876,220 - 244,390,045 349,033,114 6,986,510 356,019,624 145,829,983 97,970
EQUITY AND LIABILITIES Equity Share capital Share premium Legal reserves Other equity items Retained earnings Equity attributable to owners of the Group Non-controlling interests Total equity Non-current liabilities Loans and borrowings	14 14 — —	146,964,903 5,658 4,250,630 377,494,034 <b>528,715,225</b> 24,913,216 <b>553,628,441</b> 146,167,499	9,073,720 93,693,129 1,876,220 - 244,390,045 <b>349,033,114</b> 6,986,510 <b>356,019,624</b> 145,829,983

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2019

(Amounts are expressed in RON, unless otherwise mentioned)

	Note _	31 December 2019	31 December 2018
Current liabilities			
Employee benefits		396,029	260,283
Loans and borrowings	15	62,183,089	37,418,482
Trade and other payables	16	47,538,775	42,854,612
Accrued income		11,823	1,313,760
Current tax liabilities	13	2,572,757	5,388,780
Advance payments from customers	17 _	426,561,654	324,856,827
Total current liabilities	_	539,264,127	412,092,744
Total liabilities	_	761,287,532	595,528,166
TOTAL EQUITY AND LIABILITIES		1,314,915,973	951,547,790

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 18 May 2020 and signed on its behalf by:

Victor Capitanu Administrator

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME AT 31 DECEMBER 2019 (Amounts are expressed in RON, unless otherwise mentioned)

	Note	31 December 2019	31 December 2018
Revenues from sales of inventory property Cost of sales of inventory property	18 18	147,426,152 (110,948,983)	219,669,494 (152,603,609)
Net income from inventory property	-	36,477,169	67,065,885
Revenues from rentals, service charge and similar Cost of rental revenues, service charge and similar	-	17,944,944 (3,973,452)	24,587,564 (8,110,483)
Net rental income	-	13,971,492	16,477,081
Commissions for brokerage real estate Administrative expenses Other operating expenses Gains arising on changes in the fair value of investment property Gains on disposal of available-for sale financial assets Other operating incomes	19 20 21 8	(2,111,831) (21,290,884) (5,269,008) 230,943,517 - 58,156	(2,626,147) (8,810,170) (3,486,935) 64,884,205 4,232,892 259,576
Result from operating activity	_	252,778,611	137,996,387
Financial income Financial expenses	22 22	4,598,650 (14,583,414)	4,392,992 (13,427,932)
Net financial result	-	(9,984,764)	(9,034,940)
Result before tax	-	242,793,847	128,961,447
Tax on profit	-	(45,387,171)	(22,841,910)
Net result of the period	-	197,406,676	106,119,537
Other comprehensive income that are or may be reclassified su	ibsequently	to profit or loss	
Available-for-sale financial assets – fair value Related tax	-	-	
Total comprehensive income for the period	-	197,406,676	106,119,537
Net result attributable to:			
Owners of the Group Non-controlling interests		180,467,600 16,939,076	100,419,744 5,699,793
Total comprehensive income attributable to:			
Owners of the Group Non-controlling interests		180,467,600 16,939,076	100,419,744 5,699,793
The consolidated financial statements were approved by the Manager 18 May 2020 and signed on its behalf by:	ment of the	Company, authorize	d for issue on

Victor Capitanu Administrator

ONE UNITED PROPERTIES SA AND SUBSIDIARIES	CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019	(Amounts are expressed in RON, unless otherwise mentioned)
---	---	--

	Share capital	Share premiums	Legal reserves	Other equity items	Retained earnings	Non-controlling interests	Total equity
Balance at 1 January 2019	9,073,720	93,693,129	1,876,220	- 1	244,390,045	6,986,510	356,019,624
<b>Total comprehensive income</b> Profit of the period Other comprehensive income	1 1		г )		180,467,600 -	16,939,076 -	197,406,676
Transactions with the Group's owners							
Dividends allocated from the statutory profit Issue of ordinary shares Issue of ordinary shares- nremium shares	- 330,831	- 43,872,881	τ.	1 1	(43,753,912) -	(304,888)	(44,058,800) 44,203,712
conversion Net gain from sale of treasury shares Legal reserve	137,560,352 - -	(137,560,352) - -	- - 2,374,410		- 1,541,892 (2,374,410)		- 1,541,892 -
Changes in non-controlling interests							
Non-controlling interest without change in control	ı	1	э.	ι.	(2,777,181)	1,292,518	(1,484,663)
Balance as at 31 December 2019	146,964,903	5,658	4,250,630		377,494,034	24,913,216	553,628,441

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 18 May 2020 and signed on its behalf by:

Victor Capitanu Administrator

ONE UNITED PROPERTIES SA AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019 (Amounts are expressed in RON, unless otherwise mentioned)

÷	Share capital	Share premiums Le	Legal reserves	Retained earnings	Non-controlling interests	Total equity
Balance at 1 January 2018 Effect of restatement*	8,707,920	8,707,920 45,101,487 -	1,354,736 -	<b>184,124,766</b> (26,648,874)	<b>2,370,332</b> (830,452)	241,659,241 (27.479.326)
Balance at 1 January 2018 (restated)	8,707,920	8,707,920 45,101,487	1,354,736	157,475,892	1,539,880	214,179,915
<b>Total comprehensive income</b> Profit of the period Other comprehensive income <b>Transactions with the Group's owners</b>		T T	1.1	100,419,744 -	5,699,793	106,119,537
Dividends allocated from the statutory profit Issue of new shares Legal reserve	- 365,800 -	- 48,591,642 -	- 521,484	(13,252,028) - (521,484)		(13,252,028) 48,957,442 -
Changes in non-controlling interests Non-controlling interest without change in control	1		1	267,921	(253,163)	14,758
Balance as at 31 December 2018	9,073,720	9,073,720 93,693,129	1,876,220	244,390,045	6,986,510	356,019,624

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 18 May 2020 and signed on its behalf by:

Victor Capitanu Administrator

# ONE UNITED PROPERTIES SA AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AT 31 DECEMBER 2019

(Amounts are expressed in RON, unless otherwise mentioned)

	Note	31 December 2019	31 December 2018
Cash flows from operating activities		Di Detember Loub	Di December 2010
Result for the year		197,406,676	106,119,537
Adjustments for:		, , , , , , , , , , , , , , , , , , , ,	
Depreciation of property, plant and equipment	6	728,512	1,294,268
Amortization of intangible assets	7	3,354,159	109,197
Allowances for current assets - receivables		206,299	17,155
Allowances for current assets - inventories		-	2,301,053
Increase/(decrease) in provisions		16,340	97,970
Increase in fair value of investment property	8	(230,943,517)	(64,884,205)
Gains on sale of available-for sale financial assets		<u> </u>	(4,232,892)
Gain on sale of property, plant and equipment		(11,738)	(12,551)
Interest expenses	22	6,989,214	8,706,976
Interest income	22	(284,755)	(135,435)
Income tax expenses	13	45,387,171	22,841,910
Changes in working capital			
(Increase)/Decrease in trade and other receivables		(23,859,571)	(121,967,532)
(Increase)/Decrease in inventories		(9,174,912)	(55,843,713)
Increase/(Decrease) in trade and other payables		30,719,551	185,914,555
Income tax paid	2	(7,724,401)	(9,045,066)
Net cash from operating activities		12,809,028	71,281,227
Acquisition of property, plant and equipment	6	(2,716,931)	(3,290,324)
Acquisition of intangible assets	7	(185,513)	(278,526)
Acquisition of investment property	8	(42,161,872)	(154,390,773)
Proceeds from the sale of available-for sale financial assets		1,453,255	4,232,892
Acquisition of subsidiaries		(2,958,767)	(3,180,320)
Interest received		284,755	135,435
Net cash flows used in investing activities		(46,285,073)	(156,771,616)
Proceeds from loans and borrowings		38,028,286	105,494,138
Repayment of borrowings		(16,858,917)	(75,269,820)
Dividends paid		(30,810,755)	(13,252,028)
Proceeds from issue of share capital and share premium		44,203,712	48,957,442
Net cash from sale of treasury sales		1,541,892	-
Interest paid		(6,359,160)	(9,013,808)
Net cash from financing activities		29,745,058	56,915,924
Net changes in cash and cash equivalents		(3,730,987)	(28,574,465)
Cash and cash equivalents at the beginning of the year		95,478,943	124,053,408
Cash and cash equivalents at the end of the year	12 .	91,747,956	95,478,943

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 18 May 2020 and signed on its behalf by:

Victor Capitanu Administrator

# NOTE 1. CORPORATE INFORMATION

The consolidated financial statements of One United Properties SA and its subsidiaries (collectively, the Group) for the year ended 31 December 2019 were authorized for issue on 18 May 2020.

The parent company, **One United Properties SA (the Company)**, was established in 2007 according to Law no. 31/1990, having as object of activity real estate development and sale. The Company has fiscal code RO22767862 and is registered with the Trade Registry under no. J40/21705/2007. The registered office of the Company is at Maxim Gorki street 20, Bucharest, district 1 and second office at Pipera-Tunari street 2/III, One North Gate, Building NG2, Ilfov.

The share capital of the Company is RON 146,964,903 divided into 940,455 shares at a nominal value of RON 156,27/each. One United Properties SA is owned by Mr. Andrei Diaconescu and Mr. Victor Capitanu holding 42.0326% each and other shareholders holding 15.9348%. All shares are paid in full.

The object of activity of the Group consists in the development and sale/lease of residences and offices in Bucharest, Romania.

The companies from the group are listed in the table below:

Group companies	Activity	% ownership as at 31 December 2019	% ownership as at 31 December 2018	Registered office
				Maxim Gorki street 20,
One United Properties SA	Parent (holding)	Parent	Parent	Bucharest, district 1
	Real estate developer in			Maxim Gorki street 20,
One Modrogan SRL	Bucharest	99.99%	99.99%	Bucharest, district 1
One Peninsula SRL				
(former One Herastrau	Real estate developer in			Maxim Gorki street 20,
Park Residence SA)	Bucharest	90.00%	90.00%	Bucharest, district 1
One Charles de Gaulle	Real estate developer in			Maxim Gorki street 20,
Residence SRL	Bucharest	99.99%	99.99%	Bucharest, district 1
	Real estate developer in			Maxim Gorki street 20,
One Herastrau Plaza SRL	Bucharest	98.00%	98.00%	Bucharest, district 1
	Real estate developer in			Maxim Gorki street 20,
One Verdi Park S.A.	Bucharest	90.00%	90.00%	Bucharest, district 1
	Architecture services for			
X Architecture &	group and non-group			Maxim Gorki street 20,
Engineering Consult SRL	projects	80.00%	80.00%	Bucharest, district 1
One Mircea Eliade	Real estate developer in			Maxim Gorki street 20,
Properties SRL	Bucharest	99.98%	99.98%	Bucharest, district 1
One Long Term Value	Real estate developer in			Maxim Gorki street 20,
SRL	Bucharest	98.00%	98.00%	Bucharest, district 1
One Herastrau Towers	Real estate developer in			Maxim Gorki street 20,
SRL	Bucharest	98.00%	98.00%	Bucharest, district 1
One Cotroceni Park SRL				
(former One Herastrau	Real estate developer in			Maxim Gorki street 20,
Properties SRL)	Bucharest	80.00%	98.00%	Bucharest, district 1
	Operational services –			Maxim Gorki street 20,
Skia Real Estate SRL	project development	51.00%	51.00%	Bucharest, district 1
One Lake District SRL				
(former One District	Real estate developer in			Maxim Gorki street 20,
Properties SRL)	Bucharest	98.00%	98.00%	Bucharest, district 1
	Real estate developer in			Maxim Gorki street 20,
One North Gate SA	Bucharest	72.13%	73.80%	Bucharest, district 1
One United Tower SA				
(former One United	Real estate developer in			Maxim Gorki street 20,
Tower SRL)	Bucharest	99.99%	96.48%	Bucharest, district 1
Neo Properties	Real estate developer in			Maxim Gorki street 20,
Development SA	Bucharest	70.00%	70.00%	Bucharest, district 1

# NOTE 1. CORPORATE INFORMATION (CONTINUED)

Group companies	Activity	% ownership as at 31 December 2019	% ownership as at 31 December 2018	Registered office
	Real estate developer in			Maxim Gorki street 20,
Neo Floreasca Lake SRL	Bucharest	60.00%	60.00%	Bucharest, district 1
Neo Mamaia SRL	Real estate developer in Bucharest	69.99%	69.99%	Maxim Gorki street 20, Bucharest, district 1
Neo Timpuri Noi SRL	Real estate developer in Bucharest	69.99%	69.99%	Maxim Gorki street 20, Bucharest, district 1
Neo Herastrau Park SRL (former Neo Dorobanti SRL)	Real estate developer in Bucharest	69.30%	69.30%	Maxim Gorki street 20, Bucharest, district 1
Neo Downtown SRL	Real estate developer in Bucharest	69.30%	69.30%	Maxim Gorki street 20, Bucharest, district 1
One Herastrau IV SRL	Real estate developer in Bucharest	99.98%	-	Maxim Gorki street 20, Bucharest, district 1
One Herastrau Real Estate SRL	Real estate developer in Bucharest	99.98%	-	Maxim Gorki street 20, Bucharest, district 1

Two new subsidiaries were established during 2019: One Herastrau Real Estate SRL and One Herastrau IV SRL.

#### NOTE 2. GENERAL INFORMATION

#### 2.a. Basis of preparation

The Group has prepared IFRS financial statements which comprise the consolidated statement of financial position, consolidated statement of profit and loss and other comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity for the year ended 31 December 2019, notes to the consolidated financial statements which comprise a summary of significant accounting policies and other explanatory information.

These consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Union (issued by the International Accounting Standards Board), applicable at the date of the Group's annual reporting, 31 December 2019.

The accompanying consolidated financial statements are based on the statutory accounting records of the Group, adjusted and reclassified in order to obtain a fair presentation, according to IFRS. The consolidated financial statements provide comparative information in respect of the previous period.

The Group's financial statements have been prepared on a historical cost basis, except for investment property and available for sale financial assets (were the case) that have been measured at fair value. The consolidated financial statements are presented in RON, except where otherwise indicated.

# 2.b. Going concern

The Group has prepared forecasts, including certain sensitivities, taking into account the potential impact on the business of the COVID-19 virus. Having considered these forecasts, the Directors remain of the view that the Group's financing arrangements and capital structure provide both the necessary facilities and covenant headroom to enable the Group to conduct its business for at least the next 12 months. Accordingly, the consolidated financial statements have been prepared on a going concern basis, which means that the Group will continue its activity in the foreseeable future, the current results estimated by the management of the companies and shareholders being considered solid.

# NOTE 2. GENERAL INFORMATION (CONTINUED)

#### 2.c. Standards, amendments and new interpretations of the standards

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Company as of 1 January 2019.

# a) Initial application of new amendments to the existing standards effective for the current reporting period

The following new standards, amendments to the existing standards and new interpretation issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current reporting period:

- IFRS 16 "Leases" adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to IFRS 9 "Financial Instruments" Prepayment Features with Negative Compensation adopted by the EU on 22 March 2018 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to IAS 19 "Employee Benefits" Plan Amendment, Curtailment or Settlement adopted by the EU on 13 March 2019 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to IAS 28 "Investments in Associates and Joint Ventures" Long-term Interests in Associates and Joint Ventures adopted by the EU on 8 February 2019 (effective for annual periods beginning on or after 1 January 2019),
- Amendments to various standards due to "Improvements to IFRSs (cycle 2015 -2017)" resulting from the annual improvement project of IFRS (IFRS 3, IFRS 11, IAS 12 and IAS 23) primarily with a view to removing inconsistencies and clarifying wording – adopted by the EU on 14 March 2019 (effective for annual periods beginning on or after 1 January 2019),
- **IFRIC 23 "Uncertainty over Income Tax Treatments"** adopted by the EU on 23 October 2018 (effective for annual periods beginning on or after 1 January 2019).

The adoption of these new standards, amendments to the existing standards and interpretation has not led to any material changes in the Group's financial statements.

# *b)* Standards and amendments to the existing standards issued by IASB and adopted by the EU but not yet effective

At the date of authorization of these financial statements, the following amendments to the existing standards were issued by IASB and adopted by the EU and which are not yet effective:

- Amendments to IAS 1 "Presentation of Financial Statements" and IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" - Definition of Material - adopted by the EU on 29 November 2019 (effective for annual periods beginning on or after 1 January 2020),
- Amendments to IFRS 9 "Financial Instruments", IAS 39 "Financial Instruments: Recognition and Measurement" and IFRS 7 "Financial Instruments: Disclosures" - Interest Rate Benchmark Reform adopted by the EU on 15 January 2020 (effective for annual periods beginning on or after 1 January 2020),
- Amendments to References to the Conceptual Framework in IFRS Standards adopted by the EU on 29 November 2019 (effective for annual periods beginning on or after 1 January 2020).

# c) New standards and amendments to the existing standards issued by IASB but not yet adopted by the EU

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the International Accounting Standards Board (IASB) except for the following new standards and amendments to the existing standards, which were not endorsed for use in EU as at the date of publication of financial statements (the effective dates stated below is for IFRS as issued by IASB):

- IFRS 17 "Insurance Contracts" (effective for annual periods beginning on or after 1 January 2021),
- Amendments to IFRS 3 "Business Combinations" Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period),

## NOTE 2. GENERAL INFORMATION (CONTINUED)

# 2.c. Standards, amendments and new interpretations of the standards (continued)

# c) New standards and amendments to the existing standards issued by IASB but not yet adopted by the EU (continued)

- Amendments to IAS 1 "Presentation of Financial Statements" Classification of Liabilities as Current or Non-Current (effective for annual periods beginning on or after 1 January 2022),
- IFRS 14 "Regulatory Deferral Accounts" (effective for annual periods beginning on or after 1 January 2016)

   the European Commission has decided not to launch the endorsement process of this interim standard and to
   wait for the final standard,
- Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and further amendments (effective date deferred indefinitely until the research project on the equity method has been concluded).

The Group anticipates that the adoption of these new standards and amendments to the existing standards will have no material impact on the financial statements of the Group in the period of initial application. Hedge accounting for a portfolio of financial assets and liabilities whose principle have not been adopted by the EU remains unregulated.

According to the Group's estimates, the application of hedge accounting to a portfolio of financial assets or liabilities pursuant to **IAS 39: "Financial Instruments: Recognition and Measurement"** would not significantly impact the financial statements, if applied as at the balance sheet date.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements requires management to make professional judgments, estimates and assumptions that affect the application of accounting policies, as well as the recognized value of assets, liabilities, revenue and expenses, and the accompanying disclosures. The actual results may vary from the estimated values. The estimates and assumptions are based on the historical experience and other elements, including the expectations regarding the future events considered reasonable in the existing circumstances. The underlying estimates and assumptions are periodically revised. The revision of accounting estimates is recognized starting with the period in which the estimates are revised.

For preparing the consolidated financial statements according to IFRS adopted by the EU, the Group makes estimates and assumptions related to future developments that might have a significant effect on the recognition of the value of the reported assets and liabilities, presentation of contingent liabilities as at the preparation date of the consolidated financial statements and the revenue and expenses reported for the respective period.

#### 3.a Judgements

In the process of applying the Group accounting policies, the management made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### 3.a.1 Revenue from contracts with customers

The Group applied the following judgements that significantly affect the determination of the amount and timing of revenue from contracts with customers:

#### Determination of performance obligations

With respect to the sale of property, the Group concluded the goods and services transferred in each contract constitute a single performance obligation. In particular, the promised goods and services in contracts for the sale of property under development mainly include design work, procurement of materials and development of the property.

Generally, the Group is responsible for all these goods and services and the overall management of the project. Although these goods and services are capable of being distinct, the Group accounts for them as a single performance obligation because they are not distinct in the context of the contract. The Group uses those goods and services as inputs and provides a significant service of integrating them into a combined output i.e., the completed property for which the customer has contracted.

## NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### 3.a Judgements (continued)

#### 3.a.1 Revenue from contracts with customers(continued)

In relation to the services provided to tenants of investment property (such as cleaning, security, landscaping, reception services, catering) as part of the lease agreements into which the Group enters as a lessor, the Group has determined that the promise is the overall property management service and that the service performed each day is distinct and substantially the same. Although the individual activities that comprise the performance obligation vary significantly throughout the day and from day to day, the nature of the overall promise to provide management service is the same from day to day. Therefore, the Group has concluded that the services to tenants represent a series of daily services that are individually satisfied over time, using a time-elapsed measure of progress, because tenants simultaneously receive and consumes the benefits provided by the Group.

#### Principal versus agent considerations – services to tenants

The Group arranges for certain services provided to tenants of investment property included in the contract the Group enters into as a lessor, to be provided by third parties. The Group has determined that it controls the services before they are transferred to tenants, because it has the ability to direct the use of these services and obtain the benefits from them. In making this determination, the Group has considered that it is primarily responsible for fulfilling the promise to provide these specified services because it directly deals with tenants' complaints and it is primarily responsible for the quality or suitability of the services. In addition, the Group has discretion in establishing the price that it charges to the tenants for the specified services.

Therefore, the Group has concluded that it is the principal in these contracts. In addition, the Group has concluded that it transfers control of these services over time, as services are rendered by the third-party service providers, because this is when tenants receive and at the same time, consume the benefits from these services. *Determining the timing of revenue recognition on the sale of property (continued)* 

The Group has evaluated the timing of revenue recognition on the sale of property based on a careful analysis of the rights and obligations under the terms of the contract.

The Group has generally concluded that contracts relating to the sale of completed property are recognised at a point in time when control transfers. For unconditional exchanges of contracts, control is generally expected to transfer to the customer together with the legal title. For conditional exchanges, this is expected to take place when all the significant conditions are satisfied.

For contracts relating to the sale of property under development, the Group has generally concluded that the overtime criteria are met and, therefore, recognises revenue over time. The Group's performance does not create an asset with alternative use to the Group. Furthermore, the Group has generally an enforceable right to payment for performance completed to date. It has considered the factors that indicate that it is restricted (contractually or practically) from readily directing the property under development for another use during its development. In addition, in most contracts, the Group is at all times entitled to an amount that at least compensates it for performance completed to date (usually costs incurred to date plus a reasonable profit margin). In making this determination, the Group has carefully considered those contractual terms.

The Group has determined that the input method is the best method for measuring progress for these contracts because there is a direct relationship between the costs incurred by the Group and the transfer of goods and services to the customer.

#### 3.a.2 Transfers of assets both from and to investment property

IAS 40 Investment property requires that transfers from and to investment property are evidenced by a change in use. Conditions which are indications of a change in use are judgmental and the treatment can have a significant impact on the financial statements since investment property is recorded at fair value and inventory is recorded at cost.

Transfers are made to (or from) investment property only when there is evidence of a change in use (such as commencement of development or inception of an operating lease to another party). For a transfer from investment property to inventories, the deemed cost for subsequent accounting is the fair value at the date of change in use. If an inventory property becomes an investment property, the difference between the fair value of the property at the date of transfer and its previous carrying amount is recognised in profit or loss. The Group considers as evidence the commencement of development with a view to sale (for a transfer from investment property to inventories).

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### 3.b Estimates and assumptions

The key assumptions concerning future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared.

Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

# 3.b.1 Measurement of progress when revenue is recognised over time

For those contracts involving the sale of property under development that meet the overtime criteria of revenue recognition, the Group's performance is measured using an input method, by reference to the inputs towards satisfying the performance obligation relative to the total expected inputs to satisfy the performance obligation, i.e., the completion of the property.

The Group generally uses the costs incurred method as a measure of progress for its contracts because it best depicts the Group's performance. Under this method of measuring progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. The Group adjusts the input method for any cost incurred that are not proportionate to the Group's progress in satisfying the performance obligation.

#### 3.b.2 Valuation of investment property

Valuation and recoverable amounts of the property developed for sale, investment property and property, plant and equipment.

The Company has obtained a report from an international valuation company, Echinox Property Services SRL, setting out the estimated market values for the Company's investment property, property developed for sale and property, plant and equipment in their current state. The most recent real estate investment assessment took place on 31 December 2019. Echinox Property Services SRL, is an independent professionally qualified valuation specialist who holds a recognized relevant professional qualification and has recent experience in the locations and categories of the valued properties. The valuation was based on the assumption as to the best use of each property by a third-party developer.

