



COSTEL LIONĂCHESCU

SUMMARY

Mr. Costel (Doru) Lionăchescu is the Chairman of the Board of Directors of BT Capital Partners S.A. and a Member of the Board of Directors of Salt Bank S.A. He brings over 30 years of experience in finance, banking, capital markets, merger and acquisitions advisory, and strategic management.

He is the Founder and Senior Partner of Capital Partners S.R.L., the leading Romanian merger and acquisitions advisory firm, having coordinated landmark transactions including the sale of BT Asigurări to Groupama, the sale of Mindbank to ATE Bank Greece, and the sale of Eurisko to CB Richard Ellis. He previously held senior executive positions at Citibank N.A., ING Bank, and Bancpost S.A., where he contributed to growing the bank's assets from €600 million to over €1.5 billion.

Three times nominated by *Foreign Policy* magazine among the "100 remarkable Romanian thinkers who are moving Romania", Mr. Lionăchescu is a prominent figure in the Romanian financial and business community, a frequent media commentator on economic and financial matters, and a participant in international forums, including the G8 Young Leaders Forum.

EDUCATION

Executive Master of Business Administration — ASEBUSS program, University of Washington, Seattle, USA, in collaboration with the Academy of Economic Studies, Bucharest (1993–1995)

Faculty of Electronics and Telecommunications — Polytechnic Institute (1983 - 1988)

WORK EXPERIENCE

Current mandates

Salt Bank S.A.

Member of the Board of Directors (September 2022 – present)

Member of the board of the digital bank supervised by the National Bank of Romania, contributing to the setting strategic directions, financial oversight, and governance of the institution.

BT Capital Partners S.A.

Chairman of the Board of Directors (December 2021 – present)

Chairman of the board of the financial investment services subsidiary of Banca Transilvania Group, supervised by the Financial Supervisory Authority.

Past mandates

BT Capital Partners S.A.

Member of the Board of Directors (February 2017 – December 2021)

Member of the board of the financial investment services subsidiary of Banca Transilvania Group, supervised by the Financial Supervisory Authority.

Authority.

OTP Bank Romania S.A.

Member of the Supervisory Board (August 2024 – February 2025)

Member of the supervisory board of the Romanian subsidiary of OTP Bank Group, supervised by the National Bank of Romania.

Equity Partners S.R.L.

Coordinating Partner and Administrator (September 2022 – February 2026)

Co-founder and administrator of a no-funds-raised investment vehicle, established together with Andrei Diaconescu and Victor Capitanu, with insignificant activity.

Banca Transilvania S.A.

Member of the Board of Directors (December 2016 – November 2022)

Board member of Romania's largest bank by assets, supervised by the National Bank of Romania, with responsibilities covering strategic oversight, risk governance, and management supervision.

BT Capital Partners S.A.

Member of the Board of Directors (February 2017 – December 2021)

Board member of the financial investment services subsidiary of Banca Transilvania Group, prior to assuming the role of Chairman.

Capital Partners S.R.L.

Founder, Senior Partner and Chairman of the Board of Directors (January 2006 – March 2016)

Founder and senior partner of the leading Romanian mergers and acquisitions and complex financing advisory firm. Responsible for all aspects of organizational development, business generation, market positioning, and transaction coordination. Notable transactions: the sale of BT Asigurări to Groupama, the sale of Mindbank to ATE Bank Greece, the sale of Eurisko to CB Richard Ellis, the sale of a 30% stake in e-Jobs to Tiger Global, and the largest financing ever obtained by a Romanian private infrastructure project.

Lion Capital S.R.L.

Administrator (2007 – 2018)

Administrator of a small advisory company providing client introduction and advisory assistance services, primarily for Capital Partners and One United Properties. Deregistered in 2018.

Bancpost S.A.

Deputy Chief Executive Officer (August 2003 – December 2005)

Responsible for the bank's entire corporate banking activity, including corporate and SME lending, leasing, capital markets, and trade finance. Contributed to growing the bank's assets from €600 million to over €1.5 billion. Bancpost received the "Bank of the Year 2004 in Romania" award from *The Banker* magazine during his tenure.

Citibank N.A.

Vice-President / Head of the Local Companies Department / Deputy Director / Senior Relationship Manager (February 1997 – July 2003)

Significant contribution to the expansion of the bank's Corporate Division, whose revenues quadrupled under his leadership, from \$3

million in 1999 to approximately \$12.5 million in 2002. Member of internal professional audit teams that audited Citibank branches in India and Bulgaria.

ING Bank

Corporate Relations Director (July 1995 – February 1997)

Director responsible for corporate client relationships at the Romanian subsidiary of ING Bank.

Capital Magazine

Founder and Deputy Editor-in-Chief (October 1992 – June 1995).

Co-founder and Deputy Editor-in-Chief that rapidly became Romania's most important business magazine. First Romanian stock exchange broker and graduate of the "Writing Business News" journalism course organized by the Reuters news agency in London (November–December 1990).

Tineretul Liber Daily Newspaper

Deputy Editor-in-Chief (March 1990 – October 1992)

Deputy Editor-in-Chief of the daily newspaper with the largest circulation in Romania at the time.

Electroarges

Computer Systems Engineer (September 1988 – March 1990)

ADDITIONAL INFORMATION

Three times nominated by *Foreign Policy* magazine (2012, 2014, and 2015) among the "100 remarkable Romanian thinkers who move Romania" for innovative ideas on public policies relating to foreign investors and attraction of European funds.

Frequent guest on economic and financial programs on RFI, Radio Romania, B1TV, Digi24, and TVR; regularly interviewed by Romanian and international media (Agence France-Presse, Deutsche Welle, Financial Times) on financial matters.

Panelist at the G8 Young Leaders Forum, Stresa, Italy. Member of the select team of three bankers invited by the US Government in 1996 to participate in an exchange program at financial institutions and government agencies in New York, Washington, Chicago, San Antonio, and San Francisco.

Member since 2014 of the Advisory Board of the Romanian-American ASEBUSS EMBA program, organized in partnership with Kennesaw State University, Atlanta, and ASE Bucharest. Selected by the specialized press as part of the elite of the Romanian banking profession since the very first edition of the "Top Bankers" yearbook (July 2008).