For investment property assets are mainly valued using the market approach or income approach based on the discounted cash flow technique.

For market approach the key assumptions underlying the market value of the groups land assets are: the selection of comparable land plots resulting in order to determine the "offer price" which is taken as the basis to form an indicative price and the quantum of adjustments to apply against the offer price to reflect deal prices, and differences in location and condition.

For income approach based on the discounted cash flow technique the valuations are prepared by considering the aggregate of the net annual rents receivable from the properties, and where relevant, associated costs. A yield which reflects the risks inherent in the net cash flows is then applied to the net annual rentals to arrive at the property valuation.

The key inputs are summarized in note 8. The valuation is highly sensitive to these variables and adjustments to these inputs would have a direct impact on the resulting valuation.

The fair value measurement for all of the investment properties has been categorized as a Level 3 fair value. The management considers that the valuation of its property developed for sale and investment property is currently subject to an increased degree of judgment and an increased likelihood that actual proceeds on a sale may differ from the carrying value.

#### 3.b.3 Operating cycle

The normal operating cycle of the Group is of three years for inventories (residential projects). As a result, the current assets and liabilities contain elements whose realization is designed and/or anticipated to take place during the normal operating cycle of the Group.

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies presented below were consistently applied for all periods shown in these consolidated financial statements by the parent company and its subsidiaries.

#### 4.1 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 31 December, each year. Control is achieved where the Company:

- has the power over the investee;
- is exposed, or has rights, to variable return from its involvement with the investee; and

- has the ability to use its power to affect its returns.

#### Subsidiaries

Subsidiaries are consolidated at acquisition date, i.e., the date when the Group holds control, and continue to be consolidated until such control ends. The subsidiaries' financial statements are prepared for the same reporting period as those of the parent company, using consistent accounting policies. Subsidiaries are entities controlled by the Group. The Group holds control over a company when it is exposed to or

has the right to variable benefits from its investment in the company and has the capability to influence these benefits through its power over the company.

The global result of a subsidiary is attributed to non-controlling interests even if this results in a negative balance of non-controlling interests.

Changes in the ownership of a subsidiary, without loss of control, is recorded in the books as an equity transaction. If the Group loses control on a subsidiary, then it will:

- derecognize the assets (including goodwill) and liabilities of the subsidiary;
- derecognize the accounting value of any non-controlling interest;
- derecognize the foreign currency differences accumulated and registered in equity;
- recognize the fair value of the received consideration;
- recognize the fair value of any investment not allocated;
- recognize any surplus or excess to profit or loss;

- reclassify to profit or loss or result carried forward, as applicable, the share corresponding to parent company from the elements previously recognized in other comprehensive income.

#### Transactions written off upon consolidation

The balances, allotments of dividends and intra-group transactions as well as any profit not-realized as result of intra-group transactions are written off upon the preparation of consolidated financial statements.

#### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. In case the business combination is realized in stages, the previous ownership is restated at the fair value of the acquisition date and any gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognized in the statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

## 4.1 Basis of consolidation (continued)

#### Business combinations and goodwill (continued)

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGUs) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU.

#### Non-controlling interest and others

The interest of non-controlling shareholders is stated at the non-controlling interest's proportion of the value of the assets and liabilities recognised.

Subsequently, all comprehensive income is attributed to the owners and the non-controlling interests, which may result in the non-controlling interest having a debit balance. The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where a subsidiary is disposed of which constituted a major line of business, it is disclosed as a discontinued operation. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the Group.

#### 4.2 Current versus non-current classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period

Or

 Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period

Or

• There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

#### 4.3 Revenue

Revenue is recognised when the performance obligation associated with the sale is completed. The transaction price comprises the fair value of the consideration received or receivable, net of value added tax, rebates and discounts and after eliminating sales within the Group. Revenue and profit are recognised as follows:

#### (a) Housing and land sales

Revenue is recognised in the income statement when control is transferred to the customer. This is deemed to be when title of the property passes to the customer on legal completion and the performance obligation associated with the sale is completed.

#### (b) Long term contracts

Revenue arising on contracts which give the customer control over properties as they are constructed, and for which the Group has a right to payments for work performed, is recognised over time. Revenue and costs are recognised over time with reference to the stage of completion of the contract activity at the balance sheet date where the outcome of a long-term contract can be estimated reliably. This is normally measured by surveys of work performed to date. Variations in contract work, claims and incentive payments are included to the extent that it is probable that they will result in revenue and they are capable of being reliably measured. When legal title to land is transferred at the start of a long-term contract, revenue is recognised at that point in time for the land.

Where the outcome of a long-term contract cannot be estimated reliably, contract revenue where recoverability is probable is recognised to the extent of contract costs incurred. The costs associated with fulfilling a contract are recognised as expenses in the period in which they are incurred. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

#### (c) Part exchange

In certain instances, property may be accepted in part consideration for a sale of a residential property. The fair value is established by independent surveyors or by the parties, reduced for costs to sell. The original sale is recorded in the normal way, with the fair value of the exchanged property replacing cash receipts.

#### (d) Cash incentives

The transaction price may include cash incentives. These are considered to be a discount from the purchase price offered to the acquirer and are therefore accounted for as a reduction to revenue.

#### 4.4 Cost of sales

The Group determines the value of inventory charged to cost of sales based on the total budgeted cost of developing a site. Once the total expected costs of development are established, they are allocated to individual plots to achieve a standard build cost per plot.

To the extent that additional costs or savings are identified as the site progresses, these are recognised over the remaining plots unless they are specific to a particular plot, in which case they are recognised in the income statement at the point of sale.

#### 4.5 Foreign currencies

The Group's consolidated financial statements are presented in RON, which is also the parent company's functional currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognized in profit or loss, with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognized in OCI until the net investment is disposed of, at which time, the cumulative amount is reclassified to profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recognized in OCI.

#### 4.5 Foreign currencies (continued)

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognized in OCI or profit or loss are also recognized in OCI or profit or loss, respectively).

In determining the spot exchange rate to use on initial recognition of the related asset, liability, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration.

If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of advance consideration.

# 4.6 Borrowing costs

Borrowing costs directly attributable to the acquisition or construction of an inventory property that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. Capitalisation commences when: (1) the Group incurs expenditures for the asset; (2)the Group incurs borrowing costs; and (3) the Group undertakes activities that are necessary to prepare the asset for its intended use or sale.

All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs incurred in relation to investment property under development are expensed as incurred.

# 4.7 Investment property

Investment property comprises completed property and property under development or re-development that is held, or to be held, to earn rentals or for capital appreciation or both.

Property held under a lease is classified as investment property when it is held to earn rentals or for capital appreciation or both, rather than for sale in the ordinary course of business or for use in production or administrative functions.

Investment property comprises principally offices, commercial and retail property that are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. These buildings are substantially rented to tenants and not intended to be sold in the ordinary course of business.

Investment property is measured initially at cost, including transaction costs. Transaction costs include transfer taxes, professional fees for legal services and (only in case of investment property held under a lease) initial leasing commissions to bring the property to the condition necessary for it to be capable of operating.

Subsequent to initial recognition, investment property is stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment property are included in profit or loss in the period in which they arise, including the corresponding tax effect. For the purposes of these financial statements, in order to avoid double counting, the fair value reported in the financial statements is:

- Reduced by the carrying amount of any accrued income resulting from the spreading of lease incentives and/or minimum lease payments
- In the case of investment property held under a lease, increased by the carrying amount of any liability to the head lessor that has been recognised in the statement of financial position as a finance lease obligation

Investment property is derecognised either when it has been disposed of (i.e., at the date the recipient obtains control) or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition.

The amount of consideration to be included in the gain or loss arising from the derecognition of investment property is determined in accordance with the requirements for determining the transaction price in IFRS 15. Refer to the section "Non-current assets held for sale" on the accounting for investment property classified by held for sale.

#### 4.8 Inventory property

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value (NRV).

Principally, this is residential property that the Group develops and intends to sell before, or on completion of, development.

Cost incurred in bringing each property to its present location and condition includes:

- Freehold and leasehold rights for land
- Amounts paid to contractors for development
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, development overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs necessary to make the sale.

When an inventory property is sold, the carrying amount of the property is recognized as an expense in the period in which the related revenue is recognized. The carrying amount of inventory property recognized in profit or loss is determined with reference to the directly attributable costs incurred on the property sold and an allocation of any other related costs based on the relative size of the property sold.

#### 4.9 Non-current assets held for sale

The Group classifies non-current assets (principally investment property) and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale (except for investment property measured at fair value) are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable, and the asset or disposal group is available for immediate sale in its present condition.

Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale is expected to be completed within one year from the date of the classification.

Investment property held for sale continues to be measured at fair value. Assets and liabilities classified as held for sale are presented separately in the statement of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and

- Represents a separate major line of business or geographical area of operations
- Is part of a single coordinated plan to dispose of a separate major line of business or geographical area of
  operations.

Or

• Is a subsidiary acquired exclusively with a view to resale

# 4.10 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# *i)* Accounting for financial assets before 1 January 2018 (under IAS 39)

# Initial recognition and measurement

All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

#### Subsequent measurement

For purposes of subsequent measurement, the Group's financial assets are classified in two categories:

- Financial assets at fair value through profit or loss (derivative financial instruments)
- Loans and receivables (rent and other trade receivables, contract assets and cash and short-term deposits)

# Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39.

The Group has not designated any financial assets at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented as finance costs (negative net changes in fair value) or finance income (positive net changes in fair value) in the statement of profit or loss.

## Loans and receivables

This category is the most relevant to the Group. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method, less impairment.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of profit or loss.

The losses arising from impairment are recognized in the statement of profit or loss in finance costs for loans and in cost of sales or other operating expenses for receivables. This category generally applies to trade and other receivables.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e. removed from the Group's consolidated statement of financial position) when:

The rights to receive cash flows from the asset have expired

Or

The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to
pay the received cash flows in full without material delay to a third party under a 'pass-through'
arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the
asset; or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the
asset, but has transferred control of the asset.

#### 4.10 Financial instruments (continued)

#### i) Accounting for financial assets before 1 January 2018 (under IAS 39) (continued)

#### Loans and receivables (continued)

#### Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired.

An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *ii)* Accounting for financial assets after 1 January 2018 (under IFRS 9)

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, and subsequently measured at amortised cost, fair value through other comprehensive income, or fair value through profit or loss. For purposes of subsequent measurement, the Group's financial assets are classified in two categories:

- Financial assets at fair value through profit or loss (derivative financial instruments)
- Financial assets measured at amortised cost (rent and other trade receivables, contract assets and cash and short-term deposits)

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them.

With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. As the Group's rent and other trade receivables do not contain a significant financing component, they are measured at the transaction price determined under IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

#### Subsequent measurement

For purposes of subsequent measurement, the Group measures financial assets at amortised cost if both of the following conditions are met:

• The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows

And

The contractual terms of the financial asset give rise on specified dates to cash flows that are solely
payments of principal and interest on the principal amount outstanding

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Since the Group's financial assets (rent and other trade receivables, contract assets, cash and short-term deposits) meet these conditions, they are subsequently measured at amortised cost.

#### 4.10 Financial instruments (continued)

#### ii) Accounting for financial assets after 1 January 2018 (under IFRS 9) (continued)

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statement of financial position) when:

• The rights to receive cash flows from the asset have expired

Or

The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership.

When it has neither transferred nor retained substantially all the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Impairment of financial assets

From 1 January 2018, the Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

The Group's financial assets are subject to the expected credit loss model. The Group recognises an allowance for expected credit losses (ECLs) for all receivables and contract assets held by the Group.

ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade and other trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date (i.e., a loss allowance for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default).

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, among others, the probability of insolvency or significant financial difficulties of the debtor. Impaired debts are derecognised when they are assessed as uncollectible.

# *iii)* Accounting for financial liabilities before 1 January 2018 (under IAS 39)

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of all financial liabilities except for derivative financial instruments, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, interest-bearing loans and borrowings, rent deposits from tenants and other liabilities, finance lease liabilities and derivative financial instruments.

ONE UNITED PROPERTIES SA AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED AT 31 DECEMBER 2019 (Amounts are expressed in RON, unless otherwise mentioned)

#### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.10 Financial instruments (continued)

# iii) Accounting for financial liabilities before 1 January 2018 (under IAS 39) (continued)

# Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

#### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognized in the statement of profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IAS 39 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss.

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss. This category applies to all financial liabilities except derivative financial instruments and lease liabilities.

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

#### Advance payments from customers

Advance payments from customers, measured at amortised cost, are recorded as a liability on receipt and released to the income statement as revenue upon legal completion or over time where the Group has a right to payments for work performed.

# iv) Accounting for financial liabilities after 1 January 2018 (under IFRS 9)

#### Initial recognition and measurement

The Group's financial liabilities comprise interest-bearing loans and borrowings, finance lease liabilities, derivative financial instruments and trade and other payables.

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. Refer to the accounting policy on lease for the initial recognition and measurement of finance lease liabilities, as this is not in the scope of IFRS 9.

All financial liabilities are recognized initially at fair value and, in the case of all financial liabilities except derivative financial instruments, net of directly attributable transaction costs.

#### Subsequent measurement

For purposes of subsequent measurement, all financial liabilities, except derivative financial instruments, are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognized in profit or loss when the liabilities are derecognized, as well as through the EIR amortisation process. Amortised cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

# 4.10 Financial instruments (continued)

# iv) Accounting for financial liabilities after 1 January 2018 (under IFRS 9) (continued)

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

# Advance payments from customers

Advance payments from customers, measured at amortised cost, are recorded as a liability on receipt and released to the income statement as revenue upon legal completion or over time where the Group has a right to payments for work performed.

#### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### 4.11 Intangible assets

The intangible assets acquired are initially recognized at cost and subsequently amortized using the straight-line method based on their useful economic life. Separately acquired intangible assets are measured at cost. After initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses, if any.

Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expense is reflected in profit or loss when the expense is incurred. The useful lives of intangible assets are evaluated as limited or unlimited.

Intangible assets with a defined useful life are amortized over the economic life and measured for impairment whenever there is indication of impairment of the intangible asset.

The amortization period and amortization method for an intangible asset with a determined useful life are reviewed at least at the end of each reporting period. Changes in expected useful lives or expected future economic benefits embodied in assets are accounted for by changes in the method or the amortization period as appropriate and are treated as changes in accounting estimates.

Gains or losses arising from the derecognition of an intangible asset are calculated as difference between the net disposal proceeds and the carrying amount of the item and are recognized in profit or loss when the asset is derecognized.

The intangible assets of the Group are mainly represented by software and licenses. Software is amortized on a straight-line basis for a period of maximum 3 years and licenses are amortized over their validity periods.

#### Goodwill

The goodwill generated by the acquisition of a new entity is initially measured at cost and represents the difference between the acquisition cost and the fair value of the share acquired from the Company's identifiable assets, liabilities and contingent liabilities. Goodwill is not amortized but is tested annually for impairment. Once impaired, goodwill can no longer be appreciated.

If the goodwill generated by an acquisition is negative, it is recognized as income in the current period.

# 4.12 Property, plant and equipment

# Initial recognition

Property, plant and equipment are stated at cost less accumulated depreciation and/or accumulated impairment losses, if any. This cost (where applicable) includes the cost of replacing the tangible asset at issue at the time of replacement and the borrowing cost for long-term construction projects if the recognition criteria are met. When significant parts of tangible assets must be replaced at certain intervals, the Group recognizes those parts as individual assets with a specific useful life and depreciates them accordingly. Also, when carrying out a general inspection, its cost is recognized in the carrying amount of the tangible asset as a replacement if the recognition criteria are met.

#### 4.12 Property, plant and equipment (continued)

#### Initial recognition (continued)

All other repair and maintenance costs are recognized in profit or loss when incurred. The present value of estimated costs for the asset's disposal after use is included in the cost of that asset if the criteria for recognizing a provision are met.

The cost of property, plant and equipment is formed of:

- (a) its purchase price, including customs duties and non-refundable purchase taxes, after deduction of trade discounts and rebates;
- (b) other costs attributable directly to bringing the asset to its location and condition so that it can function as intended by the management;
- (c) initial estimate of costs for dismantling and removing the item and rehabilitating the location where it is located, if the Group has this obligation.

Work in progress includes the initial cost of property, plant and equipment and any other direct expenses. They are not depreciated over time until the relevant assets are completed and commissioned.

#### Subsequent measurement

The Group chose the cost model as a method of further valuation of property, plant and equipment. The cost model requires the presentation of tangible assets at cost less accumulated depreciation and impairment losses.

#### Depreciation

The economic useful life is the amount of time that the asset is expected to be used by the Group. Depreciation is calculated using the straight-line method over the life of the asset.

Туре	Useful life
Light constructions (shacks, etc.)	3-10 years
Building	8-40 years
Technological equipment	1-5 years
Vehicles	3-5 years
Other fixed assets and IT equipment	1-5 years

The useful life and depreciation method are reviewed periodically and, if necessary, adjusted prospectively, so that there is a consistency with the expected economic benefits of those assets. In situations where the carrying amount increased as a result of the revaluation, the increase is credited directly to equity as a revaluation surplus. When the carrying amount is diminished as a result of the revaluation, the decrease is recorded as an expense, to the extent that it does not diminish a previously recorded revaluation surplus.

The revaluation surplus included in equity is transferred directly to retained earnings when the surplus is realized as the asset is depreciated, disposed or sold.

#### Derecognition

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use or disposal. Any gain or loss resulting from the derecognition of an asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the income statement when the asset is derecognized.

#### Impairment

The carrying amounts of fixed assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is estimated. An impairment loss is recognized when the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in the income statement.

The recoverable amount of an asset is the highest of its value in use and its fair value less costs to sell. Impairment losses recognized in prior periods are measured at each reporting date. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the carrying amount of the asset does not exceed the amount that would have been determined, less depreciation, if no impairment loss had been recognized. Impairment losses are recognized in the statement of comprehensive income.

#### 4.13 Income tax

#### Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted, at the reporting date. Current income tax relating to items recognised directly in other comprehensive income or equity is recognised in OCI or in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, branches and
  associates and interests in joint arrangements, when the timing of the reversal of the temporary
  differences can be controlled and it is probable that the temporary differences will not reverse in the
  foreseeable future

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial
  recognition of an asset or liability in a transaction that is not a business combination and, at the time of
  the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, branches
  and associates and interests in joint arrangements, deferred tax assets are recognised only to the
  extent that it is probable that the temporary differences will reverse in the foreseeable future and
  taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognised subsequently if there is new information about changes in facts and circumstances. The adjustment is either treated as a reduction in goodwill (as long as it does not exceed goodwill) if it was incurred during the measurement period or recognised in profit or loss.

The Group offsets deferred tax assets and deferred tax liabilities if, and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 4.14 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the Directors' best estimate of the expenditure required to settle the obligation at the balance sheet date and are discounted to present value where the effect is material.

#### 4.15 Fair value measurements

The Group measures financial instruments such as derivatives and investment property at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

• In the principal market for the asset or liability

Or

• In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group at the measurement date.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities, for which fair value is measured or disclosed in the financial statements, are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

# NOTE 5. RISK MANAGEMENT

# 5.1. General objectives, policies and processes

The Group's activities may give rise to various risks. Management is aware of and monitors, the effects of those risks and events that may have adverse effects on the Group's operations. The main risks to which the Group is exposed may be classified as follows:

#### Financial risks:

- Credit risk
- Liquidity risk;
- Market risk, which includes interest rate risk, foreign exchange risk and price risk.

#### Other risks:

- Operating risk
- Strategic risk

# 5.2. Financial risks

This note provides information on the Group's exposure to the risks mentioned above, the Group's objectives, policies and processes to manage the risks and the methods used to measure them. More quantitative information on these risks is presented in these consolidated financial statements. There were no material changes in the Group's exposure to the risks of a financial instrument, objectives, policies, and processes to manage those risks, or the methods used to measure them in prior periods, unless otherwise specified in this note.

The Group is primarily exposed to risks arising from the use of financial instruments. A summary of the financial instruments held by the Group, depending on the classification category, is presented below:

	Trade receivables, short-term deposit cash and cash equivalents		
Description	31 December 2019	31 December 2018	
Trade receivables Other receivables Cash and cash equivalents	129,071,523 46,963,473 91,747,956	145,167,523 40,777,231 95,478,943	
Total	267,782,952	281,423,697	

	Financial liabilities at amortized cost		
Description	31 December 2019	31 December 2018	
Trade and other payables Employee benefits Loans from minority shareholders and related interest Loans from related parties and related interest Bond issued and related interest Bank loans	47,538,775 396,029 37,642,695 19,202,518 95,819,727 55,685,648	42,854,612 260,283 28,498,699 21,772 93,597,315 61,130,679	
Total	256,285,392	226,363,360	

Management has the overall responsibility for determining risk management objectives, policies and processes while retaining ultimate responsibility in this respect.

The overall objective of management is to set policies that aim at mitigating risks as much as possible without unjustifiably affecting the Group's competitiveness and flexibility. Further details on these policies are provided below:

# 5.2. Financial risks (continued)

#### 5.2.1. Credit risk

The carrying amounts of financial assets represent the Group's maximum exposure to credit risk for existing receivables.

Credit risk is the risk that the Group will incur a financial loss as a result of non-fulfillment of the contractual obligations by a client or counterparty to a financial instrument, and this risk arises mainly from the Group's trade receivables, cash and cash equivalents, and short-term deposits.

Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with its policies.

The Group's maximum exposure to credit risk for the components of the statement of financial position at 31 December 2019 and 31 December 2018, respectively, is the carrying amounts of each class of financial instruments.

In the course of its business, the Group is subject to credit risk, particularly due to trade receivables and bank deposits. The Group management constantly and closely monitors exposure to credit risk.

Credit risk is low due to the large number of clients the Group has, as well as to the fact that the advance required from clients is high, and the transfer of ownership of the sold apartments is done only after the entire receivable has been collected. Therefore, the management considers that there is no significant credit risk. For an ageing analysis of receivables, see Note 11 Receivables and other receivables.

As required by IFRS 9, the Group used the simplified approach in calculating ECL for trade receivables and contract assets that did not contain a significant financing component. The Group applied the practical expedient to calculate ECL using a provision matrix.

The ECLs relating to cash and short-term deposits of the Group rounds to zero.

### 5.2.2. Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations when they become due. The Group's approach to liquidity management is to ensure, as far as possible, that it will have sufficient liquidity to meet its outstanding obligations under both normal and crisis conditions, without incurring major losses or risking affecting the Group's reputation.

The table below shows the remaining contractual maturities for financial liabilities:

As at 31 December 2019	Less than 1 year	1 to 5 years	More than 5 years
Trade and other payables Current profit tax liabilities Employee benefits Short and long-term loans	47,538,775 2,572,757 396,029 62,183,089	- - 116,523,081	- - - 29,644,418
Total	112,690,650	116,523,081	29,644,418
As at 31 December 2018	Less than 1 year	1 to 5 years	More than 5 years
<b>As at 31 December 2018</b> Trade and other payables Current profit tax liabilities Employee benefits Short- and long-term loans	Less than 1 year 37,853,622 5,388,780 260,283 37,418,482	<b>1 to 5 years</b> 5,000,990 - 112,608,892	More than 5 years - - 33,221,091

#### 5.2. Financial risks (continued)

# 5.2.2. Liquidity risk (continued)

The following table details the due date for the Group's financial assets. The table below was based on the remaining maturities of the financial assets, including the interest earned on these assets, except for those in which the Group anticipates that the cash flow will take place in a different period.

As at 31 December 2019	Less than 1 year	1 to 5 years	More than 5 years
Cash and cash equivalents Trade and other receivables	91,747,956 176,034,996	-	-
Total	267,782,952		
As at 31 December 2018	Less than 1 year	1 to 5 years	More than 5 years
Cash and cash equivalents Trade and other receivables	95,478,943 60,082,207	- 125,862,547	-

#### 5.2.3. Market risk

Market risk is the possibility of recording losses or not realizing the estimated profits that result, directly or indirectly, from market price fluctuations, the interest rate or exchange rate related to the Group's assets and liabilities. Consequently, the main sub-categories of market risk are the following:

- (i) Interest rate risk: the risk that the fair value of future cash flows or future cash flows for financial instruments will fluctuate in line with interest rate variations;
- (ii) Foreign currency risk: the risk that the fair value of future cash flows or future cash flows associated with financial instruments will fluctuate in line with exchange rate fluctuations;
- (iii) Price risk: the risk that the fair value of future cash flows or future cash flows of financial instruments will fluctuate in line with market price variations, variation due to causes other than interest rate risk or foreign exchange risk, regardless of whether or not these changes are due to factors specific to the individual financial instrument or its issuer or are generated by factors affecting all similar financial instruments traded on the market.

#### (i) Interest rate risk

Interest rate risk is the risk that the future cash flow of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to its long-term debt obligations with floating interest rates.

Most interest rates on loans from affiliated entities are fixed as described in Note 16. As far as bank loans are concerned, the negotiated interest is based on 6M or 3M Robor or Euribor, depending on the currency in which the loans are drawn, plus a margin of 2.75% to 3.3% pa.

Bank deposits held by the Group are short-term deposits, which makes them sensitive to changes in interest rates on the market.

The annual rate of interest of debenture loans is 7.35%, adjustable in function of the Group's performance. The interest rate was revised in 2019 until the date of issue of these financial statements to 5.25% p.a.

The Group's sensitivity analysis of interest rate risk was calculated below, taking into account the interest expense and the interest income recognized in the profit or loss for that year.

Period	Interest rate variation	Change in Group's result
31 December 2019	+/-5%	-/+ 335,223
31 December 2018	+/-5%	-/+ 428,577

# 5.2. Financial risks (continued)

#### 5.2.3. Market risk (continued)

#### (ii) Foreign exchange risk

Currency risk is the risk that the fair value of future cash flows for financial instruments will fluctuate due to exchange rate fluctuations.

The Group will be exposed to foreign exchange risk mainly on loans that are denominated in a currency other than the functional currency of the Group. The currency used on the domestic market is the Romanian leu (RON). The currency that exposes the Group to this risk is mainly EUR.

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to its operating activities (when revenue or expense is denominated in a foreign currency) and its net investments in foreign subsidiaries.

The carrying amounts of monetary assets and liabilities denominated in foreign currency at the reporting date are as follows:

31 December 2019	EUR	USD	TOTAL in RON
<i>Monetary assets</i> Cash and cash equivalents Other receivables	12,363,777 562,050	225	59,091,158 2,686,206
<i>Monetary liabilities</i> Loans Trade and other payables	(40,145,660) (5,890)	-	(191,868,154) (28,150)
Net excess/(exposure)	(27,225,723)	225	(130,118,940)
31 December 2018	EUR	USD	TOTAL in RON
<i>Monetary assets</i> Cash and cash equivalents Other receivables	15,565,911 690,939	798	72,601,102 3,222,471
<i>Monetary liabilities</i> Loans Trade and other payables	(33,175,667) (1,068)	-	(154,727,993) (4,981)
Net position	(16,919,885)	798	(78,909,401)

Sensitivity analysis for foreign exchange risk

A 5% appreciation of the RON against the EUR on 31 December 2019 would increase the Group's profit by RON 6,518,174, while a 5% depreciation of the RON against the EUR as of 31 December 2019 would have a similar, but opposite effect. The 5% sensitivity is the reasonable estimate of management of possible changes in foreign exchange rates.

Sensitivity analysis includes only monetary elements denominated in foreign currency and adjusts their translation at the end of the period for a 5% change in foreign exchange rates. This analysis assumes that all other variables, especially interest rates, remain constant.

#### (iii) Price risk

The Group is exposed to the price risk, as the value of the financial instruments may fluctuate as a result of the change in market prices. The Group is not exposed to the risk associated to the change in the price of available-for-sale financial assets.

#### 5.3. Other risks

Management cannot anticipate all the developments that could have an impact on the financial market liquidity, depreciation of financial assets and increased volatility on foreign exchange markets and the effect, if any, which it could have on the consolidated financial statements.

The management of the Group believes that it has taken all the necessary measures to support the sustainability and growth of the company's business in the current circumstances through:

- preparing the liquidity crisis strategy and laying down specific measures together with shareholders' support to address potential liquidity crises;
- constant monitoring of its liquidity position;
- short-term forecasting of its liquidity position.

#### (i) Operating risk

The process of risk assessment over the last few years on the international financial markets has affected the performance of these markets, including the Romanian financial and banking market, and raises an increased uncertainty about the future economic development. Determining the compliance with the lending agreement and other contractual obligations, as well as assessing significant uncertainties, including uncertainties associated with the Group's ability to continue its activity for a reasonable amount of time, have their own challenges. The Group's debtors could also be affected by the low liquidity level, which could also have an impact on their ability to pay their overdue loans.

#### (ii) Strategic risk

Strategic risk is the risk that one or more assumptions on which the Group's business strategy is based are no longer valid due to internal and / or external changes. Strategic risk is difficult to quantify because it refers to:

- the strategic decisions of the Group's management;
- uncertainties related to the external environment;
- the management's response level and time to changes in the internal and/or external environment;
- the quality of the IT systems etc.

#### (iii) Ownership title risk

In Romania, title to private property is guaranteed by the Constitution. However, under the Roman Civil Code, if the ownership title to an immovable property is canceled, all subsequent acts of transfer of ownership may, under certain circumstances, also be canceled.

Therefore, in theory, almost any ownership title in Romania could be exposed to a third-party risk through a litigation or claims for property restitution (either before or after the transfer of the ownership title). For the Group's management, the Group's title risk is low in the light of past history.

#### (iv) Legislative risk

The Group's economic environment is also influenced by the legislative environment.

In addition, obtaining building permits and other documents required to start residential projects can be affected by political instability as well as possible changes in the administrative organizational structure at the level of local governments where the Group intends to develop its projects.

#### (v) Taxation risk

The Romanian tax system is subject to many constant interpretations and changes. In Romania, the prescription for tax audits is 5 years.

The legislation and fiscal framework in Romania and their implementation are subject to frequent changes. Tax audits, by their nature, are similar to tax audits carried out by designated tax authorities in many countries, but may extend not only to tax issues, but also to other legislative or regulatory aspects in which the agency in question might be interested.

Moreover, tax returns are subject to verification and correction by the tax authorities for a period of five years after their registration, and therefore the Group's tax returns from 2014 to 2019 are still subject to such verifications.

# NOTE 5. RISK MANAGEMENT (continued)

# 5.3. Other risks (continued)

In accordance with the relevant tax laws, the tax assessment of a transaction conducted between affiliates is based on the concept of the market price pertaining to the respective transaction. Based on this concept, transfer pricing need to be adjusted such as to reflect the market rates set between non-affiliates acting independently in an arm's length transaction.

It is likely that the tax authorities should conduct verifications of the transfer pricing to determine whether the respective prices are arm's length and the taxable base of the Romanian taxpayer is not distorted. In case of an audit, tax authorities may request a transfer pricing file also for taxpayers not classified as large taxpayers, but which carry out transactions with affiliates, in order to determine whether the arm's length principle has been complied with.

### 5.4. Capital management

The objectives of the Group's management in regards to capital management are to protect the Group's ability to continue its activity in order to share profit to shareholders, provide benefits to other stakeholders and to maintain an optimal capital structure in order to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group's management can adjust the shareholders' share of profitability or may issue new shares to reduce debts. There were no changes in the Group's management approach to managing capital during 2019 and 2018.

# NOTE 6. PROPERTY, PLANT AND EQUIPMENT

Description	Land, Buildings, barracks	Technological equipment	apparatus and devices	Vehicles	Furniture and other non- current assets	Total
Cost		N.				
As at 31 December 2018	1,738,271	39,639	289,334	1,862,127	712,634	4,642,005
Inflows	13,455,164	201,584	171,015	213,924	832,182	14,873,869
Outflows		ı	(3,422)	(301,823)	1	(305,245)
As at 31 December 2019	15,193,435	241,223	456,927	1,774,228	1,544,816	19,210,629
Depreciation and impairment						
As at 31 December 2018	917,193	1,865	288,067	396,746	70,849	1,674,720
Inflows	115,547	27,961	53,424	394,508	137,072	728,512
Outflows		1	(3,422)	(239,129)	1	(242,551)
As at 31 December 2019	1,032,740	29,826	338,069	552,125	207,921	2,160,681
Net value						
As at 31 December 2018	821,078	37,774	1,267	1,465,381	641,785	2,967,285
As at 31 December 2019	14,160,695	211,397	118,858	1,222,103	1,336,895	17.049.948

At 31 December 2019, the Company has reclassified the land and building owned by the subsidiary One North Gate SA from investment property in property, plant and equipment for the value of RON 12,156,938, following the occupancy of the own office space.

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# NOTE 7. INTANGIBLE ASSETS

Description	Goodwill	Concessions, patents, licenses	Other intangible assets	Total
Cost				
As at 31 December 2018	22,436,396	177,705	362,359	22,976,460
Inflows Outflows	-	4,433	181,080	185,513
As at 31 December 2019	22,436,396	182,138	543,439	23,161,973
Amortization and impairment As at 31 December 2018	-	23,609	287,393	311,002
Inflows Outflows	3,180,320	38,916	134,923	3,354,159
As at 31 December 2019	3,180,320	62,525	422,316	3,665,161
Net value				
As at 31 December 2018	22,436,396	154,096	74,966	22,665,458
As at 31 December 2019	19,256,076	119,613	121,123	19,496,812

As at 31 December 2019 and 31 December 2018 other intangible assets include mainly, costs of licenses and IT software.

As at 31 December 2019, the Company recorded impairment for the goodwill value of RON 3,180,320 related to One Charles de Gaulle Residence SRL following the impairment test performed.

# NOTE 8. INVESTMENT PROPERTY

The portfolio of assets for which the Group applied IAS 40 as at 31 December 2019 is detailed as follows:

- 3-room apartment, located in Bucharest, Str. Sf. Spiridon, nr. 16, Sc. 1, Et. 6, with a useful surface area of 108.11 sq. m plus 4 balconies in surface area of 14.84 sq. m, resulting a surface area of 122.95 sq. m. The apartment was purchased in 2016 by subsidiary X-Architecture & Engineering Consult SRL;
- Land in surface area of 6,655 sq. m and related office building under construction located at Calea Floreasca, Nr. 159-165, owned by subsidiary One United Tower SA;
- Land in surface area of 4,200 sq. m and related demolished building located at Aleea Modrogan, Nr. 1A, owned by subsidiary One Modrogan SRL;
- Land in surface area of 12,000 sq. m located at Sos Pipera Tunari, 2III, owned by subsidiary One North Gate SA;
- Land in surface area of 58,795 sq. m located at Sergent Nutu Ion Street and Calea 13 Septembrie, owned by subsidiary One Cotroceni Park SRL;
- Building in surface area of 34,628 sq. m located at Sos Pipera Tunari, 2III, owned by subsidiary One North Gate SA;
- 8 apartments and 14 parking spaces owned by subsidiary One Long Term Value SRL;
- Land in surface area of 81,529 sq. m owned by subsidiary One Lake District SRL;
- Land in surface area of 5,563 sq. m owned by subsidiary One Verdi Park SRL.

# NOTE 8. INVESTMENT PROPERTY (continued)

The changes in investment property values during 2018 and 2019 were as follows:

	31 December 2019	31 December 2018
Balance as at 1 January	454,183,676	234,145,812
Acquisitions during the year	42,161,872	125,243,101
Construction during the year	58,490,860	29,147,672
Disposals during the year	(613,044)	
Reclassification from inventories	17,845,936	762,886
Reclassification to owner occupied property in fixed assets	(12,156,938)	
Decrease of fair value of investment property – 3-room apartment, useful	(12/200/000)	
surface area 122.95 sgm	(372,884)	24,214
Increase of fair value of investment property – Land in surface area of	(0/2/00/)	- 1/ 1
6,655 sqm and related office building under construction located at Calea		
Floreasca, Nr. 159-165	131,965,735	11,379,774
Increase of fair value of investment property – Land in surface area of		==/0/0////
4,200 sq. m and related demolished building located at Aleea Modrogan 1A	2,080,790	3,825,023
Increase of fair value of investment property – Land in surface area of	and prevenues prevenues	, , ,
12,000 sg. m and related building in surface area of 34,628 sg. m located		
at Soseaua Pipera Tunari nr 2/III	4,600,177	9,996,352
Increase in fair value of investment properties – eight apartments and 14	.,,	
parking lots	895,319	9,187,325
Increase/(decrease) in fair value of investment properties – land in surface		
58,795 sgm located at Strada Sergent Nutu Ion nr 44 and Calea 13		
Septembrie	32,820,114	30,471,517
Increase/(decrease) in fair value of investment properties – land in surface	//	
81,529 sgm located at Intrarea Gherghitei nr 9A	34,188,125	-
Increase/(decrease) in fair value of investment properties – land in surface		
5,563 sqm located at Strada Barbu Vacarescu nr 164	24,766,141	-
Total net increase of fair value of investment property	230,943,517	64,884,205
Balance as at 31 December	790,855,879	454,183,676

Investment property comprises land and properties held with the purpose of capital appreciation or to be rented to third parties.

# Valuation processes

The Company's investment properties were valued at 31 December 2019 by independent professionally Echinox Property Services SRL, external, independent evaluators, authorized by ANEVAR, having recent experience regarding the location and nature of the properties evaluated.

For all investment properties, their current use equates to the highest and best use. Below there is description of the valuation technique used in determination of the fair value of investment property.

# Fair value hierarchy

Based on the inputs to the valuation technique, the fair value measurement for investment property has been categorized as Level 3 fair value at 31 December 2019. This assessment is deemed appropriate considering the adjustments of the date for comparable lands and of the construction assessments. These adjustments are based on location and condition and are not directly observable. There were no transfers from levels 1 and 2 to level 3 during the year.

# NOTE 8. INVESTMENT PROPERTY (continued)

# Valuation techniques

The following table presents the valuation techniques used in the determination of the fair value of investment properties categorized as a Level 3 fair value

Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
The fair values are determined through the application of the market comparison technique. The valuation model is based on a price per square meter for both land and buildings, derived from data observable in the market, in an active and transparent market. The valuation derived by the external expert were adjusted downwards by management to take into account the legal status of certain assets.	<ul> <li>Offer price per square meter for land in Bucharest (187 Euro /square meter up to 3,400 Euro per square meter)</li> <li>Adjustments to observable offer prices to reflect deal prices, location and condition (5-10% discount for asking price, 5-20% discount for location, access and position)</li> <li>Offer price per square meter for apartments in Bucharest (2,800 EUR/sq. m up to 5,000 EUR/sq. m)</li> <li>Adjustments to observable offer prices to reflect deal prices, location and condition (2-3% discount for location, access and position)</li> </ul>	<ul> <li>The estimated fair value would increase/(decrease) if:</li> <li>Adjustments for liquidity, location, size were lower/ (higher)</li> </ul>
Discounted cash-flows (DCF) method. The valuation model based on the DCF method estimates the present value of net cash flows to be generated by a rented building considering occupancy rate and costs to be paid by the tenants. The discount rate estimation considers, inter alia, the quality of a building and its location.	<ul> <li>Exit yield: 7.00% - 8.5%</li> <li>Discount rate: 8.36% - 9.83%</li> <li>Average rent office: 9.51-17.99 EUR/sq. m/month</li> <li>Average rent retail: 13.50-30.83 EUR/sq. m/month</li> <li>Service charge: 3.5 EUR/sq. m/month</li> <li>Future vacancy: 4-7.5%</li> <li>Capex of NOI: 2%</li> <li>ERV growth: 1.5</li> </ul>	The estimated fair value would increase/(decrease) if: • Discount rates were lower/ (higher) • Costs with tenants were lower/(higher) • Annual rent per sqm was higher/(lower)
The Residual Approach of valuation is used when a property has development or redevelopment potential and it is needed when there is an element of latent value that can be released by the expenditure of money on a property. This approach assumes that a potential buyer, which normally would be a developer, will acquire the subject property as at the date of valuation in its current condition and will develop it till completion and sell.	<ul> <li>Hard costs (office):740-800 EUR/sq. m</li> <li>Hard costs for underground: 450-500 EUR/sq. m</li> <li>Obtainable rent for the retail space: 14.5-20 EUR/sq. m/month</li> <li>Obtainable rent for office space: 14.25-14.50 EUR/sq. m/month</li> <li>Rent for parking (office):60-100 EUR/sq. m/month</li> <li>Profit on Cost: ca.35%</li> </ul>	

The carrying value on 31 December 2019 of the land plots pledged is of RON 25,724,100.

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# NOTE 9. INVENTORIES

Most of the Company's subsidiaries have as object of activity the development of residential real estate projects that are sold in the normal course of business. Depending on the estimated completion and sales dates of each real estate project, considering the Group's operating cycle, in the past three years, inventory is detailed as follows:

Developer	Project name	31 December 2019	31 December 2018
One Charles de Gaulle Residence SRL One Peninsula SRL (former One Herastrau Park Residence SRL) One Peninsula SRL (former One Herastrau Park Residence SRL) One Herastrau Plaza SRL One Verdi Park SRL One Verdi Park SRL One Mircea Eliade Properties SRL One Herastrau Towers SRL Neo Floreasca Lake SRL Neo Floreasca Lake SRL Neo Timpuri Noi SRL Neo Herastrau Park SRL (former Neo Herastrau Towers SRL) Work in progress Consumables	One Charles de Gaulle One Herastrau Park One Peninsula One Herastrau Plaza One Verdi Park One Floreasca City Herastrau Towers Neo Floreasca Lake Neo Mamaia Neo Timpuri Noi Neo Herastrau Park X-Architecture	3,838,690 - 62,805,632 1,239,623 5,827,816 43,829,091 24,104,324 8,486,244 8,486,244 8,096,044 9,926,669 4,999,003 43,145 14,589	8,240,740 4,728,859 45,297,791 10,848,474 21,794,958 36,368,588 15,562,222 8,471,516 3,601,132 8,645,376
Total	-	173,210,870	164,035,958
Of which: Long term			
Short term	-	- 173,210,870	- 164,035,958

# NOTE 10. ADVANCES TO SUPPLIERS

As at 31 December 2019 and 31 December 2018, advances to suppliers are detailed as follows:

Description	31 December 2019	31 December 2018
Advances to suppliers for acquisition of goods Advances to suppliers for acquisition of services	17,763,719 28,041,406	16,872,410 9,122,200
Total	45,805,125	25,994,610
of which		ð. 
Long-term		
Short-term	45,805,125	25,994,610

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# NOTE 11. TRADE AND OTHER RECEIVABLES

As at 31 December 2019 and 31 December 2018 trade and other receivables are detailed as follows:

Description	31 December 2019	31 December 2018
Trade receivables – customers Allowances for doubtful customers Accrued receivables Contract assets	4,787,301 (26,826) 166,807 124,144,241	18,820,865 - 484,111 125,862,547
Total trade receivables	129,071,523	145,167,523
VAT receivable	38,506,275	13,581,079
Various debtors Interim dividends paid Other receivables Allowances for other receivables	4,794,222 3,498,300 344,149 (179,473)	10,276,853 16,812,515 106,784 -
Total other receivables	46,963,473	40,777,231
Total	176,034,996	185,944,754
Of which:		
Long term		-
Short term	176,034,996	185,944,754

Balances in relation to related parties are disclosed in Note 23.

Contract assets represents the amounts estimated by the management of the Group based on the application of *IFRS 15 Revenue from Contracts with Customers* provisions.

For contracts relating to the sale of property under development, the Group has generally concluded that the overtime criteria are met and, therefore, recognises revenue over time with reference to the stage of completion of the contract activity at the balance sheet.

As at 31 December 2019 and 31 December 2018, for the VAT recoverable, the Group filed refund applications. Parent company One United Properties SA acts as the representative of the single tax VAT group. The tax authorities have approved the fund application and after the control performed, the Group is in the process of collecting the amounts approved for reimbursement.

The ageing of trade receivables is analyzed in the table below:

Description	31 December 2019	31 December 2018
Receivables not due Receivables due, but not adjusted Within 90 days Between 91 and 180 days Between 181 and 365 days More than 365 days	117,744 - 52,040 654,060 1,149,035 2,814,422	2,100,343 - 11,547,992 2,024 3,409,751 1,760,755
Total	4,787,301	18,820,865

# NOTE 12. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are detailed as follows:

Description	31 December 2019	31 December 2018
Bank deposits in EUR	42,386,289	9,779,225
Bank deposits in RON		
	15,066,164	2,602,202
Bank accounts in EUR	16,703,910	62,818,627
Bank accounts in USD	851	3,504
Bank deposits in GBP	107	-
Bank accounts in RON	17,418,848	20,121,563
Petty cash – RON	171,787	153,822
Total	91,747,956	95,478,943

Also, the maturity of bank deposits is as follows:

Description	31 December 2019	Maturity	31 December 2018	Maturity
Bank deposits in EUR Bank deposits in RON	42,386,289 15,066,164	2020 2020	9,779,225 2,602,202	2019 2019
Total	57,452,453		12,381,427	

# NOTE 13. PROFIT TAX

Parent company One United Properties SA and its subsidiaries: One Peninsula SRL, One Mircea Eliade Properties SRL, One United Tower SA, X Architecture & Engineering SRL, One North Gate SA, One Herastrau Towers SRL, One Charles de Gaulle Residence SRL and One Herastrau Plaza SRL - are profit tax payers as of 31 December 2019, the other subsidiaries being micro-entities paying income tax, according to the provisions of Law no. 571/2003 regarding the Fiscal Code and the application rules. The tax rates for 2018-2019 are 16% for taxable profit and between 1% and 3% for total revenues for micro entities.

The Group's current profit tax for the years 2019 and 2018 is determined at a statutory rate of 16% based on the statutory profit adjusted by non-deductible expenses and non-taxable revenues.

The deferred profit tax as at 31 December 2019 and 31 December 2018 is determined based on the 16% tax rate, which is expected to be effective when temporary differences are reversed.

The current and deferred tax assets and liabilities are detailed as follows:

Description	31 December 2019	31 December 2018
Current profit tax liabilities Deferred tax liabilities	(2,572,757) (75,741,596)	(5,388,780) (37,507,469)
Total assets /(liabilities)	(78,314,353)	(42,896,249)

Profit tax expense for the years ended 31 December 2019 and 31 December 2018 is detailed as follows:

Description	31 December 2019	31 December 2018
Current profit tax expenses Deferred profit tax expenses	7,153,044 38,234,127	9,706,266 13,135,644
Total	45,387,171	22,841,910

# NOTE 13. PROFIT TAX (continued)

# (i) Reconciliation of effective tax rate

The numerical reconciliation between profit tax expenses and the product of accounting result and applicable profit tax rate is as follows:

	31 December 2019	31 December 2018
Gross result	242,793,847	128,961,447
16% rate	38,847,016	20,633,832
Effect of non-deductible expenses Effect of tax losses Legal reserve Other tax effects Profit tax decrease due to sponsorship expenses	7,778,609 - (379,906) 624,210 (1,482,758)	2,916,840 (5,202) (83,437) 254,700 (874,823)
Total profit tax expenses	45,387,171	22,841,910

# (ii) Deferred tax balance movements

As at 31 December 2019 and 31 December 2018, the net deferred tax assets or liabilities related to taxable differences are as follows:

	Consolidated statement of financial position		Consolidated profit or loss		Other comprehensive income	
	31 December 2019	31 December 2018	2019	2018	2019	2018
IFRS 15 effect Fair value increase of	(10,163,891)	(9,629,251)	534,640	3,051,126	-	
investment property	(65,577,705)	(27,878,218)	37,699,487	10,084,517	-	-
Deferred tax expenses / (income)		-	38,234,127	13,135,644	-	
Total deferred tax assets / (liabilities)	(75,741,596)	(37,507,469)	-	-	-	_

# (iii) Cumulative temporary differences generating deferred tax

	31 December 2019		31 Decem	ber 2018
	Cumulative temporary differences	Deferred tax liabilities / (assets)	Cumulative temporary differences	Deferred tax liabilities / (assets)
Investment property Inventories Trade and other	409,860,654 190,649,317	65,577,705 (30,503,891)	174,238,861 213,680,061	27,878,218 (34,188,810)
receivables	254,173,634	40,667,782	273,862,877	43,818,061
	854,683,605	75,741,596	661,781,799	37,507,469

# NOTE 14. EQUITY

Management monitors capital, which includes all components of equity (i.e., share capital, retained earnings and reserves). The primary objective of the parent company is to protect its capital and ability to continue its business so that it can continue to provide benefits to its shareholders and other stakeholders.

The parent company establishes the amount of capital that it imposes pro rata with risk. The parent company manages the capital structure and makes adjustments according to the evolution of the economic conditions and the risk characteristics of the underlying assets.

## (i) Share capital

As at 31 December 2019 the Group's share capital is RON 146,964,903 divided into 940,455 shares at a nominal value of RON 156,27 each. All issued shares are fully paid.

During 2019, according to Board of Directors approval, the share capital increased by RON 137,891,182.85 due to incorporation of the share premiums (RON 137,560,352.85) and share issue (RON 330,830).

# Structure of share capital

	31 December 2019		31	December 2	018	
Name of shareholder	Number of shares	Nominal value [RON]	Holding [%]	Number of shares	Nominal value [RON]	Holding [%]
Andrei Liviu Diaconescu Victor Capitanu Others	395.297 395.297 149.861	61,773,062 61,773,062 23,418,779	42.0326% 42.0326% 15.9348%	400,000 400,000 107,372	4,000,000 4,000,000 1,073,720	44.083% 44.083% 11.834%
Total	940.455	146,964,903	100.00%	907,372	9,073,720	100.00%

# (ii) Legal reserve

The legal reserve of RON 4,250,630 as at 31 December 2019 (2018: RON 1,876,220) is established in accordance with the Company Law, according to which 5% of the statutory annual accounting profit is transferred to legal reserves until their balance reaches 20% of the company's share capital. If this reserve is used wholly or partially to cover losses or to distribute in any form (such as the issuance of new shares under the Company Law), it becomes taxable.

The management of the Group does not expect to use the legal reserve in a way that it becomes taxable (except as provided by the Fiscal Code, where the reserve constituted by the legal entities providing utilities to the companies that are being restructured, reorganized or privatized can be used to cover the losses of value of the share package obtained as a result of the debt conversion procedure, and the amounts intended for its subsequent replenishment are deductible when calculating taxable profit).

The accounting profit remaining after the distribution of the legal reserve is transferred to retained earnings at the beginning of the financial year following the year for which the annual financial statements are prepared, from where it will be distributed.

# NOTE 15. BORROWINGS

The loans outstanding as at 31 December 2019 and 31 December 2018 are detailed as follows:

Description	Original Currency	31 December 2019	31 December 2018
Bonds issued	EUR	95,586,000	93,278,000
Interest related to bonds issued	EUR	233,727	319,315
Bank loans due in one year	EUR	5,104,154	8,566,781
Bank loans due in more than one year	EUR	50,581,494	52,551,983
Interest on bank loans	EUR	50,501,151	11,915
	EUR	21,199,106	12,583,203
Loans received from minority shareholders	RON	16,397,415	15,900,693
Loans received from minority shareholders	RON	10,597,415	15,500,655
Interest related to loans received from minority	FUD	46 174	14 903
shareholders	EUR	46,174	14,803
Loans received from related parties	EUR	19,117,499	-
Loans received from related parties	RON	46,994	21,772
Interest related to loans from related parties	EUR	38,025	-
Total		208,350,588	183,248,465
Of which:			
Long-term		146,167,499	145,829,983
Short-term		62,183,089	37,418,482

Detailed information about the balances and transactions with related parties are presented in Note 23. The annual interest rate of the debenture loan is 7.35% per year and it can be reduced to 6.3% per year and 5.25% per year, depending on the financial performance of the issuer. Starting 2019, the annual interest rate is 5.25%.

The Company provides the consolidated financial statements, prepared in accordance with IFRS, to the bondholders. The semi-annual and annual financial statements are audited/reviewed.

On October 2017, the Company issued a number of 20 bonds in the nominal value of EUR 1,000,000 each, collecting their equivalent value, respectively EUR 20,000,000 on November 2017. The loan maturity is 48 months from the date of issue. For this bond loan, the Company has set up a mortgage on the shares held in the following companies: One Herastrau Towers SRL, One Herastrau Plaza SRL and One Verdi Park SRL. The Bonds Agreement requires the observance of some financial indicators starting with June 30, 2018. Interest rates for bank loans are based on EURIBOR plus margins that vary from 2.75% to 4%. Some of the Group's borrowings have, among others, loan-to-value and debt service coverage ratio covenants. The Group believes there is sufficient head room to meet the covenants. They are usually secured by pledges of shares, real estate, receivables and cash at bank accounts.

# NOTE 16. TRADE AND OTHER PAYABLES

Trade and other payables are detailed as follows:

Description	31 December 2019	31 December 2018
Suppliers Accrued payables (*) Suppliers of non-current assets Performance guarantees retained from suppliers Capital recharges with shareholders Dividends Other taxes and duties Other creditors	23,661,726 8,909,655 1,294 13,499,015 - 15,284 1,202,139 249,662	11,593,656 20,156,525 5,850,787 4,838,895 - 414,749 -
Total trade and other payables Of which: Long-term	47,538,775	42,854,612
Short-term	47,538,775	42,854,612

# NOTE 16. TRADE AND OTHER PAYABLES (CONTINUED)

The normal operating cycle of the Group is three years. As a result, current assets and liabilities include items whose realization is intended and / or anticipated to occur during the normal operating cycle of the group.

- (\*) Representing the value of accepted services rendered by entrepreneurs and contractors for which invoices
  - have not yet been received at the reporting date

# NOTE 17. ADVANCES RECEIVED FROM CLIENTS

The advances received from individuals and legal entities as at 31 December 2019 and 31 December 2018 are as follows:

Description	31 December 2019	31 December 2018
Advances received from individuals	59,793,898	43,065,810
Advances received from legal entities	366,767,756	281,791,017
Total	426,561,654	324,856,827
Of which:		
Long-term		
Short-term	426,561,654	324,856,827

At the moment of signing the bilateral sales undertakings between the promissory-seller and the promissory-purchaser, the promissory-seller undertakes not to sell, not to encumber, promise or offer for sale the apartments (with / without parking spaces) to a third party.

Developer	Project name	31 December 2019	31 December 2018	
One Herastrau Towers SRL One Herastrau Plaza SRL One Charles de Gaulle Residence SRL One Peninsula SRL One Mircea Eliade Properties SRL One North Gate SA One Verdi Park SRL One Cotroceni Park SRL One Lake District SRL Neo Floreasca Lake SRL Neo Floreasca Lake SRL Neo Timpuri Noi SRL Neo Herastrau Park SRL Other advances form clients (architecture)	One Herastrau Towers One Herastrau Plaza One Charles de Gaulle One Peninsula One Mircea Eliade One North Gate One Verdi Park One Cotroceni Park One Cotroceni Park One Lake District Neo Floreasca Lake Neo Mamaia Neo Timpuri Noi Neo Herastrau Park	46,702,386 752,453  89,241,410 84,088,719  29,888,625 105,733,111 28,887,486 10,514,800 8,136,746 17,950,431 4,665,487	38,366,752 3,280,558 52,704 81,741,364 65,096,986 2,343,996 26,044,173 74,224,061 - 10,563,068 12,599,677 10,489,991 - 53,497	
Total		426,561,654	324,856,827	

# NOTE 18. NET INCOME FROM INVENTORY PROPERTY

Contract revenue results from the development of apartments.

The revenues from sales of inventory property are detailed below:

Description	2019	2018
Sales of inventory property – One Peninsula, One Charles de Gaulle		
Residence and One Herastrau Plaza	4,637,892	78,316,669
Contract revenues - One Herastrau Towers	39,907,880	558,136
Contract revenues - One Peninsula	286,122	26,680,252
Contract revenues - One Herastrau Plaza	-	72,035,893
Contract revenues - One Verdi Park	1,948,571	364,968
Contract revenues - One Mircea Eliade Properties	75,840,297	31,185,912
Contract revenues - Neo Floreasca Lake	125,970	1,345,753
Contract revenues - Neo Timpuri Noi	10,727,526	2,076,990
Contract revenues - Neo Mamaia	13,951,894	7,104,921
Total revenues	147,426,152	219,669,494

The Group's revenue includes revenue from construction contracts that are recognised over time by reference to the stage of completion of the contract with the customer.

At 31 December 2019, the aggregate amount of the transaction price allocated to unsatisfied performance obligations on construction contracts was RON 389,046,037 (2018: RON 299,769,512).

The cost of sales of inventory property is detailed below:

Description	2019	2018
Cost of sales of inventory property – One Peninsula, One Charles de Gaulle Residence and One Herastrau Plaza Contract cost - One Herastrau Towers	16,325,320 25,787,466	43,342,789 321,159
Contract cost - One Peninsula Contract cost - One Herastrau Plaza Contract cost - One Verdi Park	52,925 - 1,249,123 52,155,893	26,697,681 50,752,202 413,569 22,049,496
Contract cost - One Mircea Eliade Properties Contract cost - Neo Floreasca Lake Contract cost - Neo Timpuri Noi Contract cost - Neo Mamaia	107,038 7,342,365 7,928,853	1,316,709 2,003,256 5,706,748
Total cost of sales	110,948,983	152,603,609

# NOTE 19. SALES BROKERAGE EXPENSES AND OVERHEAD EXPENSES

Description	2019	2018
Sales brokerage commissions	2,111,831	2,626,147
Total	2,111,831	2,626,147

Sales brokerage commissions are recorded and paid for signing bilateral purchase undertakings of apartments.

# NOTE 20. GENERAL AND ADMINISTRATIVE EXPENSES

The general and administrative expenses in 2019 and 2018 are detailed as follows:

Description	2019	2018
Bank commissions and similar charges	98,089	47,575
Commissions, fees and legal consultancy	1,924,244	653,225
Contractors	2,903,648	145,105
Fuel, office equipment and similar	947,544	810,602
Amortization of fixed assets	782,492	544,284
Fit out expenses not included in cost of sales	842,953	1,332,794
Power and water	788,475	155,933
Protocol, advertising and publicity	3,179,841	731,456
Taxes and duties	629,178	319,494
Accounting, audit and consultancy services	1,792,694	1,097,564
Valuation services	50,979	-
Consultancy in intermediation of purchase and rent of investment		
property	1,135,961	564,815
Administration services	906,439	-
Other expenses with third party services	356,075	872,417
Salaries and similar contributions	3,459,426	791,161
Postage and telecommunication expenses	103,043	75,446
Transport and travels	642,953	168,346
Sundry rentals	496,482	424,807
Recruitment	63,555	
Insurance	186,813	75,146
Total	21,290,884	8,810,170

# NOTE 21. OTHER OPERATING EXPENSES

Other operating expenses in 2019 and 2018 are detailed as follows:

Description	2019	2018
Donations granted Bad debts written off Expense with provisions and allowance for impairment Contractual penalties Other operating expenses	1,482,758 - 3,386,619 235,464 164,167	874,823 17,155 2,301,053 134,730 159,174
Total	5,269,008	3,486,935

# NOTE 22. NET FINANCIAL RESULT

The financial income and expenses in 2019 and 2018 are detailed as follows:

Description	2019	2018
Interest income Foreign exchange income	284,755 4,313,895	135,435 4,257,557
Total financial income	4,598,650	4,392,992
Interest expenses Foreign exchange expenses	6,989,214 7,594,200	8,706,976 4,720,956
Total financial expenses	14,583,414	13,427,932
Total net financial result	(9,984,764)	(9,034,940)

# NOTE 23. RELATED PARTIES

As at 31 December 2019 the Group's related parties are:

Name	Country	Type of affiliation
Andrei Liviu Diaconescu	Romania	Shareholder and key management personnel
Victor Capitanu	Romania	Shareholder and key management personnel
Vinci Invest SRL	Romania	Other related party
Liviu Investments SRL	Romania	Other related party
Lemon Interior Design SRL	Romania	Other related party
Smart Capital Investments SA	Romania	Other related party
Ploiesti Logistics SRL	Romania	Other related party
Reinvent Energy SRL	Romania	Associate
DR Consulting & Other Services		
SRL	Romania	Other related party
Lulav Consult SRL (legal		Key management personnel (Chief of Board of
represented by David Hay		Directors, replaced in April 2019 by Dragos-Horia
Flusberg)	Romania	Manda)
Dragos-Horia Manda	Romania	Key management personnel
-		Key management personnel, minority shareholder of
Gabriel-Ionut Dumitrescu	Romania	the Group
Adriana-Anca Anton	Romania	Key management personnel
Mihai-Andrei Ionescu	Romania	Key management personnel
Ciprian Nicolae	Polonia	Key management personnel
Raluca-Elena Dragan	Romania	Key management personnel

In its normal course of business, the Group carries out transactions with the key management personnel (executive management and directors). The volume of such transactions is presented in the table below:

Key management personnel compensation	31 December 2019	31 December 2018
Short - term employee benefits	559,135	285,023

The following tables provides the total amount of transactions that have been entered into with related parties during 2019 and 2018, as well as balances with related parties as at 31 December 2019 and 31 December 2018:

		Statement of fir (Amounts ow	nancial position /ing (to)/from)
	-	31 December	31 December
Nature of balances	Related party categories	2019	2018
Receivables and other receivables related to goods			
and services sold	Key management personnel of the Group	8,739	-
÷.	Associates	-	-
	Other related parties	284,869	-
Advances paid for purchases	Sentandolaria en succedada de este estada a descalaria.		
of goods and services	Key management personnel of the Group	-	
2	Associates	4,136,889	4,007,890
	Other related parties	10,040,123	5,168,127
Payables related to goods and			
services paid	Key management personnel of the Group	-	-
	Associates	4,672,601	1 <del></del>
	Other related parties	1,905,428	2,452
Dividends paid during the			
year, net of tax	Key management personnel of the Group	21,972,592	11,567,166
• Subscription • Announce and Annother	Associates	-	-
	Other related parties	-	

# NOTE 23. RELATED PARTIES (CONTINUED)

		Income stat (Income/(ex	
Nature of transactions	Related party categories	2019	2018
Sales of goods and services	Key management personnel of the Group Associates	-	-
Purchases of various goods	Other related parties	80,759	11,677,129
and services	Key management personnel of the Group	-	-
	Associates	13,003,747	-
	Other related parties	4,474,419	1,222,889

Loans from related parties		Interest expenses	Amounts owed to related parties
Companies – Other related parties	2019 2018	38,025	19,155,524
	2019	-	46,994
Key management personnel of the Group:	2018	-	21,772
Total loans from related parties	2019	38,025	19,202,518
	2018	-	21,772

# **NOTE 24. SUBSEQUENT EVENTS**

In order to reduce the mass spread of the COVID-19 virus throughout the country, the Romanian government declared a state of emergency on 16 March 2020 for a period of 30 days, which was subsequently extended by another 30 days until 15 May 2020.

The rapid evolution of the COVID-19 virus and its economic and social impact in Romania and globally may lead to revisions of the estimates used in determining the value of assets and liabilities in the next financial year. Considering the information existing at the date of these financial statements, no elements were detected according to which the Group's management considers that the value of assets and liabilities as of 31 December 2019 will be significantly changed as a result of COVID-19.

The group's management analyzed and identified the potential risks that the group faces during the state of emergency and in the following months following the state of emergency. He developed various scenarios and stress tests, to constantly assess and monitor the various ways of debt coverage during the period, as well as to continue to comply with the requirements imposed by the group's creditors. Despite the fact that the situation is very dynamic, the group's conclusion is that, at present, the liquidity risk for the group and the risk of not respecting agreements with creditors are not significant.

However, due to the long-term impact, there is a risk that the group's profitability in the coming years will be affected by events and the global and national economic evolution generated by this virus and the necessity for review of key assumptions and estimates, which could potentially lead to significant adjustments of the net book value of assets and liabilities during the course of 2020. In particular, it may become necessary to revisit the estimates and assumptions used in the determination of the fair value of investments property and trade receivables. However, due to the significant dynamics of the situation, the impact may not be reliably estimated.

At the date of these financial statements, the group continues to fulfill its obligations according to the due dates and to apply the principle of continuity of activity in the preparation of the financial statements.

During 2020, the Company changed its ownership in the share capital of One United Tower SA from 99.99% at 31 December 2019 to 70% and in the share capital of One North Gate SA from 72.13% at 31 December 2019 to 56.7%.

# NOTE 24. SUBSEQUENT EVENTS (CONTINUED)

During 2020, the Company acquired shares in the share capital of:

Neo Properties Development SA, increasing its ownership from 70% at 31 December 2019 to 82.35%;
One Peninsula SRL, increasing its ownership from 90% at December 2019 to 99.99%.

On April 2020, subsidiary One Lake District SRL acquired a land plot with an area of 1,600 sqm located in Bucharest for a price of EUR 210,000.

# NOTE 25. COMMITMENTS

Through the contracts concluded with the clients, the Group undertakes to deliver on time, state-of-the-art apartments forming the object of the concluded contracts. Other obligations resulting from the contracts concluded with clients: the apartments were not and are not removed from the civil circuit; are not the subject of any rental agreement; are not the subject of any litigation; are not subject to any form of forced execution; does not constitute contribution to the set-up of any commercial company; is not alienated or mortgaged; is free from any liens.

The Group has no significant capital commitments at 31 December 2019 (2018: none).

# NOTE 26. CONTINGENCIES

There are several lawsuits in which the Group entities are involved in the normal course of business, which in case of negative outcome, may have an effect on the Group's operations. However, the Group does not anticipate significant impact based on the status of these lawsuits at the issue date.

The Group in the normal course of business has given warranties for the quality of the apartments for 3 years and is obliged by the local legislation to guarantee the construction design on the entire lift time of the construction. Provision is made for the Directors' best estimate of all known legal claims and all legal actions in progress. The Group takes legal advice as to the likelihood of success of claims and actions and no provision is made where the Directors consider, based on that advice, that the action is unlikely to succeed.

Starting with October 2019, the Romanian tax authorities carried out a control for the VAT refund that covers the amounts requested for refund until 31 May 2019 inclusive. This control was completed in April 2020 and the Company is in process of collecting the amounts approved for reimbursement. The amounts declined are insignificant for the group, representing approximately 1% from the total amount requested for refund, however the Company intends to challenge them in front of the authorities.

# NOTE 27. FAIR VALUE HIERARCHY

The Group holds financial instruments that are not measured at fair value in the statement of financial position. For financial instruments such as cash and cash equivalents, trade and other receivables, the management of the Group has estimated that their carrying amount is the approximation of their fair value. The fair value of these types of instruments was determined as level 3 in the fair value hierarchy.

The available-for-sale financial assets have been measured at fair value using the level 1 fair value method.

Financial liabilities that are not measured at fair value are loans with a contractual maturity of less than one year, debts to employees, trade payables and other debts and qualify for level 3 in the fair value hierarchy.

The tables below present the classification and hierarchy of the fair value of financial instruments as at 31 December 2019 and 31 December 2018.

ONE UNITED PROPERTIES SA AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED AT 31 DECEMBER 2019 (Amounts are expressed in RON, unless otherwise mentioned)

NOTE 27. FAIR VALUE HIERARCHY (CONTINUED)

31 December 2019	Classification of financial instruments	ancial instrume	ıts		Fair valu	Fair value hierarchy		
	Investment property, trade receivables, other receivables, cash and cash equivalents	Available- for-sale	Other financial liabilities	Level 1	C leve	1 evel 3		
Financial assets not carried at fair value					1		IOIGI	
Trade receivables	4,787,301	ī	U	1	1	4,787,301	4,787,301	
Other receivables	38,506,275	1	ť	I	ī	38,506,275	38,506,275	
cash and cash equivalents	91,747,956	1	1	1	ı.	91,747,956	91,747,956	
Financial liabilities carried at fair value								
Financial liabilities not carried at fair value								
Short-term loans		62,183,089	,		T	62,183,089	62,183,089	
Long-term loans	1	146,167,499	ĩ	·	ĩ	146,167,499	146,167,499	
irade and other payables		47,538,775	ı	ų	ī	47,538,777	47,538,775	

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ONE UNITED PROPERTIES SA AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED AT 31 DECEMBER 2019 (Amounts are expressed in RON, unless otherwise mentioned)

NOTE 27. FAIR VALUE HIERARCHY (CONTINUED)

	Classification of financial instruments	inancial instrur	nents		Fair value hierarchy	hierarchy	
tra	Investment property, trade receivables, other receivables, cash and cash equivalents	Available- for-sale	Available- Other financial for-sale liabilities	Level 1	Level 2	Level 3	Total
Financial assets not carried at fair value							
Trade receivables	18,820,865	Т	1	ä	3	18,820,865	18,820,865
Other receivables	13,581,079	ı	1	ĩ	,	13,581,079	13,581,079
Cash and cash equivalents	95,478,943	ï	L	ī	L	95,478,943	95,478,943
Financial liabilities carried at fair value							
Financial liabilities not carried at							
Short-term loans	ų	37,418,482	1	b	ı	37,418,482	37,418,482
Long-term loans	1	145,829,983	1	ĩ	ł	145,829,983	145,829,983
Trade and other payables		42,854,612	ų	ı	ı	42,854,612	42,854,612

The consolidated financial statements were approved by the Management of the Company, authorized for issue on 18 May 2020 and signed on its behalf by:

Victor Capitanu Administrator

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The consolidated financial statements of the Group as at 31 December 2018 and for the year ended 31 December 2018



# ONE UNITED PROPERTIES SA and subsidiaries

Consolidated financial statements for the year ended 31 December 2018

Prepared in accordance with International Financial Reporting Standards as adopted by the European Union

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# Deloitte.

Deloitte Audit S.R.L. Clădirea The Mark Tower Calea Griviței nr. 82-98 Sector 1, 010735 București, România

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# **INDEPENDENT AUDITOR'S REPORT**

To the Shareholders, Group One United

# Opinion

- We have audited the consolidated financial statements of One United Properties S.A. and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2018 and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of consolidated cash flows for the year then ended, including a summary of significant accounting policies and notes to the consolidated financial statements.
- 2. In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the International Financial Reporting Standards ("the IFRS") as endorsed by the European Union.

# **Basis for Opinion**

3. We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under this law and regulation are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

- 4. Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the International Financial Reporting Standards as endorsed by the European Union and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.
- 5. In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- 6. Those charged with governance are responsible for overseeing the Group's financial reporting process.

Numele Deloitte se referă la organizația Deloitte Touche Tohmatsu Limited, o companie cu răspundere limitată din Marea Britanie, la firmele membre ale acesteia, în cadrul căreia fiecare firmă membră este o persoană juridică independentă. Pentru o descriere amănunțită a structurii legale a Deloitte Touche Tohmatsu Limited și a firmelor membre, vă rugăm să accesați www.deloitte.com/ro/despre

# Deloitte.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

- Our objectives are to obtain reasonable assurance about whether the consolidated financial 7. statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.
- As part of an audit in accordance with ISAs, we exercise professional judgment and maintain 8 professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions. misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit . procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting . estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial • statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial information of the entities or ٠ business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.
- 9 We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

elsitte Ander SRL

Deloitte Audit SRL Bucharest, Romania 18 October 2019

Autoritatea Pentru Supravegherea Publică a Activității de Audit Statutar (ASPAAS)

Auditor financiar: Mirea Ioana Alina Registru Public Electronic: AF1504

Autoritatea Pentru Supravegherea Publică a Activității de Audit Statutar (ASPAAS) Auditor financiar: Deloitte Audit S.R.L. Registru Public Electronic: FA25

Consolidated financial statements for year ended at 31 December 2018 (Amounts are expressed in RON, unless otherwise mentioned)

# **Consolidated statement of financial position**

N	ote	December 31, 2018	December 31, 2017 Restated*	December 31, 2016 Restated*
ASSETS				
Investments in associates Property, plant and equipment	7 7 8 6	22,436,396 229,062 454,183,676 3,569 2,967,285	19,256,076 60,748 234,145,812 2,520 532,501	- 57,221 54,107,441 - 539,422 6,910,410
Available-for-sale financial assets Total non-current assets	-	479,819,988	253,997,657	<u>61,614,494</u>
Current assets Inventories Advance payments to suppliers Trade receivables Other receivables Prepayments Cash and short term deposits Total current assets TOTAL ASSETS	9 10 11 11 12	164,035,958 25,994,610 145,167,523 40,777,231 273,537 95,478,943 471,727,802 951,547,790	111,256,185 12,136,038 62,173,060 15,906,752 46,672 124,053,408 <b>325,572,115</b> <b>579,569,772</b>	81,621,425 9,679,305 110,875,494 2,741,014 9,449 64,856,808 <b>269,783,495</b> <b>331,397,989</b>
EQUITY AND LIABILITIES				
Share premium	14 14 14	9,073,720 93,693,129 1,876,220 - 244,390,045	8,707,920 45,101,487 1,354,736 - 157,475,892	8,000,000 - 478,966 3,258,462 30,183,748
Equity attributable to owners of the		349,033,114	212,640,035	41,921,176
Group Non-controlling interests Total equity		6,986,510 <b>356,019,624</b>	1,539,880 <b>214,179,915</b>	(151,343) <b>41,769,833</b>
Non-current liabilities Loans and borrowings Provisions Deferred tax liabilities Total non-current liabilities	15 13	145,829,983 97,970 37,507,469 <b>183,435,422</b>	93,544,815 - 24,371,825 <b>117,916,640</b>	392,888 - 6,103,056 <b>6,495,944</b>

Consolidated financial statements for year ended at 31 December 2018 (Amounts are expressed in RON, unless otherwise mentioned)

# Consolidated statement of financial position (continued)

Current liabilities				
Employee benefits		260,283	221,743	95,135
Loans and borrowings	15	37,418,482	59,479,332	34,153,817
Trade and other payables	16	42,854,612	12,553,735	5,620,704
Deferred income		1,313,760	1,672,793	-
Current tax liabilities	13	5,388,780	4,727,580	72,698
Advance payments from customers	17	324,856,827	168,818,034	243,189,858
Total current liabilities		412,092,744	247,473,217	283,132,212
Total liabilities		595,528,166	365,389,857	289,628,156
TOTAL EQUITY AND LIABILITIES		951,547,790	579,569,772	331,397,989

\*refer to note 4.13 Changes in opening balance.

The consolidated financial statements from pages 3 to 59 were approved by the Management of the Company, authorised for issue on 18 October 2019 and signed on its behalf by:

Victor Copitanu Administrator

# Consolidated statement of profit or loss and other comprehensive income

No	ote	31 Dec 2018	31 Dec 2017 Restated*
Revenues from sales of inventory property	18	219,669,494	148,567,117
	18	(152,603,609)	(89,915,826)
Net income from inventory property		67,065,885	58,651,291
Revenues from rentals, service charge and similar		24,587,564	4,321,769
Cost of rental revenues, service charge and similar		(8,110,483)	(575,094)
Net rental income		16,477,081	3,746,675
	8	64,884,205	101,228,719
	19	(2,626,147)	(1,638,432)
Administrative expenses 2	20	(8,810,170)	(5,701,258)
Other operating income		259,576	353,425
other operating expenses	21	(3,486,935)	(726,837)
Gains on disposal of financial assets		4,232,892	3,412,752
Operating profit		137,996,387	159,326,335
T manoral moone	22 22	4,392,992 (13,427,932)	2,875,618 (4,160,358)
	<i>LL</i>	128,961,447	158,041,595
Result before tax		120,901,447	138,041,333
Income tax expense	13	(22,841,910)	(24,985,912)
Profit for the period		106,119,537	133,055,683
Attributable to:			
Owners of the Group		100,419,744	130,807,063
Non-controlling interests		5,699,793	2,248,620
Other comprehensive income that are or may be reclassified s	subse	quently to prof	it or loss
Available-for-sale financial assets – fair value		-	(3,258,462)
Deferred tax on gains on fair value measurement of		-	521,354
available for sale financial assets			
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		106,119,537	130,318,575
Attributable to:		100,419,744	128,069,955
Owners of the Group		100,419,744	2 249 620

\*refer to note 4.13 Changes in opening balance.

Non-controlling interests

The consolidated financial statements from pages 3 to 59 were approved by the Management of the Company, authorised for issue on 18 October 2019 and signed on its behalf by: Victor Capitanu - Administrator

2,248,620

5,699,793

Consolidated financial statements for year ended at 31 December 2018

(Amounts are expressed in RON, unless otherwise mentioned)

# **Consolidated statement of changes in equity**

	Share	<u>Share</u>	Legal reserves	Fair value	Retained	Non-controlling	Total equity
	capital	premiums		reserves	earnings	interests	
Balance at January 1, 2017	8,000,000		478,966	3,258,462	23,645,777	371.851	35 755 056
Effect of restatement*	ı	ı		1	5 187 160	101 2021	
Balance at January 1, 2017 (restated *)	8.000.000	•	178 066	2 750 467	DULT 2010	(+CT'C7C)	40 <i>6</i> ,8ca,4
Total comprehensive income			000001	204/002/0	20,021,331	(121,343)	40,414,022
Profit of the period	ï	ï					
Effect of restatement*				ı	160,850,091	2,597,759	165,235,850
Profit of the seried (sector 1 *)	I	ĩ	1	1	(31,831,028)	(349,139)	(32,180,167)
Provid of the period (restated )	ī	'	1	ı	130,807,063	2.248.620	133.055 680
Other comprehensive income	ī	1	ï	(3.258 462)	521 354		
Transactions with the Group's owners				120100100	+00/140	ı	(21,131,1U8)
Dividends	1	1	1		(1 804 680)		11 004 500
Issue of ordinary shares	707.920	45.101.487			1000100111	Ĩ	(1,004,003)
Legal reserves			875 770	6	- 1001		45,809,407
Changes in non-controlling interests				ſ	(011,610)	ī	•
Non-controlling interest without change in control	ļ	1		1	L		
Effect of restatement*	a.	I		i	( L)	(042,340)	(649,933)
Non-controlling interest without change in control (restated*)						799'74	41,8/4
Non-controlling interest related to acquisition of subsidio-sign	L	l	I	1	I	(608,059)	(608,059)
	1	1		ı	ı	50,662	50,662
balance as at December 31, 2017	8,707,920	45,101,487	1,354,736		184,124,766	2,370,332	241,659,241
Lifect of restatement*	•	1	,		(26,648,874)	(830.452)	(24.479.326)
Balance as at December 31, 2017 (restated *)	8,707,920	45,101,487	1,354,736		157,475,892	1,539,880	214,179,915
Total comprehensive income							
Profit of period	ı	,	,	2	100 410 744	COF 002 3	
Transactions with the owners of the Group					++//CT+/00T	567,660,C	100,119,537
Dividends	1	'	1	1	(13 757 078)		1000 030 01/
Issue of ordinary shares	365,800	48.591.642	,	1	(		(070'7C7'CT)
Legal reserves	1	-	521 484	1	(101 101)	ı	48,301,442
Changes in non-controlling interests					(104,404)		
Non-controlling interest without change in control	I	ĩ	,	1	167 971	(753 162)	- 710
Non-controlling interest related to acquisition of subsidiaries	I	1	,	1	1101		14,/30
Balance as at December 31, 2018 //	9,073,720	93,693,129	1.876.220		244 390 045	6 096 E10	
*rofor to noto A 10 Changes in adding to Later					C+0'000'4+-3	0100000	300,U13,024

\*refer to note 4.13 Changes in opening balance

The consolidated financial state from pages 3 to 59 were approved by the Management of the Company, authorized for issue on 18 October 2019 and signed on its behalf by Victor Capitanu - Administrator

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# Consolidated statement of changes in equity (continued)

During the year 2018, share capital increased from RON 8,707,920 to RON 9,073,720 (refer to Note 14).

The Company distributed and paid in 2018 dividends in the amount of RON 13,252,028 for prior period results. Also, an amount of RON 16,812,515 was distributed as interim dividends, according to the local legislation (based on the statutory half year results). These were fully paid in 2018. The amount was included the current financial statements in the balance sheet position "Other receivables". In april 2019, final distribution of 2018 dividends was done in the amount of RON 43,753,912.

# **ONE UNITED PROPERTIES SA AND SUBSIDIARIES** Consolidated financial statements for year ended at 31 December 2018 (*Amounts are expressed in RON, unless otherwise mentioned*)

# **Consolidated statement of cash flows**

	Note	31 Dec 2018	31 Dec 2017
Cash flows from operating activities			
Result for the year		106,119,537	133,055,680
Adjustments for:		100,119,937	133,033,080
Depreciation of property, plant and equipment	6	1,294,268	261,598
Amortization of intangible assets	7	109,197	119,840
Allowances for current assets - receivables		17,155	
Allowances for current assets - inventories		2,301,053	_
Increase/(decrease) in provisions		97,970	-
Increase in fair value of investment property	8	(64,884,205)	(101,228,719)
Gains on sale of financial assets		(4,232,892)	(3,412,752)
Gain on sale of property, plant and equipment		(12,551)	(-, · ==, · ==, ·
Interest expense	22	8,706,976	842,728
Interest income	22	(135,435)	(41,596)
Income tax expenses	13	22,841,910	24,985,912
Changes in working capital		n an	
(Increase)/Decrease in trade and other receivables		(121,967,532)	7,289,958
(Increase)/Decrease in inventories		(55,843,713)	26,579,555
Increase/(Decrease) in trade and other payables		185,914,555	(98,125,614)
Income tax paid		(9,045,066)	(2,062,261)
Net cash flows from operating activities		71,281,227	(11,735,671)
Acquisition of property, plant and equipment	6	(3,290,324)	(254,677)
Acquisition of intangible assets	7	(278,526)	(123,367)
Acquisition of investment property	8	(154,390,773)	(78,809,652)
Proceeds from the sale of available-for sale financial assets		4,232,892	7,064,700
Acquisition of shares in subsidiaries		(3,180,320)	(19,256,076)
Interest received		135,435	41,596
Net cash flows used in investing activities		(156,771,616)	(91,337,476)
Proceeds from issues of bonds		-	92,862,000
Proceeds from loans and borrowings		105,494,138	38,499,526
Repayment of borrowings		(75,269,820)	(12,884,111)
Dividends paid		(13,252,028)	(1,804,689)
Proceeds from issue of share capital and share premium		48,957,442	45,809,407
Interest paid		(9,013,808)	(212,387)
Net cash from financing activities		56,915,924	162,269,746
Not changes in each and each equivalents			
Net changes in cash and cash equivalents		(28,574,465)	59,196,599
Cash and cash equivalents at the beginning of the year		124,053,408	64,856,809
Cash and cash equivalents at the end of the year	12	95,478,943	124,053,408

The consolidated financial statements from pages 3 to 59 were approved by the Management of the Company, authorized for issue on 18 October 2019 and signed on its behalf by:

Victor Capitant - Administrator

# NOTE 1. CORPORATE INFORMATION

These financial statements are the consolidated financial statements of One United Properties SA and its subsidiaries (collectively, the Group) for the year ended 31 December 2018.

The parent company, **One United Properties SA ("the Company")**, was established in 2007 as a limited liability company, according to Law no. 31/1990, having as object of activity development and sale of real estate properties. The Company is registered with the tax authorities under fiscal code RO22767862 and is registered with the Trade Registry under no. J40/21705/2007. The registered office of the Company is in Bucharest at Bd. Dacia nr. 56, Corp A, Parter.

The share capital of the parent company is RON 9,073,720 divided into 907,372 shares at a nominal value of RON 10 per share. One United Properties SA is majority owned by Messrs. Andrei Diaconescu and Victor Capitanu holding 44.08% each and other shareholders holding 11.84%. All share capital is paid in full.

The object of activity of the Group consists in (1) development and sale of residential units, (2) development and leasing of offices, and (3) investment in real estate in Bucharest, Romania.

Group companies	Activity	% ownership as at December 31, 2018	% ownership as at December 31, 2017	Registered office
One United Properties	Real estate			Bucharest, Sector
SA (former One United	developer in	Parent	Parent	2, Bulevardul
Properties SRL)	Bucharest			Dacia, nr. 56
One Modrogan SRL	Real estate			Bucharest, Sector
(former One Downtown	developer in	99.99%	99.90%	2, Bulevardul
Properties SA)	Bucharest			Dacia, nr. 56
One Peninsula SRL	Real estate			Bucharest, Sector
(former One Herastrau	developer in	90.00%	99.80%	2, Bulevardul
Park Residence SA)	Bucharest			Dacia, nr. 56
One Charles de Gaulle	Real estate			Bucharest, Sector
Residence SRL	developer in	99.99%	92.00%	2, Bulevardul
Residence SKL	Bucharest		8	Dacia, nr. 56
	Real estate			Bucharest, Sector
One Herastrau Plaza SRL	developer in	98.00%	98.00%	2, Bulevardul
	Bucharest			Dacia, nr. 56
One Verdi Park S.R.L.	Real estate			Bucharest, Sector
(former One Floreasca	developer in	90.00%	90.00%	2, Bulevardul
Properties SRL)	Bucharest			Dacia, nr. 56
	Architecture			
V Arbitactura 8	services for			Bucharest, Sector
X Arhitecture & Engineering Consult SRL	group and	80.00%	80.00%	2, Bulevardul
	non-group			Dacia, nr. 56
	projects			
One Dorobanti	Real estate			Bucharest, Sector
Properties SRL	developer in	7 <del></del>	98.00%	2, Bulevardul
FTOPETTIES SNL	Bucharest			Dacia, nr. 56

The companies from the group are detailed as follows:

Consolidated financial statements for year ended at 31 December 2018 (Amounts are expressed in RON, unless otherwise mentioned)

# NOTE 1. CORPORATE INFORMATION (continued)

Group companies	Activity	% ownership as at December 31, 2018	% ownership as at December 31, 2017	Registered office
One Mircea Eliade Properties SRL (former One Primaverii Properties SRL)	Real estate developer in Bucharest	99.98%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
One Long Term Value SRL (former One RCHI Properties SRL)	Real estate developer in Bucharest	98.00%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
One Herastrau Towers SRL	Real estate developer in Bucharest	98.00%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
One Cotroceni Park SRL (former One Herastrau Properties SRL)	Real estate developer in Bucharest	80.00%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Skia Real Estate SRL	Operational services – project development	51.00%	51.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
One District Properties SRL	Real estate developer in Bucharest	98.00%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
One North Gate SA (former One Office Properies SA)	Real estate developer in Bucharest	73.80%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
One United Tower SRL	Real estate developer in Bucharest	96.48%	98.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Neo Properties Development SA	Real estate developer in Bucharest	70.00%	70.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Neo Floreasca Lake SRL	Real estate developer in Bucharest	60.00%	60.00%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Neo Mamaia SRL	Real estate developer in Bucharest	69.98%	69.98%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Neo Timpuri Noi SRL	Real estate developer in Bucharest	69.98%	69.98%	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Neo Dorobanti SRL	Real estate developer in Bucharest	69.98%	-	Bucharest, Sector 2, Bulevardul Dacia, nr. 56
Neo Downtown SRL	Real estate developer in Bucharest	69.98%	-	Bucharest, Sector 2, Bulevardul Dacia, nr. 56

# NOTE 1. CORPORATE INFORMATION (continued)

In August 2018, One Herastrau Park Residence bought the land located in Bucharest, 15 Intrarea Navigatorilor Street, District 1-surface area 1,053 mp and 25, Bucharest Tarmului Street, District 1-surface area of 24,804 mp.

In September and October 2018, subsidiaries Neo Mamaia SRL and One Herastrau Towers SRL respectively obtained the building permit for the construction of residential projects.

In Q4 2018, subsidiary One Cotroceni Park SRL (former One Herastrau Properties SRL) purchased a land with an area of 56,211 sqm to Calea 13 Septembrie and Nutu Ion street.

In Q4 2018, the One Charles de Gaulle Residence project was finalized. For most of the apartments final sale contracts were signed.

# NOTE 2. GENERAL INFORMATION

# 2.a. Basis of preparation

The Group has prepared consolidated financial statements which comprise the consolidated statement of financial position, consolidated statement of profit and loss and other comprehensive income, consolidated statement of cash flows and consolidated statement of changes in equity for the year ended December 31, 2018, notes to the consolidated financial statements which comprise a summary of significant accounting policies and other explanatory information.

These consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Union (issued by the International Accounting Standards Board), applicable at the date of the Group's annual reporting, December 31, 2018.

The accompanying consolidated financial statements are based on the statutory accounting records of the Group, adjusted and reclassified in order to obtain a fair presentation, according to IFRS. The consolidated financial statements provide comparative information in respect of the previous period. In addition, the Group presents a statement of financial position at the beginning of the current period when there is a retrospective restatement, or a reclassification of items in financial statements (see note 4.13).

The Group's financial statements have been prepared on a historical cost basis, except for investment property and available for sale financial assets (where the case) that have been measured at fair value. The consolidated financial statements are presented in RON, except where otherwise indicated.

# 2.b. Going concern

These financial statements are prepared on a going concern basis, which means that the Group will continue its activity in the foreseeable future, the current results estimated by the management of the companies and shareholders being considered solid.

Consolidated financial statements for year ended at 31 December 2018 (Amounts are expressed in RON, unless otherwise mentioned)

# NOTE 2. GENERAL INFORMATION (continued)

# 2.c. New IFRS pronouncements

# a) Changes in accounting policy and disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following amended IFRSs which have been adopted by the Group as of 1 January 2018:

# **IFRS 9 Financial Instruments**

The final version of IFRS 9 Financial Instruments reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Management has made an assessment of the effect of the standard and considers the impact is not significant.

# IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a five-step model that will apply to revenue earned from a contract with a customer (with limited exceptions), regardless of the type of revenue transaction or the industry. The standard's requirements will also apply to the recognition and measurement of gains and losses on the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., sales of property, plant and equipment or intangibles). Extensive disclosures will be required, including disaggregation of total revenue; information about performance obligations; changes in contract asset and liability account balances between periods and key judgments and estimates. Management has assessed the adoption of IFRS 15 and there is no significant quantitative impact on the Group figures.

# IFRS 15: Revenue from Contracts with Customers (Clarifications)

The objective of the Clarifications is to clarify the IASB's intentions when developing the requirements in IFRS 15 Revenue from Contracts with Customers, particularly the accounting of identifying performance obligations amending the wording of the "separately identifiable"

principle, of principal versus agent considerations including the assessment of whether an entity is a principal or an agent as well as applications of control principle and of licensing providing additional guidance for accounting of intellectual property and royalties. The Clarifications also provide additional practical expedients for entities that either apply IFRS 15 fully retrospectively or that elect to apply the modified retrospective approach. Management has assessed that the impact of this clarifications do not affect the Group as of 31 December 2018.

# IAS 40: Transfers to Investment Property (Amendments)

The Amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The Amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. Management has assessed that the change does not impact the Group's financial statements as of 31 December 2018.

Consolidated financial statements for year ended at 31 December 2018 (*Amounts are expressed in RON, unless otherwise mentioned*)

# NOTE 2. GENERAL INFORMATION (continued)

# 2.c. New IFRS pronouncements (continued)

a) Changes in accounting policy and disclosures (continued)

# IFRIC INTERPETATION 22: Foreign Currency Transactions and Advance Consideration

The Interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation covers foreign currency transactions when an entity recognizes a non-monetary asset or a non-monetary liability arising

from the payment or receipt of advance consideration before the entity recognizes the related asset, expense or income. The Interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration.

Management has assessed that the interpretation does not affect the Group's financial statements as of 31 December 2018.

The *IASB has issued the Annual Improvements to IFRSs 2014 – 2016 Cycle*, which is a collection of amendments to IFRSs. Management has assessed they do not affect the Group's financial statements as of 31 December 2018.

IAS 28 Investments in Associates and Joint Ventures: The amendments clarify that the election to measure at fair value through profit or loss an investment in an associate or a joint venture that is held by an entity that is venture capital organization, or other qualifying entity, is available for each investment in an associate or joint venture on an investment-by-investment basis, upon initial recognition.

# b) Standards issued and endorsed by EU but not yet effective and not early adopted

# IFRS 16: Leases

The standard is effective for annual periods beginning on or after 1 January 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases on their financial statements. Lessees will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged. Management has assessed the new standard will not have a significant effect on the Group's financial statements.

# IFRS 9: Prepayment features with negative compensation (Amendment)

The Amendment is effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendment allows financial assets with prepayment features that permit or require a party to a contract either to pay or receive reasonable compensation for the early termination of the contract (so that, from the perspective of the holder of the asset there may be 'negative compensation'), to be measured at amortized cost or at fair value through other comprehensive income. Management has assessed that the change will not affect the Group's financial statements.

Consolidated financial statements for year ended at 31 December 2018 (*Amounts are expressed in RON, unless otherwise mentioned*)

# NOTE 2. GENERAL INFORMATION (continued)

# 2.c. New IFRS pronouncements (continued)

b) Standards issued and endorsed by EU but not yet effective and not early adopted (continued)

# IFRIC INTERPETATION 23: Uncertainty over Income Tax Treatments

The Interpretation is effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation provides guidance on considering uncertain tax treatments separately or together, examination by tax authorities, the appropriate method to reflect uncertainty and accounting for changes in facts and circumstances. Management has assessed the changes will not affect the financial statements of the Group.

# Conceptual Framework in IFRS standards

The IASB issued the revised Conceptual Framework for Financial Reporting on 29 March 2018. The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. IASB also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its objective is to support transition to the revised Conceptual Framework for companies that develop accounting policies using the Conceptual Framework when no IFRS Standard applies to a particular transaction. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements requires management to make professional judgments, estimates and assumptions that affect the application of accounting policies, as well as the recognized value of assets, liabilities, revenue and expenses, and the accompanying disclosures. The actual results may vary from the estimated values. The estimates and assumptions are based on the historical experience and other elements, including the expectations regarding the future events considered reasonable in the existing circumstances. The underlying estimates and assumptions are periodically revised. The revision of accounting estimates are recognized starting with the period in which the estimates are revised.

For preparing the consolidated financial statements according to IFRS adopted by the EU, the Group makes estimates and assumptions related to future developments that might have a significant effect on the recognition of the value of the reported assets and liabilities, presentation of contingent liabilities as at the preparation date of the consolidated financial statements and the revenue and expenses reported for the respective period.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

### Judgements

In the process of applying the Group accounting policies, the management made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

### Revenue from contracts with customers

The Group applied the following judgements that significantly affect the determination of the amount and timing of revenue from contracts with customers:

### Determination of performance obligations

With respect to the sale of property, the Group concluded the goods and services transferred in each contract constitute a single performance obligation. In particular, the promised goods and services in contracts for the sale of property under development mainly include design work, procurement of materials and development of the property.

Generally, the Group is responsible for all these goods and services and the overall management of the project. Although these goods and services are capable of being distinct, the Group accounts for them as a single performance obligation because they are not distinct in the context of the contract. The Group uses those goods and services as inputs and provides a significant service of integrating them into a combined output i.e., the completed property for which the customer has contracted.

In relation to the services provided to tenants of investment property (such as cleaning, security, landscaping, reception services, catering) as part of the lease agreements into which the Group enters as a lessor, the Group has determined that the promise is the overall property management service and that the service performed each day is distinct and substantially the same. Although the individual activities that comprise the performance obligation vary significantly throughout the day and from day to day, the nature of the overall promise to provide management service is the same from day to day. Therefore, the Group has concluded that the services to tenants represent a series of daily services that are individually satisfied over time, using a time-elapsed measure of progress, because tenants simultaneously receive and consumes the benefits provided by the Group.

### Principal versus agent considerations – services to tenants

The Group arranges for certain services provided to tenants of investment property included in the contract the Group enters into as a lessor, to be provided by third parties. The Group has determined that it controls the services before they are transferred to tenants, because it has the ability to direct the use of these services and obtain the benefits from them. In making this determination, the Group has considered that it is primarily responsible for fulfilling the promise to provide these specified services because it directly deals with tenants' complaints and it is primarily responsible for the quality or suitability of the services. In addition, the Group has discretion in establishing the price that it charges to the tenants for the specified services.

Therefore, the Group has concluded that it is the principal in these contracts. In addition, the Group has concluded that it transfers control of these services over time, as services are rendered by the third-party service providers, because this is when tenants receive and at the same time, consume the benefits from these services.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

### Revenue from contracts with customers (continued)

### Determining the timing of revenue recognition on the sale of property (continued)

The Group has evaluated the timing of revenue recognition on the sale of property based on a careful analysis of the rights and obligations under the terms of the contract.

The Group has generally concluded that contracts relating to the sale of completed property are recognised at a point in time when control transfers. For unconditional exchanges of contracts, control is generally expected to transfer to the customer together with the legal title. For conditional exchanges, this is expected to take place when all the significant conditions are satisfied.

For contracts relating to the sale of property under development, the Group has generally concluded that the over time criteria are met and, therefore, recognises revenue over time. The Group's performance does not create an asset with alternative use to the Group. Furthermore, the Group has generally an enforceable right to payment for performance completed to date. It has considered the factors that indicate that it is restricted (contractually or practically) from readily directing the property under development for another use during its development.

In addition, in most contracts, the Group is at all times entitled to an amount that at least compensates it for performance completed to date (usually costs incurred to date plus areasonable profit margin). In making this determination, the Group has carefully considered the contractual terms as well as any legislation or legal precedent that could supplement or overridethose contractual terms.

The Group has determined that the input method is the best method for measuring progress for these contracts because there is a direct relationship between the costs incurred by the Group and the transfer of goods and services to the customer.

### **Estimates and assumptions**

The key assumptions concerning future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

### Valuation of investment property

The fair value of investment property is determined by external independent valuers, with recognized professional qualifications and relevant experience in the valuation of investment property. The results of the valuation of investment property are presented in Note 8.

# NOTE 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

### Measurement of progress when revenue is recognised over time

For those contracts involving the sale of property under development that meet the over time criteria of revenue recognition, the Group's performance is measured using an input method, by reference to the inputs towards satisfying the performance obligation relative to the total expected inputs to satisfy the performance obligation, i.e., the completion of the property. The Group generally uses the costs incurred method as a measure of progress for its contracts because it best depicts the Group's performance. Under this method of measuring progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. The Group adjusts the input method for any cost incurred that are not proportionate to the Group's progress in satisfying the performance obligation.

### **Operating cycle**

The normal operating cycle of the Group is of three years for inventories (residential projects). As a result, the current assets and liabilities contain elements whose realization is designed and/or anticipated to take place during the normal operating cycle of the Group.

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies presented below were consistently applied for all periods shown in these consolidated financial statements by the parent company and its subsidiaries.

### 4.1 Basis of consolidation

The consolidated financial statements include the financial statements of the parent company and its subsidiaries as at December 31, 2018 and December 31, 2017.

### **Subsidiaries**

Subsidiaries are consolidated at acquisition date, i.e., the date when the Group holds control, and continue to be consolidated until such control ends. The subsidiaries' financial statements are prepared for the same reporting period as those of the parent company, using consistent accounting policies.

Subsidiaries are entities controlled by the Group. The Group holds control over a company when it is exposed to, or has the right to variable benefits from its investment in the company and has the capability to influence these benefits through its power over the company.

The global result of a subsidiary is attributed to non-controlling interests even if this results in a negative balance of non-controlling interests.

Changes in the ownership of a subsidiary, without loss of control, is recorded in the books as an equity transaction. If the Group loses control on a subsidiary, then it will:

- derecognize the assets (including goodwill) and liabilities of the subsidiary;
- derecognize the accounting value of any non-controlling interest;
- derecognize the foreign currency differences accumulated and registered in equity;
- recognize the fair value of the received consideration;

### 4.1 Basis of consolidation (continued)

### Subsidiaries (continued)

- recognize the fair value of any investment not allocated;
- recognize any surplus or excess to profit or loss;

 reclassify to profit or loss or result carried forward, as applicable, the share corresponding to parent company from the elements previously recognized in other comprehensive income.

### Transactions written off upon consolidation

The balances, allotments of dividends and intra-group transactions as well as any profit notrealized as result of intra-group transactions are written off upon the preparation of consolidated financial statements.

### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and theamount of any non-controlling interests in the acquiree. For each business combination, the Group electswhether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. In case the business combination is realized in stages, the previous ownership is restated at the fair value of the acquisition date and any gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognized in the statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, the gain is recognized in profit or loss.

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.1 Basis of consolidation (continued)

### Business combinations and goodwill (continued)

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGUs) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU.

### 4.2 Current versus non-current classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period

Or

• Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period

Or

• There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

### 4.3 Foreign currencies

The Group's consolidated financial statements are presented in RON, which is also the parent company's functional currency.

### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Consolidated financial statements for year ended at 31 December 2018 (*Amounts are expressed in RON, unless otherwise mentioned*)

# NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.3 Foreign currencies (continued)

### Transactions and balances (continued)

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognized in profit or loss, with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognized in OCI until the net investment is disposed of, at which time, the cumulative amount is reclassified to profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recognized in OCI.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognized in OCI or profit or loss are also recognized in OCI or profit or loss, respectively).

In determining the spot exchange rate to use on initial recognition of the related asset, liability, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration.

If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of advance consideration.

### 4.4 Borrowing costs

Borrowing costs directly attributable to the acquisition or construction of an inventory property that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. Capitalisation commences when: (1) the Group incurs expenditures for the asset; (2)the Group incurs borrowing costs; and (3) the Group undertakes activities that are necessary to prepare the asset for its intended use or sale. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs incurred in relation to investment property under development are expensed as incurred.

### 4.5 Investment property

Investment property comprises completed property and property under development or redevelopment that is held, or to be held, to earn rentals or for capital appreciation or both. Property held under a lease is classified as investment property when it is held to earn rentals or for capital appreciation or both, rather than for sale in the ordinary course of business or for use in production or administrative functions.

### 4.5 Investment property (continued)

Investment property comprises principally offices, commercial warehouse and retail property that are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. These buildings are substantially rented to tenants and not intended to be sold in the ordinary course of business.

Investment property is measured initially at cost, including transaction costs. Transaction costs include transfer taxes, professional fees for legal services and (only in case of investment property held under a lease) initial leasing commissions to bring the property to the condition necessary for it to be capable of operating.

Subsequent to initial recognition, investment property are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment property are included in profit or loss in the period in which they arise, including the corresponding tax effect. For the purposes of these financial statements, in order to avoid double counting, the fair value reported in the financial statements is:

- Reduced by the carrying amount of any accrued income resulting from the spreading of lease incentives and/or minimum lease payments
- In the case of investment property held under a lease, increased by the carrying amount of any liability to the head lessor that has been recognised in the statement of financial position as a finance lease obligation

Transfers are made to (or from) investment property only when there is evidence of a change in use (such as commencement of development or inception of an operating lease to another party). For a transfer from investment property to inventories, the deemed cost for subsequent accounting is the fair value at the date of change in use. If an inventory property becomes an investment property, the difference between the fair value of the property at the date of transfer and its previous carrying amount is recognised in profit or loss. The Group considers as evidence the commencement of development with a view to sale (for a transfer from investment property to inventories).

Investment property is derecognised either when it has been disposed of (i.e., at the date the recipient obtains control) or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition. The amount of consideration to be included in the gain or loss arising from the derecognition of investment property is determined in accordance with the requirements for determining the transaction price in IFRS 15. Refer to the section "Non-current assets held for sale" on the accounting for investment property classified by held for sale.

### 4.6 Inventory property

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value (NRV).

Principally, this is residential property that the Group develops and intends to sell before, or on completion of, development.

### 4.6 Inventory property (continued)

Cost incurred in bringing each property to its present location and condition includes:

- Freehold and leasehold rights for land
- Amounts paid to contractors for development
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, development overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs necessary to make the sale.

When an inventory property is sold, the carrying amount of the property is recognized as an expense in the period in which the related revenue is recognized. The carrying amount of inventory property recognized inprofit or loss is determined with reference to the directly attributable costs incurred on the property soldand an allocation of any other related costs based on the relative size of the property sold.

### 4.7 Non-current assets held for sale

The Group classifies non-current assets (principally investment property) and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale (except for investment property measured at fair value) are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition.

Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale is expected to be completed within one year from the date of the classification.

Investment property held for sale continues to be measured at fair value. Assets and liabilities classified as held for sale are presented separately in the statement of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and

- Represents a separate major line of business or geographical area of operations
- Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations.

Or

• Is a subsidiary acquired exclusively with a view to resale

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### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.8 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### i) Accounting for financial assets before 1 January 2018 (under IAS 39)

### Initial recognition and measurement

All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fairvalue through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

### Subsequent measurement

For purposes of subsequent measurement, the Group's financial assets are classified in two categories:

- Financial assets at fair value through profit or loss (derivative financial instruments)
- Loans and receivables (rent and other trade receivables, contract assets and cash and short-term deposits)

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39.

The Group has not designated any financial assets at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented as finance costs (negative net changes in fair value) or finance income (positive net changes in fair value) in the statement of profit or loss.

### Loans and receivables

This category is the most relevant to the Group. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method, less impairment.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of profit or loss.

The losses arising from impairment are recognized in the statement of profit or loss in finance costs for loans and in cost of sales or other operating expenses for receivables. This category generally applies to trade and other receivables.

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### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.8 Financial instruments (continued)

### i) Accounting for financial assets before 1 January 2018 (under IAS 39) (continued)

### Loans and receivables (continued)

### Derecognition (continued)

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e. removed from the Group's consolidated statement of financial position) when:

• The rights to receive cash flows from the asset have expired

Or

• The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset; or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

### Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired.

An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### ii) Accounting for financial assets after 1 January 2018 (under IFRS 9)

### Initial recognition and measurement

Financial assets are classified, at initial recognition, and subsequently measured at amortised cost, fair value through other comprehensive income, or fair value through profit or loss.

For purposes of subsequent measurement, the Group's financial assets are classified in two categories:

- Financial assets at fair value through profit or loss (derivative financial instruments)
- Financial assets measured at amortised cost (rent and other trade receivables, contract assets and cashand short-term deposits)

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them.

### 4.8 Financial instruments (continued)

### ii) Accounting for financial assets after 1 January 2018 (under IFRS 9) (continued)

With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

As the Group's rent and other trade receivables do not contain a significant financing component, they are measured at the transaction price determined under IFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

### Subsequent measurement

For purposes of subsequent measurement, the Group measures financial assets at amortised cost if both of the following conditions are met:

• The financial asset is held within a business model with the objective to hold financial assets in orderto collect contractual cash flows

### And

• The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Since the Group's financial assets (rent and other trade receivables, contract assets, cash and short-term deposits) meet these conditions, they are subsequently measured at amortised cost.

### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statement of financial position) when:

• The rights to receive cash flows from the asset have expired

Or

• The Group has transferred its rights to receive cash flows from the asset or has assumed anobligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks andrewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risksand rewards of the asset, but has transferred control of the asset

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.8 Financial instruments (continued)

## ii) Accounting for financial assets after 1 January 2018 (under IFRS 9) (continued)

### Derecognition (continued)

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership.

When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### Impairment of financial assets

From 1 January 2018, the Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

The Group's financial assets are subject to the expected credit loss model. The Group recognises an allowance for expected credit losses (ECLs) for all receivables and contract assets held by the Group.

ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms

For trade and other trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date (i.e., a loss allowance for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default).

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, among others, the probability of insolvency or significant financial difficulties of the debtor. Impaired debts are derecognised when they are assessed as uncollectible

### iii) Accounting for financial liabilities before 1 January 2018 (under IAS 39)

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.8 Financial instruments (continued)

### iii) Accounting for financial liabilities before 1 January 2018 (under IAS 39) (continued)

### Initial recognition and measurement (continued)

All financial liabilities are recognized initially at fair value and, in the case of all financial liabilities except for derivative financial instruments, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, interest-bearing loans and borrowings, rent deposits from tenants and other liabilities, finance lease liabilities and derivative financial instruments.

### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the statement of profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IAS 39 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss.

### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss. This category applies to all financial liabilities except derivative financial instruments and lease liabilities.

### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.8 Financial instruments (continued)

### iv) Accounting for financial liabilities after 1 January 2018 (under IFRS 9)

### Initial recognition and measurement

The Group's financial liabilities comprise interest-bearing loans and borrowings, finance lease liabilities, derivative financial instruments and trade and other payables.

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. Refer to the accounting policy on lease for the initial recognition and measurement of finance lease liabilities, as this is not in the scope of IFRS 9.

All financial liabilities are recognized initially at fair value and, in the case of all financial liabilities except derivative financial instruments, net of directly attributable transaction costs.

### Subsequent measurement

For purposes of subsequent measurement, all financial liabilities, except derivative financial instruments, are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognized in profit or loss when the liabilities are derecognized, as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### 4.9 Intangible assets

The intangible assets acquired are initially recognized at cost and subsequently amortized using the straight-line method based on their useful economic life. Separately acquired intangible assets are measured at cost. After initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses, if any. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expense is reflected in profit or loss when the expense is incurred. The useful lives of intangible assets are evaluated as limited or unlimited.

Intangible assets with a defined useful life are amortized over the economic life and measured for impairment whenever there is indication of impairment of the intangible asset.

### 4.9 Intangible assets (continued)

The amortization period and amortization method for an intangible asset with a determined useful life are reviewed at least at the end of each reporting period. Changes in expected useful lives or expected future economic benefits embodied in assets are accounted for by changes in the method or the amortization period as appropriate and are treated as changes in accounting estimates.

Gains or losses arising from the derecognition of an intangible asset are calculated as difference between the net disposal proceeds and the carrying amount of the item and are recognized in profit or loss when the asset is derecognized.

The intangible assets of the Group are mainly represented by software and licenses. Software is amortized on a straight-line basis for a period of maximum 3 years and licenses are amortized over their validity periods.

### Goodwill

The goodwill generated by the acquisition of a new entity is initially measured at cost and represents the difference between the acquisition cost and the fair value of the share acquired from the Company's identifiable assets, liabilities and contingent liabilities. Goodwill is not amortized, but is tested annually for impairment. Once impaired, goodwill can no longer be appreciated.

If the goodwill generated by an acquisition is negative, it is recognized as income in the current period.

### 4.10 Property, plant and equipment

### Initial recognition

Property, plant and equipment are stated at cost less accumulated depreciation and/or accumulated impairment losses, if any. This cost (where applicable) includes the cost of replacing the tangible asset at issue at the time of replacement and the borrowing cost for long-term construction projects if the recognition criteria are met.

When significant parts of tangible assets have to be replaced at certain intervals, the Group recognizes those parts as individual assets with a specific useful life and depreciates them accordingly. Also, when carrying out a general inspection, its cost is recognized in the carrying amount of the tangible asset as a replacement if the recognition criteria are met.

All other repair and maintenance costs are recognized in profit or loss when incurred.

The present value of estimated costs for the asset's disposal after use is included in the cost of that asset if the criteria for recognizing a provision are met.

The cost of property, plant and equipment is formed of:

- (a) its purchase price, including customs duties and non-refundable purchase taxes, after deduction of trade discounts and rebates;
- (b) other costs attributable directly to bringing the asset to its location and condition so that it can function as intended by the management;
- (c) initial estimate of costs for dismantling and removing the item and rehabilitating the location where it is located, if the Group has this obligation.

Consolidated financial statements for year ended at 31 December 2018 (*Amounts are expressed in RON, unless otherwise mentioned*)

### NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.10 Property, plant and equipment (continued)

### Initial recognition (continued)

Work in progress includes the initial cost of property, plant and equipment and any other direct expenses. They are not depreciated over time until the relevant assets are completed and commissioned.

### Subsequent measurement

The Group chose the cost model as a method of further valuation of property, plant and equipment. The cost model requires the presentation of tangible assets at cost less accumulated depreciation and impairment losses.

### Depreciation

The economic useful life is the amount of time that the asset is expected to be used by the Group. Depreciation is calculated using the straight-line method over the life of the asset.

Туре	Useful life
Light constructions (shacks, etc.)	3-10 years
Technological equipment	1-5 years
Vehicles	3-5 years

Other fixed assets and IT equipment

The useful life and depreciation method are reviewed periodically and, if necessary, adjusted prospectively, so that there is a consistency with the expected economic benefits of those assets. In situations where the carrying amount increased as a result of the revaluation, the increase is credited directly to equity as a revaluation surplus. When the carrying amount is diminished as a result of the revaluation, the decrease is recorded as an expense, to the extent that it does not diminish a previously recorded revaluation surplus.

The revaluation surplus included in equity is transferred directly to retained earnings when the surplus is realized as the asset is depreciated, disposed or sold.

### Derecognition

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use or disposal. Any gain or loss resulting from the derecognition of an asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the income statement when the asset is derecognized.

### Impairment

The carrying amounts of fixed assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is estimated.

An impairment loss is recognized when the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in the income statement. The recoverable amount of an asset is the highest of its value in use and its fair value less costs to sell.

1-5 years

### 4.10 Property, plant and equipment (continued)

### Impairment (continued)

Impairment losses recognized in prior periods are measured at each reporting date. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the carrying amount of the asset does not exceed the amount that would have been determined, less depreciation, if no impairment loss had been recognized. Impairment losses are recognized in the statement of comprehensive income.

### 4.11 Income tax

### Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted, at the reporting date. Current income tax relating to items recognised directly in other comprehensive income or equity is recognised in OCI or in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, branches and associates and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the timeof the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, branches and associates and interests in joint arrangements, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit willbe available against which the temporary differences can be utilised.

### 4.11 Income tax (continued)

### Deferred tax (continued)

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognised subsequently if there is new information about changes in facts and circumstances. The adjustment is either treated as a reduction in goodwill (as long as it does not exceed goodwill) if it was incurred during the measurement period or recognised in profit or loss.

The Group offsets deferred tax assets and deferred tax liabilities if, and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

### 4.12 Fair value measurements

The Group measures financial instruments such as derivatives and investment property at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

• In the principal market for the asset or liability

Or

• In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group at the measurement date.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

### 4.12 Fair value measurements (continued)

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities, for which fair value is measured or disclosed in the financial statements, are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

### 4.13 Changes in opening balance

During 2019, the Group has discovered an error in the model of recognition of revenues and expenses in relation to inventory property under construction. The errors have been corrected by restating each of the affected financial statement line items for prior periods. The Group has also adjusted current and non-current classification for prior periods taking into consideration the current accounting policy. The following tables summarise the impacts on the Group's consolidated financial statements.

# Consolidated financial statements for year ended at 31 December 2018 (*Amounts are expressed in RON, unless otherwise mentioned*)

## NOTE 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 4.13 Changes in opening balance (continued)

The effects of these changes on the consolidated financial statements are presented below:

	Initial Value at		
STATEMENT OF FINANCIAL POSITION	31.12.2017	Correction	Restated value
Inventories*	171,330,842	(60,074,657)	111,256,185
Trade receivables	41,683,240	20,489,820	62,173,060
TOTAL ASSETS	213,014,082	(39,584,837)	173,429,245
Retained earnings	184,124,766	(26,648,874)	157,475,892
Non-controlling interests	2,370,332	(830,452)	1,539,880
Total equity	186,495,098	(27,479,326)	159,015,772
Deferred tax liabilities	29,605,982	(5,234,157)	24,371,825
Total non-current liabilities	29,605,982	(5,234,157)	24,371,825
Advance payments from customers*	175,689,388	(6,871,354)	168,818,034
Total current liabilities	175,689,388	(6,871,354)	168,818,034
TOTAL EQUITY AND LIABILITIES	391,790,468	(39,584,837)	352,205,631
	Initial Value at		
STATEMENT OF FINANCIAL POSITION	31.12.2016	Correction	Restated value
Inventories*	141,000,376	(59,378,951)	81,621,425
Trade receivables	31,411,371	79,464,123	110,875,494
TOTAL ASSETS	172,411,747	20,085,172	192,496,919
Retained earnings	23,645,777	6,537,971	30,183,748
Non-controlling interests	371,851	(523,194)	(151,343)
Total equity	24,017,628	6,014,777	30,032,405
Deferred tax liabilities	5,207,657	895,399	6,103,056
Total non-current liabilities	5,207,657	895,399	6,103,056
Advance payments from customers*	230,014,862	13,174,996	243,189,858
Total current liabilities	230,014,862	13,174,996	243,189,858
TOTAL EQUITY AND LIABILITIES	259,240,147	20,085,172	279,325,319
* contains both current and non current	halancas		

\* contains both current and non-current balances

The effects of these changes on the consolidated statement of profit or loss and other comprehensive income are presented below:

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME	Initial Value at 31.12.2017	Correction	Restated value
Revenues from sales of inventory property Cost of sales of inventory property	186,181,133 (89,220,118)	(37,614,016) (695,708)	148,567,117 (89,915,826)
Net income from inventory property	96,961,015	(38,309,724)	58,651,291
Income tax	(31,115,469)	6,129,469	(24,985,912)
Net result of the period	165,235,850	(32,180,167)	133,055,683
Net result attributable to:			
Owners of the Group	162,638,091	(31,831,028)	130,807,063
Non-controlling interests	2,597,759	(349,139)	2,248,620

Management estimates that the effects of the correction on equity will be recovered until the end of 2020.

### NOTE 5. RISK MANAGEMENT

### 5.1. General objectives, policies and processes

The Group's activities may give rise to various risks. Management is aware of and monitors, the effects of those risks and events that may have adverse effects on the Group's operations. The main risks to which the Group is exposed may be classified as follows:

### **Financial risks:**

- Credit risk
- Liquidity risk;
- Market risk, which includes: interest rate risk, foreign exchange risk and price risk.

### **Other risks:**

- Operating risk
- Strategic risk

### 5.2. Financial risks

This note provides information on the Group's exposure to the risks mentioned above, the Group's objectives, policies and processes to manage the risks and the methods used to measure them. More quantitative information on these risks is presented in these consolidated financial statements. There were no material changes in the Group's exposure to the risks of a financial instrument, objectives, policies, and processes to manage those risks, or the methods used to measure them in prior periods, unless otherwise specified in this note.

The Group is primarily exposed to risks arising from the use of financial instruments. A summary of the financial instruments held by the Group, depending on the nature, is presented below:

Description	Trade receivables, short-t cash and cash eq	-
	December 31, 2018	December 31, 2017
Trade receivables Other receivables Cash and short term deposits	145,167,523 40,777,231 95,478,943	62,173,060 15,906,752 124,053,408
Total	281,423,697	202,133,220

	Financial liabilities at amortized cost	
Description	December 31, 2018	December 31, 2017
Trade and other payables	42,854,612	12,553,735
Employee benefits	260,283	221,743
Loans from associates and other individuals and entities	28,520,471	21,775,063
Debenture loans and related interest	93,597,315	93,832,062
Bank loans	61,130,679	37,417,022
Total	226,363,360	165,799,625

### NOTE 5. RISK MANAGEMENT (continued)

### 5.2. Financial risks (continued)

Management has the overall responsibility for determining risk management objectives, policies and processes while retaining ultimate responsibility in this respect.

The overall objective of management is to set policies that aim at mitigating risks as much as possible without unjustifiably affecting the Group's competitiveness and flexibility. Further details on these policies are provided below:

### 5.2.1. Credit risk

The carrying amounts of financial assets represent the Group's maximum exposure to credit risk for existing receivables.

Credit risk is the risk that the Group will incur a financial loss as a result of non-fulfillment of the contractual obligations by a client or counterparty to a financial instrument, and this risk arises mainly from the Group's trade receivables, cash and cash equivalents, and short-term deposits.

Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with its policies.

The Group's maximum exposure to credit risk for the components of the statement of financial position at 31 December 2018 and 31 December 2017, respectively, is the carrying amounts of each class of financial instruments.

In the course of its business, the Group is subject to credit risk, particularly due to trade receivables and bank deposits. The Group management constantly and closely monitors exposure to credit risk.

Credit risk is low due to the large number of clients the Group has, as well as to the fact that the advance required from clients is high, and the transfer of ownership of the sold apartments is done only after the entire receivable has been collected. Therefore, the management considers that there is no significant credit risk. For an ageing analysis of receivables, see Note 11 Receivables and other receivables.

As required by IFRS 9, the Group used the simplified approach in calculating ECL for trade receivables and contract assets that did not contain a significant financing component. The Group applied the practical expedient to calculate ECL using a provision matrix.

The ECLs relating to cash and short-term deposits of the Group rounds to zero.

### 5.2.2. Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations when they become due. The Group's approach to liquidity management is to ensure, as far as possible, that it will have sufficient liquidity to meet its outstanding obligations under both normal and crisis conditions, without incurring major losses or risking affecting the Group's reputation.

Consolidated financial statements for year ended at 31 December 2018

(Amounts are expressed in RON, unless otherwise mentioned)

### NOTE 5. RISK MANAGEMENT (continued)

### 5.2. Financial risks (continued)

### 5.2.2. Liquidity risk (continued)

The table below shows the remaining contractual maturities for financial liabilities:

As at December 31, 2018	Less than 1 year	1 to 5 years	More than 5 years
Trade and other payables	37,853,622	5,000,990	-
Current profit tax liabilities	5,388,780		-
Employee benefits	260,283	-	-
Short and long-term loans	37,418,482	112,608,892	33,221,091
Total	80,921,167	117,609,882	33,221,091
As at December 21, 2017	Loss than 1 year	1 to E voars	More than 5 years
As at December 31, 2017	Less than 1 year	1 to 5 years	More than 5 years
<b>As at December 31, 2017</b> Trade and other payables	Less than 1 year 9,496,017	<b>1 to 5 years</b> 3,057,718	More than 5 years
			More than 5 years - -
Trade and other payables	9,496,017		More than 5 years - - -
Trade and other payables Current profit tax liabilities	9,496,017 4,727,580		More than 5 years - - - 94,775

The following table details the due date for the Group's financial assets. The table below was based on the remaining maturities of the financial assets, including the interest earned on these assets, except for those in which the Group anticipates that the cash flow will take place in a different period.

As at December 31, 2018	Less than 1 year	1 to 5 years	More than 5 years
Cash and cash equivalents Trade and other receivables	95,478,943 60,082,207	۔ 125,862,547	-
Total	155,561,150	125,862,547	_
As at December 31, 2017	Less than 1 year	1 to 5 years	More than 5 years
As at December 31, 2017 Cash and cash equivalents	Less than 1 year 124,053,408	1 to 5 years	More than 5 years
		<b>1 to 5 years</b> - 52,542,206	More than 5 years - -

### 5.2.3. Market risk

Market risk is the possibility of recording losses or not realizing the estimated profits that result, directly or indirectly, from market price fluctuations, the interest rate or exchange rate related to the Group's assets and liabilities.

Consequently, the main sub-categories of market risk are the following:

- (i) Interest rate risk: the risk that the fair value of future cash flows or future cash flows for financial instruments will fluctuate in line with interest rate variations;
- (ii) Foreign currency risk: the risk that the fair value of future cash flows or future cash flows associated with financial instruments will fluctuate in line with exchange rate fluctuations;

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### NOTE 5. RISK MANAGEMENT (continued)

### 5.2. Financial risks (continued)

### 5.2.3. Market risk (continued)

(iii) Price risk: the risk that the fair value of future cash flows or future cash flows of financial instruments will fluctuate in line with market price variations, variation due to causes other than interest rate risk or foreign exchange risk, regardless of whether or not these changes are due to factors specific to the individual financial instrument or its issuer or are generated by factors affecting all similar financial instruments traded on the market.

### (i) Interest rate risk

Interest rate risk is the risk that the future cash flow of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to its long term debt obligations with floating interest rates.

Most interest rates on loans from affiliated entities are fixed as described in Note 16. As far as bank loans are concerned, the negotiated interest is based on 6M or 3M Robor or Euribor, depending on the currency in which the loans are drawn, plus a margin of 2.75% to 3.3% pa.

Bank deposits held by the Group are short-term deposits, which makes them sensitive to changes in interest rates on the market.

The annual rate of interest of debenture loans is 7.35%, adjustable in function of the Group's performance. The interest rate was revised in 2019 until the date of issue of these financial statements to 5.25% p.a.

The Group's sensitivity analysis of interest rate risk was calculated below, taking into account the interest expense of the recognized bank loans in the profit or loss for that year and the income from bank deposits.

Period	Interest rate variation	Change in Group's result
December 31, 2018	+/-5%	-/+ 86,458
December 31, 2017	+/-5%	-/+8,150

### (ii) Foreign exchange risk

Currency risk is the risk that the fair value of future cash flows for financial instruments will fluctuate due to exchange rate fluctuations.

The Group will be exposed to foreign exchange risk mainly on loans that are denominated in a currency other than the functional currency of the Group. The currency used on the domestic market is the Romanian leu (RON). The currency that exposes the Group to this risk is mainly EUR.

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to its operating activities (when revenue or expense is denominated in a foreign currency) and its net investments in foreign subsidiaries.

# Consolidated financial statements for year ended at 31 December 2018

(Amounts are expressed in RON, unless otherwise mentioned)

### NOTE 5. RISK MANAGEMENT (continued)

### 5.2. Financial risks (continued)

### 5.2.3. Market risk (continued)

### (ii) Foreign exchange risk (continued)

The carrying amounts of monetary assets and liabilities denominated in foreign currency at the reporting date are as follows:

December 31, 2018	EUR	USD	TOTAL in RON equivalent
Monetary assets			
Cash and short-term deposits	15,565,911	798	72,601,102
Other receivables	690,939	-	3,222,471
Monetary liabilities			
Loans	(33,175,667)	-	(154,727,993)
Trade and other payables	(1,068)	-	(4,981)
Net excess/(exposure)	(16,919,885)	798	(78,909,401)
December 31, 2017	EUR	USD	TOTAL in RON
Monetary assets			
Cash and cash equivalents	17,534,966	-	81,707,681
Advances to suppliers	1,126	-	5,247
Other receivables	188,086	-	876,425
Monetary liabilities			
Loans	(31,585,384)	-	(147,178,413)
Advances from clients	(190,249)		(886,502)
Trade and other payables	(8,420)	-	(39,235)
Net excess/(exposure)	(14,059,875)	-	(65,514,797)

### Sensitivity analysis for foreign exchange risk

A 5% appreciation of the RON against the EUR on December 31, 2018 would increase the Group's profit by RON 5,914,834, while a 5% depreciation of the RON against the EUR as of December 31, 2018 would have a similar, but opposite effect. The 5% sensitivity is the reasonable estimate of management of possible changes in foreign exchange rates.

Sensitivity analysis includes only monetary elements denominated in foreign currency and adjusts their translation at the end of the period for a 5% change in foreign exchange rates. This analysis assumes that all other variables, especially interest rates, remain constant.

Period	Interest rate variation	Change in Group's result
December 31, 2018	+/-5%	+/- 3.945.470
December 31, 2017	+/-5%	+/- 3.275.740

### Consolidated financial statements for year ended at 31 December 2018 (Amounts are expressed in RON, unless otherwise mentioned)

### NOTE 5. **RISK MANAGEMENT (continued)**

### 5.2. Financial risks (continued)

### 5.2.3. Market risk (continued)

### **Price risk** (iii)

The Group is exposed to the price risk, as the value of the financial instruments may fluctuate as a result of the change in market prices. The Group is not exposed to the risk associated to the change in the price of available-for-sale financial assets.

### 5.3. Other risks

Management cannot anticipate all the developments that could have an impact on the financial market liquidity, depreciation of financial assets and increased volatility on foreign exchange markets and the effect, if any, which it could have on the consolidated financial statements.

The management of the Group believes that it has taken all the necessary measures to support the sustainability and growth of the company's business in the current circumstances through:

- preparing the liquidity crisis strategy and laying down specific measures together with shareholders' support to address potential liquidity crises;
- constant monitoring of its liquidity position;
- short-term forecasting of its liquidity position.

### (i) **Operating risk**

The process of risk assessment over the last few years on the international financial markets has affected the performance of these markets, including the Romanian financial and banking market, and raises an increased uncertainty about the future economic development. Determining the compliance with the lending agreement and other contractual obligations, as well as assessing significant uncertainties, including uncertainties associated with the Group's ability to continue its activity for a reasonable amount of time, have their own challenges.

The Group's debtors could also be affected by the low liquidity level, which could also have an impact on their ability to pay their overdue loans.

### (ii) Strategic risk

Strategic risk is the risk that one or more assumptions on which the Group's business strategy is based are no longer valid due to internal and / or external changes. Strategic risk is difficult to quantify because it refers to:

- the strategic decisions of the Group's management; .
- uncertainties related to the external environment; .
- the management's response level and time to changes in the internal and/or external • environment;
- the quality of the IT systems etc.

### **Ownership title risk**

In Romania, title to private property is guaranteed by the Constitution. However, under the Roman Civil Code, if the ownership title to an immovable property is canceled, all subsequent acts of transfer of ownership may, under certain circumstances, also be canceled.

### NOTE 5. RISK MANAGEMENT (continued)

### 5.3. Other risks (continued)

Therefore, in theory, almost any ownership title in Romania could be exposed to a third party risk through a litigation or claims for property restitution (either before or after the transfer of the ownership title). For the Group's management, the Group's title risk is low in the light of past history.

### (i) Legislative risk

The Group's economic environment is also influenced by the legislative environment.

In addition, obtaining building permits and other documents required to start residential projects can be affected by political instability as well as possible changes in the administrative organizational structure at the level of local governments where the Group intends to develop its projects.

### (ii) Taxation risk

The Romanian tax system is subject to many constant interpretations and changes. In Romania, the prescription for tax audits is 5 years.

The legislation and fiscal framework in Romania and their implementation are subject to frequent changes. Tax audits, by their nature, are similar to tax audits carried out by designated tax authorities in many countries, but may extend not only to tax issues, but also to other legislative or regulatory aspects in which the agency in question might be interested.

Moreover, tax returns are subject to verification and correction by the tax authorities for a period of five years after their registration, and therefore the Group's tax returns from 2014 to 2018 are still subject to such verifications.

In accordance with the relevant tax laws, the tax assessment of a transaction conducted between affiliates is based on the concept of the market price pertaining to the respective transaction. Based on this concept, transfer pricing need to be adjusted such as to reflect the market rates set between non-affiliates acting independently in an arm's length transaction.

It is likely that the tax authorities should conduct verifications of the transfer pricing to determine whether the respective prices are arm's length and the taxable base of the Romanian tax payer is not distorted.

In case of an audit, tax authorities may request a transfer pricing file also for taxpayers not classified as large taxpayers, but which carry out transactions with affiliates, in order to determine whether the arm's length principle has been complied with.

### 5.4. Capital management

The objectives of the Group's management in regards to capital management are to protect the Group's ability to continue its activity in order to share profit to shareholders, provide benefits to other stakeholders and to maintain an optimal capital structure in order to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group's management can adjust the shareholders' share of profitability or may issue new shares to reduce debts. There were no changes in the Group's management approach to managing capital during 2018 and 2017.

(Amounts are expressed in RON, unless otherwise mentioned)

### NOTE 6. PROPERTY, PLANT AND EQUIPMENT

### **Property plant and equipment**

			220		Furniture	
	B. 11.11		Measurement		and other	
	Buildings,	U	apparatus and		non-current	
Description	barracks	equipment	devices	Vehicles	assets	Total
Cost						
As at December 31, 2017	76,200	222,336	215,590	782,574	54,982	1,351,682
Inflows	1,662,071	20,997	73,744	1,381,389	657,652	3,795,853
Outflows	-	(203,694)	-	(301,836)	-	(505,530)
As at December 31, 2018	1,738,271	39,639	289,334	1,862,127	712,634	4,642,005
Depreciation and impairment						
As at December 31, 2017	9,188	194,373	214,890	348,415	52,315	819,181
Inflows	908,005	11,186	73,177	283,366	18,534	1,294,268
Outflows		(203,694)	-	(235,035)		(438,729)
As at December 31, 2018	917,193	1,865	288,067	396,746	70,849	1,674,720
Net value						
As at December 31, 2017	67,012	27,963	700	434,159	2,667	532,501
As at December 31, 2018	821,078	37,774	1,267	1,465,381	641,785	2,967,285

### NOTE 7. INTANGIBLE ASSETS

		Concessions,	Other	
		patents,	intangible	
Description	Goodwill	licenses	assets	Total
Cost				
As at December 31, 2017	19,256,076	23,411	239,142	19,518,629
Inflows	-	154,294	123,217	277,511
Inflows from acquisitions of subsidiaries	3,180,320	-	<del></del>	3,180,320
Outflows	-	-0	-	-
As at December 31, 2018	22,436,396	177,705	362,359	22,976,460
Amortization and impairment				
As at December 31, 2017	-	23,051	178,754	201,805
Inflows	-	558	108,639	109,197
Inflows from acquisitions of subsidiaries	-	-	-	<u>-</u>
Outflows	-	-	-	-
As at December 31, 2018	-	23,609	287,393	311,002
Net value				
As at December 31, 2017	19,256,076	360	60,388	19,316,824
As at December 31, 2018	22,436,396	154,096	74,966	22,665,458

As at December 31, 2018 and December 31, 2017 other intangible assets include mainly costs of licenses and IT software. The goodwill in amount of RON 22,436,396 resulted from an increase of ownership in subsidiary One Peninsula S.R.L. (former Herastrau Park Residence S.A.) in 2017 and One Charles de Gaulle Residence S.R.L. in 2018.

### NOTE 8. INVESTMENT PROPERTY

The portfolio of assets for which the Group applied IAS 40 as at December 31, 2018 is detailed as follows:

- 3-room apartment, located in Bucharest, Str. Sf. Spiridon, nr. 16, Sc. 1, Et. 6, with a useful surface area of 108.11 sq m plus 4 balconies in surface area of 14.84 sq m, resulting a surface area of 122.95 sq m. The apartment was purchased in 2016 by subsidiary X-Arhitecture & Engineering Consult SRL;
- Land in surface area of 6,630 sq m located at Calea Floreasca, Nr. 159-165, owned by subsidiary One Mircea Eliade Properties SRL;
- Land in surface area of 4,200 sq m located at Aleea Modrogan, Nr. 1A, owned by subsidiary One Modrogan SRL;
- Land in surface area of 12,000 sq m located at Sos Pipera Tunari, 2III, owned by subsidiary One North Gate SA;
- Land in surface area of 58,795 sq m located at Sergent Nutu Ion Street and Calea 13 Septembrie, owned by subsidiary One Cotroceni Park SRL;
- Building in surface area of 34,579 sq m located at Sos Pipera Tunari, 2III, owned by subsidiary One North Gate SA;
- 8 apartments and 14 parking spaces owned by subsidiary One Long Term Value SA.

The changes in investment property values during 2017 and 2018 were as follows:

_	December 31, 2017	December 31, 2018
Balance as at 1 January	54,107,441	234,145,812
Acquisitions during the year	76,966,616	154,390,773
Reclassification from inventories	1,843,035	762,886
Increase of fair value of investment property – 3-room apartment, useful surface		
area 122.95 sq m	38,885	24,214
Increase of fair value of investment property – Land in surface area of 6,630 sq		
m located at Calea Floreasca, Nr. 159-165	15,388,626	11,379,774
Increase of fair value of investment property – Land in surface area of 4,200 sq		
m located at Aleea Modrogan 1A	42,320,951	3,825,023
Increase of fair value of investment property – Land in surface area of 12,000 sq		
m located at Soseaua Pipera Tunari	8,496,023	9,098,839
Building with surface area of 34,579 sq m located at Soseaua Pipera Tunari	32,707,354	897,513
Increase in fair value of investment properties - two appartaments and four		
parking lots	2,276,881	9,187,325
Increase/(decrease) in fair value of investment properties - land in surface		
56,211 sqm, Sergent Nutu Ion Street and Calea 13 Septembrie	-	30,471,517
Total increase of fair value of investment property	101,228,720	64,884,205
Balance as at 31 December	234,145,812	454,183,676
Of which:		
Investment property under construction		29,147,672

### NOTE 8. INVESTMENT PROPERTY (continued)

The fair value of investments property is determined by independent external valuers, with recognized professional qualifications and relevant experience in property valuation.

### Valuation approaches - Market Approach

Market approach (or sales comparison approach) is based on the direct comparison of the analyzed property with other comparable properties that were recently traded or are on offer on the market at the time of the valuation. This approach is based on the substitution principle, which states that a prudent buyer will not pay for a property more than the price of a property with similar utility in similar market conditions. This approach provides an indication of reliability of the value in an active market, given the existence of available and reasonable market data comparable to the analyzed property. In order to estimate the value of the analyzed property, the independent external valuers have used the method of market comparison. Comparables have been selected, which the valuers adjusted in terms of surface, location, finishing quality, etc. The adjusted values were analyzed, and the minimally adjusted value was considered the closest to the valued property and its adjusted value was considered market value for the analyzed property.

### NOTE 9. INVENTORIES

Most of the Company's subsidiaries have as object of activity the development of residential real estate projects that are sold in the normal course of business. Depending on the estimated completion and sales dates of each real estate project, considering the Group's operating cycle, in the past three years, inventory is detailed as follows:

Developer	Project name	December 31, 2018	December 31, 2017 (restated)	December 31, 2016 (restated)
One Charles de Gaulle				
Residence SRL	One Charles de Gaulle	8,121,327	18,242,920	13,484,955
One Herastrau Park				
Residence SA	One Herastrau Park	4,659,963	9,846,556	39,664
One Herastrau Park				
Residence SA	Tarmului	45,237,963	-	-
One Herastrau Plaza SRL	One Herastrau Plaza	10,791,897	11,041,808	7,815,974
One Verdi Park SRL				
(former One Floreasca				
Properties SRL)	Verdi Park	21,794,958	21,122,960	20,886,851
One Mircea Eliade				
Properties SRL (former				
One Primaverii				
Properties SRL)	Mircea Eliade	36,368,588	29,262,361	25,847,989
One Herastrau Towers SRL	Herastrau Towers	15,562,222	11,660,336	13,545,992
Neo Floreasca Lake SRL	Neo Properties	8,471,516	9,274,318	-
Neo Mamaia SRL	Neo Properties	3,486,889	508,337	· · · ·
Neo Timpuri Noi S.R.L.	Neo Properties	8,645,376	-	-
Work in progress	X-Arhitecture	567,249	296,589	-
Consumabile	OUT	328,010	-	
Total		164,035,958	111,256,185	81,621,425
Of which:				
Long term		-	-	-
Short term		164,035,958	111,256,185	81,621,425

### NOTE 10. ADVANCES TO SUPPLIERS

As at December 31, 2018 and December 31, 2017, advances to suppliers are detailed as follows:

Description	December 31, 2018	December 31, 2017
Advances to suppliers for acquisition of goods Advances to suppliers for acquisition of services	16,872,410 9,122,200	6,433,355 5,702,683
Total of which	25,994,610	12,136,038
Long-term	-	-*
Short-term	25,994,610	12,136,038

### NOTE 11. TRADE AND OTHER RECEIVABLES

As at December 31, 2018 and December 31, 2017 trade and other receivables are detailed as follows:

Description	December 31, 2018	December 31, 2017 (restated)	December 31, 2016 (restated)
Trade receivables – customers	18,820,865	9,424,315	257,389
Customers – invoices to be issued	126,346,658	52,748,745	110,618,105
Total trade receivables	145,167,523	62,173,060	110,875,494
VAT recoverable	11,869,026	14,715,461	2,673,961
VAT under settlement	1,712,053	767,948	8
Various debtors	10,276,853	398,579	-
Interim dividends paid	16,812,515	-	-
Other receivables	106,784	24,764	67,053
Total other receivables	40,777,231	15,906,752	2,741,014
Total	185,944,754	78,079,812	113,616,508
Of which:			
Long term	-	-	-
Short term	185,944,754	78,079,812	113,616,508

Balances in relation to related parties are disclosed in Note 23.

As at December 31, 2018 and December 31, 2017, for the VAT recoverable, the Group filed refund applications.

Parent company One United Properties SA acts as the representative of the single tax group.

Customers – invoices to issue contain the amounts estimated by the management of the Group based on the application of IFRS 15.

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(Amounts are expressed in RON, unless otherwise mentioned)

## NOTE 11. TRADE AND OTHER RECEIVABLES (continued)

The ageing of trade receivables is analysed in the table below:

Description	December 31, 2018	December 31, 2017
Receivables not due Receivables due, but not adjusted	2,100,343	5,587,592
Within 90 days	11,547,992	3,085,131
Between 91 and 180 days	2,024	93,463
Between 181 and 365 days	3,409,751	11,213
More than 365 days	1,760,755	646,916
Total	18,820,865	9,424,315

### NOTE 12. CASH AND SHORT TERM DEPOSITS

Cash and short term deposits are detailed as follows:

Description	December 31, 2018	December 31, 2017
Bank deposits in EUR	9,779,225	3,961,307
Bank deposits in RON	2,602,202	25,643,491
Bank accounts in EUR	62,818,627	77,746,374
Bank accounts in USD	3,504	-
Bank accounts in RON	20,121,563	16,649,398
Petty cash – RON	153,822	52,838
Total	95,478,943	124,053,408

Also, the maturity of bank deposits is as follows:

Description	December 31, 2018	Maturity	December 31, 2017	Maturity
Bank deposits in EUR	9,779,225	01.01-30.01.19	3,961,307	01.01-30.01.18
Bank deposits in RON	2,602,202	01.01-30.01.19	25,643,491	01.01-30.01.18
Total	12,381,427	_	29,604,798	

### NOTE 13. INCOME TAX

Parent company One United Properties SA and its subsidiaries: One Herastrau Park Residence SRL, One Mircea Eliade Properties SRL, X Arhitecture & Engineering SRL, One North Gate SA and One Herastrau Towers SRL - are profit tax payers as of 31 December 2018, the other subsidiaries being micro-entities paying profit tax, according to the provisions of Law no. 571/2003 regarding the Fiscal Code and the application rules. Starting July 2018, the subsidiaries One Charles de Gaulle Residence SRL and One Herastrau Plaza SRL became profit tax payers by option. The tax rates for 2017-2018 are 16% for taxable profit and between 1% and 3% for total revenues for microentities.

The Group's current profit tax for the years 2018 and 2017 is determined at a statutory rate of 16% based on the statutory profit adjusted by non-deductible expenses and non-taxable revenues.

### NOTE 13. INCOME TAX (continued)

The deferred profit tax as at December 31, 2018 and December 31, 2017 is determined based on the 16% tax rate, which is expected to be effective when temporary differences are reversed.

The current and deferred tax assets and liabilities are detailed as follows:

Description	December 31,	December 31,	December 31,
	2018	2017 (restated)	2016 (restated)
Current profit tax liabilities	(5,388,780)	(4,727,580)	(72,698)
Deferred tax liabilities	(37,507,469)	(24,371,825)	(6,103,056)
Total assets /(liabilities)	(42,896,249)	(29,099,405)	(6,175,754)

The profit tax expense for the years ended December 31, 2018 and December 31, 2017 is detailed as follows:

Description	December 31, 2018	December 31, 2017 (restated)
Current profit tax expenses	9,706,266	6,195,789
Deferred profit tax expenses	13,135,644	18,790,123
Total	22,841,910	24,985,912

As at December 31, 2017 and December 31, 2018, the net deferred tax assets or liabilities related to taxable differences are as follows:

	Consolidated statement of financial position			Consolidated profit or loss		orehensive me
	December 31, December 31			2017		2017
	2018	2017 (restated)	2018	(restated)	2018	(restated)
Taxable differences related						
to expenses with						
capitalized interest	-	-	-	-	-	-
Trading costs related to						
available-for-sale						
financial assets	-	· <u>-</u>	-	(57,960)	-	-
Estimated tax loss to be						
recover	-	-	-	-	-	-
Construction contracts	(9,629,251)	(6,956,479)	3,051,126	2,972,160	-	-
Fair value increase of						
investment property	(27,878,218)	(17,415,346)	10,084,517	15,875,923	2	-
Comprehensive income –						
gains on measurement						
of assets held for sale	-	-	-		-	(521,354)
Deferred tax expenses /						
(income)	-	-	13,135,644	18,790,123		(521,354)
Total deferred tax assets /						
(liabilities)	(37,507,469)	(24,371,825)	-	-	-	

### NOTE 13. INCOME TAX (continued)

The reconciliation between profit tax expenses and the product of accounting result and applicable profit tax rate is as follows:

	December 31, 2018	December 31, 2017 (restated)
Gross result	128,961,447	158,041,592
16% rate	20,633,832	25,286,655
Effect of non-deductible expenses	2,916,840	13,014
Effect of tax losses	(5,202)	2 -
Other tax effects – legal reserve	(83,437)	(139,884)
Other tax effects	254,700	506,127
Profit tax decrease due to sponsorship expenses	(874,823)	(680,000)
Total profit tax expenses	22,841,910	24,985,912

### NOTE 14. EQUITY

Management monitors capital, which includes all components of equity (i.e., share capital, retained earnings and reserves). The primary objective of the parent company is to protect its capital and ability to continue its business so that it can continue to provide benefits to its shareholders and other stakeholders.

The parent company establishes the amount of capital that it imposes pro rata with risk. The parent company manages the capital structure and makes adjustments according to the evolution of the economic conditions and the risk characteristics of the underlying assets.

### (i) Share capital

As at December 31, 2018 and December 31, 2017 the Group's share capital is RON 9,073,720 divided into 907,372 shares at a nominal value of RON 10 each, and RON 8,707,920 divided into 870,792 shares at a nominal value of RON 10 each.

### Structure of share capital

	December 31, 2018			Dec	ember 31, 201	7
		Nominal	~		Nominal	
Name of	Number of	value	Holding	Number of	value	Holding
shareholder	shares	[Ron]	[%]	shares	[Ron]	[%]
Andrei Liviu						
Diaconescu	400,000	4,000,000	44.083%	400,000	4,000,000	45.94%
Victor Capitanu	400,000	4,000,000	44.083%	400,000	4,000,000	45.94%
Others	107,372	1,073,720	11.834%	70,792	707,920	8.13%
Total	907,372	9,073,720	100.00%	870,792	8,707,920	100%

During the year 2018, the value of the share capital was increased from RON 8,707,920 to RON 9,073,720 following the decision of the General Meeting of the Shareholders of the Company no. 47 from 17.09.2018, as well as the authorization of the Board of Directors to implement the increase of the share capital with the amount of 365,800 lei by issuing a number of 36,580 shares, subscribed.

### NOTE 14. EQUITY (continued)

### (ii) Legal reserve

The legal reserve of RON 1,876,220 as at December 31, 2017 (2017: RON 1,354,736) is established in accordance with the Company Law, according to which 5% of the statutory annual accounting profit is transferred to legal reserves until their balance reaches 20% of the company's share capital. If this reserve is used wholly or partially to cover losses or to distribute in any form (such as the issuance of new shares under the Company Law), it becomes taxable.

The management of the Group does not expect to use the legal reserve in a way that it becomes taxable (except as provided by the Fiscal Code, where the reserve constituted by the legal entities providing utilities to the companies that are being restructured, reorganized or privatized can be used to cover the losses of value of the share package obtained as a result of the debt conversion procedure, and the amounts intended for its subsequent replenishment are deductible when calculating taxable profit).

The accounting profit remaining after the distribution of the legal reserve is transferred to retained earnings at the beginning of the financial year following the year for which the annual financial statements are prepared, from where it will be distributed.

### (iii) Fair value reserves

The fair value reserves in amount of RON 3,258,462 as at December 31, 2016 refer to the valuation of the shares held by the parent company in Compania Hoteliera Intercontinental Romania SA. These shares have been recognized by the Group as available-for-sale financial assets and are accounted for at fair value after initial recognition using the fair value hierarchy valuation method using the fair value published on the BSE website. During 2017, these shares were sold (see Note 8).

### NOTE 15. BORROWINGS

The loans outstanding as at December 31, 2018 and December 31, 2017 are detailed as follows:

			Maturity as at December 31,	December 31,	December 31,
Company	Description	Currency	2018	2018	2017
OUP SA	Debenture loans	Euro	27.11.2021	93,278,000	93,194,000
OUP SA	Interest on debenture loans	Euro	15.06.2019	319,315	638,062
OCDG SRL	Short-term Ioan – Garanti Bank SA	Euro	Repaid	-	23,044,844
X-Arh SRL	Long-term Ioan (due in one year) – TBI Bank SA	Euro	Repaid	-	42,263
X-Arh SRL	Long-term loan (due in more than one year 1 an) – TBI Bank SA	Euro	Repaid	-	350,815
OHPR SRL	Short-term loan (due in one year) – Garanti Bank SA		Repaid	-	13,979,100
OLTV SRL	Short-term loan (due in one year) – Garanti Bank SA	Euro	31.12.2019	1,731,817	-
OLTV SRL	Long-term Ioan (due in more than one year)– Garanti Bank SA	Euro	21.12.2028	13,942,605	-
OLTV SRL	Interest on bank loans	Euro	21.01.2019	11,915	-
One North Gate SA	Short-term portion of Ioan (due in one year) – CEC Bank SA	Euro	31.12.2019	6,834,964	-

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Amounts are expressed in KOW, unless otherwise mentione

# NOTE 15. BORROWINGS (continued)

Company	Description	Currency	Maturity as at December 31, 2018	December 31, 2018	December 31, 2017
One North Gate SA	Long-term loan (due in more than one year ) — CEC Bank SA	Euro	22.01.2023	38,609,378	-
	Bank and debentures loans		-	154,727,994	131,249,084
OMEP SRL	Loan – principal Copaescu Catalin Radu	Euro	Repaid	-	6,989,550
OM SRL	Loan - principal VAV	Ron	Within 1 year	2,476,544	2,476,544
OM SRL	Loan - principal Dinoiu Ana Maria	Ron	Within 1 year	1,151,271	1,151,271
OM SRL	Loan - principal — Florescu Nicolae- Gheorghe	Ron	Within 1 year	1,944,810	1,944,810
OVP SRL	Loan - principal Dumitrescu Gabriel Ionut	Euro	Repaid	-	747,882
X-Arh SRL	Loan - principal Calin Marius Mihail	Euro	Within 1 year	37,311	37,301
One North Gate SA	Loan - principal Kasis Holding Ltd	Euro	Within 1 year	2,331,950	2,329,850
One North Gate SA	Loan – interest Kasis Holding Ltd	Euro	Within 1 year	14,803	121
One North Gate SA	Loan - principal Element Investments SRL	Ron	, Within 1 year	699,585	-
One North Gate SA	Loan - principal Deinde	Euro	Repaid	-	1,397,910
One North Gate SA	Loan - principal Pintilie Dan-Alexandru	Euro	Within 1 year	2,331,950	1,164,925
One North Gate SA	Loan - principal Peovici Petre	Euro	Within 1 year	1,165,975	1,164,925
One North Gate SA	Loan - principal Ilie Gabriela	Euro	Within 1 year	1,165,975	1,164,925
One North Gate SA	Loan - principal Liviu Stanescu	Euro	Within 1 year	1,165,975	1,104,525
One North Gate SA	Loan - principal Manda Dragos	Euro	Within 1 year	1,165,975	
One North Gate SA	Loan - principal Dinoiu Adrian	Euro	Within 1 year	san Tan san Tan san Tan	
		Luio	within I year	1,142,656	-
One North Gate SA	Loan - principal Florescu Nicolae	Euro	Within 1 year	1,142,656	а <del>н</del> .
One Cotroceni Park SRL	Loan - principal Element Invest Partners SRL	Ron	Within 1 year	9,327,890	-
One United Properties SA	Loan - principal Element Invest Partners SRL	Ron	Within 1 year	5,563	-
Neo Floreasca Lake SRL	Loan - principal Visinescu Razvan	Euro	Within 1 year	932,780	931,940
Neo Floreasca Lake SRL	Loan - principal Catana Niculina	Ron	Within 1 year	229,880	229,880
Neo Timpuri Noi SRL	Loan – principal DEINDE CONSULTING DWC- LLC	Ron	Within 1 year	12,200	-
Skia Real Estate SRL	Loan - principal Buruiana Miruna	Ron	Repaid	-	470
One Herastrau Plaza SRL	Loan - principal Radu Lucianu	Ron	Within 1 year	4,314	-
	Total sundry creditors		_	28,450,063	21,732,305
One	Loan - principal Andrei Diaconescu	Ron	14/14-1-4	04 770	6.050
			Within 1 year	21,772	6,259
Neo	Loan - principal Avramoiu	Ron	Within 1 year _	48,636	36,500
	Total loans from related parties		_	70,408	42,759
	Total loans at amortized cost		_	183,248,465	153,024,147
	Of which:				
	Long-term		_	145,829,983	93,544,815
	Short-term			37,418,482	59,479,332

The balances and transactions with related parties are presented in Note 23.

### NOTE 15. BORROWINGS (continued)

The annual interest rate of the debenture loan is 7.35% per year and it can be reduced to 6.3% per year and 5.25% per year, depending on the financial performance of the issuer. Starting 2019, the annual interest rate is 5.25%.

The Company provides the consolidated financial statements, prepared in accordance with IFRS, to the bondholders. The semi-annual and annual financial statements are audited/reviewed.

The Bonds Agreement requires the observance of some financial indicators starting with June 30, 2018.

### NOTE 16. TRADE AND OTHER PAYABLES

Trade and other payables are detailed as follows:

Description	December 31, 2018	December 31, 2017
Suppliers	11,593,656	2,239,507
Accrued payables (*)	20,156,525	6,384,327
Suppliers of non-current assets	-	150,449
Performance guarantees retained from suppliers	5,850,787	3,779,452
Capital recharges with shareholders	4,838,895	-
Other taxes and duties	414,749	-
Total trade and other payables	42,854,612	12,553,735
Of which:		
Long-term	-	-
Short-term	42,854,612	12,553,735

The normal operating cycle of the Group is three years. As a result, current assets and liabilities include items whose realization is intended and / or anticipated to occur during the normal operating cycle of the group.

(\*) Representing the value of accepted services rendered by entrepreneurs and contractors for which invoices have not yet been received at the reporting date.

### NOTE 17. ADVANCES RECEIVED FROM CLIENTS

The advances received from individuals and legal entities as at December 31, 2018 and December 31, 2017 are as follows:

Description	December 31, 2018	December 31, 2017 (restated)	December 31, 2016 (restated)
Advances received from individual clients	43,065,810	60,318,153	32,239,335
Advances received from legal entity clients	281,791,017	108,499,881	210,950,523
Total	324,856,827	168,818,034	243,189,858
Of which:			
Long-term	-	-	-
Short-term	324,856,827	168,818,034	243,189,858

### NOTE 17. ADVANCES RECEIVED FROM CLIENTS (continued)

At the moment of signing of the sale pre-contract between the promissory-seller and the promissory-purchaser, the promissory-seller undertakes not to sell, not to encumber, promise or offer for sale the apartments (with / without parking spaces) to a third party.

As at December 31, 2017 the advances included the amount of RON 23,200,000 representing the price of the land located at 21-25 Zagazului St. acquired through the exchange contract concluded between One Herastrau Plaza SRL and Art Group INT SRL on January 29, 2016, amount which was recorded as an advance for the undertaking to sell 25% of the total built area of the entire residential compound that will be developed by the Group on this land.

The advances received from clients are presented below:

### 1. Short-term

Developer	Project name	December 31, 2018	December 31, 2017 (restated)
One Herastrau Towers SRL	One Herastrau Towers	38,366,752	33,683,817
			and Survey and Survey and
One Herastrau Plaza SRL	One Herastrau Plaza	3,280,558	47,185,933
One Charles de Gaulle Residence SRL	One Charles de Gaulle	52,704	10,793,936
One Peninsula SRL	One Herastrau Park	81,741,364	2,775,095
One Mircea Eliade Properties SRL	One Mircea Eliade	65,096,986	43,399,352
One North Gate SA	North Gate	2,343,996	162,030
One Verdi Park SRL	One Verdi Park	26,044,173	23,410,079
One Cotroceni Park SRL	Cotroceni	74,224,061	-
Neo Floreasca Lake SRL	Neo Floreasca	10,563,068	6,607,494
Neo Mamaia SRL	Neo Mamaia	12,599,677	800,298
Neo Timpuri Noi SRL	Timpuri NOi	10,489,991	
X-Architecture	Other _	53,497	
Total	_	324,856,827	168,818,034

### NOTE 18. NET INCOME FROM INVENTORY PROPERTY

Contract revenue results from the development of apartments.

The revenues from sales of inventory property are detailed below:

Description	2018	2017 (restated)
Sales of inventory property – One Peninsula and One Charles de		
Gaulle Residence	72,211,669	66,956,372
Contract revenues - One Charles de Gaulle Residence	元	33,887,909
Contract revenues - One Herastrau Towers	558,136	5,748,576
Contract revenues - One Peninsula – Tarmului Project	32,785,252	-
Contract revenues - One Herastrau Plaza	72,035,893	40,667,721
Contract revenues - One Verdi Park	364,968	126,937
Contract revenues - One Mircea Eliade Properties	31,185,912	1,179,602
Contract revenues - Neo Floreasca Lake	1,345,753	<u> </u>
Contract revenues - Neo Timpuri Noi	2,076,990	-
Contract revenues - Neo Mamaia	7,104,921	-
Total revenues	219,669,494	148,567,117

### NOTE 18. NET INCOME FROM INVENTORY PROPERTY (continued)

The cost of sales of inventory property is detailed below:

Description	2018	2017 (restated)
Cost of sales of inventory property – One Peninsula and One		
Charles de Gaulle Residence	38,682,826	32,266,416
Contract cost - One Charles de Gaulle Residence	1.7	18,146,034
Contract cost - One Herastrau Towers	321,159	5,432,835
Contract cost - One Peninsula – Tarmului Project	31,357,644	-
Contract cost - One Herastrau Plaza	50,752,202	32,316,357
Contract cost - One Verdi Park	413,569	142,789
Contract cost - One Mircea Eliade Properties	22,049,496	1,611,394
Contract cost - Neo Floreasca Lake	1,316,709	-
Contract cost - Neo Timpuri Noi	2,003,256	-
Contract cost - Neo Mamaia	5,706,748	-
Total revenues	152,603,609	89,915,826

### NOTE 19. SALES BROKERAGE EXPENSES AND OVERHEAD EXPENSES

Description	2018	2017 (restated)
Sales brokerage commissions	2,626,147	1,638,432
Total	2,626,147	1,638,432

Sales brokerage commissions are recorded and paid mainly for contracting inventory property.

### NOTE 20. GENERAL AND ADMINISTRATIVE EXPENSES

The general and administrative expenses in 2018 and 2017 are detailed as follows:

Description	2018	2017 (restated)
Bank commissions and similar charges	47,575	56,543
Commissions, fees and legal consultancy	653,225	549,515
Contractors	145,105	114,792
Fuel, office equipment and similar	810,602	191,561
Amortization of fixed assets	544,284	413,874
Fit out expenses not included in cost of sales	1,332,794	-
Power and water	155,933	24,559
Protocol, advertising and publicity	731,456	624,117
Repairs	-	28,428
Taxes and duties	319,494	74,130
Accounting, audit and consultancy services	1,097,564	447,750
Consultancy in intermediation of purchase of investment property	564,815	1,386,000
Other expenses with third party services	872,417	770,846
Salaries and similar contributions	791,161	606,165
Postage and telecommunication expenses	75,446	27,430
Transport and travels	168,346	197,027
Sundry rentals	424,807	167,697
Insurance	75,146	20,824
Total	8,810,170	5,701,258

(Amounts are expressed in RON, unless otherwise mentioned)

### NOTE 21. OTHER OPERATING EXPENSES

Other operating expenses in 2018 and 2017 are detailed as follows:

### Description

Description		2017
	2018	(restated)
Donations granted	874,823	680,133
Bad debts written off	17,155	-
Expense with provisions and allowance for impairment	2,301,053	-
Contractual penalties	134,730	29,847
Other operating expenses	159,174	16,856
Total	3,486,935	726,837

### NOTE 22. NET FINANCIAL RESULT

The financial income and expenses in 2018 and 2017 are detailed as follows:

Description	2018	2017 (restated)
Interest income Foreign exchange income Income from discounts obtained	135,435 4,257,557 -	41,596 2,826,007 8,015
Total financial income	4,392,992	2,875,618
Interest expenses Foreign exchange expenses	8,706,976 4,720,956	842,728 3,317,630
Total financial expenses	13,427,932	4,160,358
Total net financial result	(9,034,940)	(1,284,740)

### NOTE 23. RELATED PARTIES

As at December 31, 2018 the Group's related parties are:

Name	Country	Type of affiliation
Andrei Liviu Diaconescu	Romania	Associate and creditor
Victor Capitanu	Romania	Associate and creditor
Vinci Invest SRL	Romania	Supplier
Liviu Investments SRL	Romania	Supplier
Lemon Interior Design SRL	Romania	Supplier
Smart Capital Investments SA	Romania	Entity controlled by Diaconescu Andrei and Victor Capitanu
Ploiesti Logistics SRL	Romania	Supplier
Reinvent Energy SRL	Romania	Supplier

In its normal course of business, the Group carries out transactions with the key management personnel (executive management and directors). The volume of such transactions is presented in the table below:

Transactions and balances with related parties are:

Interest expense / Loan	2018 interest expense	Balance as at December 31, 2018 principal and interest
Andrei Diaconescu	-	21,772
Total		21,772

2017

## NOTE 23. RELATED PARTIES (continued)

Interest expense / Loan		Balance as at December 31,
	2017	2017
	interest	principal and
	expense	interest
Andrei Diaconescu		6,262
Total		6,262

For further details on related parties loans received, please see Note 15 Borrowings.

Receivables/Advances granted to suppliers	Balance as at December 31, 2018	Balance as at December 31, 2017 (restated)
Lemon Interior Design	582,899	112,638
Liviu Investment SRL	2,292,614	1,696,769
Vinci Invest SRL	2,292,614	1,696,769
Ploiesti Logistics SRL	-	280,200
Victor Capitanu	-	43,491
Reinvent Energy SRL	4,007,890	-
Total	9,176,017	3,829,867

Purchases / Payables	2018 purchases	Balance as at December 31, 2018
Ploiesti Logistics SRL	479,102	4,752
Vinci Invest SRL	430,021	1,143
Liviu Investment SRL	318,089	1,190
Lemon Interior Design SRL	747,435	87,747
Reinvent Energy SRL	434,837	70,373
Total	3,911,048	165,205

Purchases / Payables	2017 purchases (restated)	Balance as at December 31, 2017 (restated)
Ploiesti Logistics SRL	369,487	7,001
Vinci Invest SRL	118,973	62,473
Liviu Investment SRL	118,973	62,424
Lemon Interior Design SRL	10,549	-
Total	617,982	131,898

Income / Receivables	2018 income	Balance as at December 31, 2018
Vinci Invest SRL Ploiesti Logistics SRL	11,673,750 10,419	2,801,700 823,271
Total	11,684,169	3,624,971

### NOTE 24. SUBSEQUENT EVENTS

In January 2019 took place the final reception for the project One Herastrau Plaza SRL.

In March 2019, the group changed ownership of One North Gate SRL to 74.7%.

In May 2019, the share capital increased by RON 137,891,182.85 due to incorporation of the share premiums (RON 137,560,352.85) and share issue (RON 330,830).

In July 2019 subsidiary One District Properties SRL obtained ownership of 81,529 sqm piece of land located in Bucharest, district 2.

Two new subsidiaries were established during 2019: One Herastrau Real Estate SRL and One Herastrau IV SRL.

In September 2019, the shareholders of the Company decided to grant interim dividends amounting to RON 19,258,488.

On August 28, 2019, subsidiary One Charles de Gaulle Residence SRL has contracted a non revolving credit facility in order to refinance the investment made for 4 apartments. The bank loan value is of EUR 2,000,000 from which the subsidiary has withdrawn the amount of EUR 882,419 until the issue date of these financial statements.

The credit facility is guaranted by the mortgage of the all 4 apartments and related receivables as well as pledge on the current bank accounts.

### NOTE 25. COMMITMENTS

Through the contracts concluded with the clients, the Group undertakes to deliver on time, state-of-the-art apartments forming the object of the concluded contracts.

Other obligations resulting from the contracts concluded with clients: the apartments were not and are not removed from the civil circuit; are not the subject of any rental agreement; are not the subject of any litigation; are not subject to any form of forced execution; do not constitute contribution to the set-up of any commercial company; are not alienated or mortgaged; are free from any liens.

### NOTE 26. CONTINGENCIES

There are several law suits in which the Group entities are involved in the normal course of business, which in case of negative outcome, may have an effect on the Group's operations. However, the Group does not anticipate significant impact based on the status of these law suits at the issue date.

### NOTE 27. FAIR VALUE HIERARCHY

The Group holds financial instruments that are not measured at fair value in the statement of financial position. For financial instruments such as cash and cash equivalents, trade and other receivables, the management of the Group has estimated that their carrying amount is the approximation of their fair value. The fair value of these types of instruments was determined as level 3 in the fair value hierarchy.

The available-for-sale financial assets have been measured at fair value using the level 1 fair value method.

### NOTE 27. FAIR VALUE HIERARCHY (continued)

Financial liabilities that are not measured at fair value are loans with a contractual maturity of less than one year, debts to employees, trade payables and other debts and qualify for level 3 in the fair value hierarchy.

The tables below present the classification and hierarchy of the fair value of financial instruments as at December 31, 2018 and December 31, 2017.

**ONE UNITED PROPERTIES SA SI FILIALELE SALE** Situatii Financiare Consolidate pentru exercitiul financiar incheiat la 31 decembrie 2018

(Sumele sunt exprimate in RON, daca nu se precizeaza altfel)

# NOTE 27. FAIR VALUE HIERARCHY (CONTINUED)

	Total		18,820,865	13,581,079		95,478,943						37,418,482	145,829,983		42,854,612
Fair value hierarchy	Level 3		18,820,865	13,581,079		95,478,943						37,418,482	145,829,983		42,854,612
	Level 2		ı	ī		ī						ī	ï		ı
	Level 1 Level 2		1	ı		Ľ						J	Ľ.		ı
	Other financial liabilities		I	ĩ		I						,	t N		I
Classification of financial instruments	Available-for-sale			ī		r						37,418,482	145,829,983		42,854,612
Classification of fi	Investment property, trade receivables, other receivables, cash and cash equivalents		18,820,865	13,581,079		95,478,943						1	Ĩ		ī
December 31, 2018		Financial assets not carried at fair value	Trade receivables	Other receivables	Cash and cash	equivalents	Financial liabilities	carried at fair value	 Financial liabilities	not carried at fair	value	Short-term loans	Long-term loans	Trade and other	payables

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ONE UNITED PROPERTIES SA SI FILIALELE SALE	
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Situatii Financiare Consolidate pentru exercitiul financiar incheiat la 31 decembrie 2018

(Sumele sunt exprimate in RON, daca nu se precizeaza altfel)

NOTE 27. FAIR VALUE HIERARCHY (CONTINUED)

December 31, 2017 (restated)	Classificatio	Classification of financial instruments	struments			Fair value hierarchy	
	Investment property, trade receivables, other receivables, cash and cash equivalents	Available- for-sale	Other financial liabilities	Level 1 Level 2	Level 2	Level 3	Total
Financial assets not carried							
at fair value							
Trade receivables	9,424,315	L	ı	ı	'	9,424,315	9,424,315
Other receivables	15,483,409	J	ı	ı	ï	15,483,409	15,483,409
Cash and cash equivalents	124,053,408	1	1	T	1	124,053,408	124,053,408
Financial liabilities carried at fair value							
Financial liabilities not carried at fair value							
Short-term loans	I	I	59,479,332	I	ı	59,479,332	59,479,332
Long-term loans	ï	ı	93,544,815	ı	ı	93,544,815	93,544,815
Trade and other payables	ĩ	t	12,553,735	r	r	12,553,735	12,553,735

The consolidated financial statements from pages 3 to 59 were approved by the Management of the Company, authorized for issue on 18 October 2019 and signed on its behalf by:

Victor Capitanu Administrator

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